



Minutes for Meeting Book - Tuesday, March 17, 2026 Board of Directors Meeting

Tuesday, March 17, 2026 | 5:15 PM - (GMT-06:00) Central Time (US & Canada)

Sourcewell Headquarters

Attendees:

Greg Zylka, Sharon Thiel, Sara Nagel, Chris Kircher, Doug Dahlberg, and Julia Kicker

1. Call to Order by Chair Thiel

- 1.1 Determination of Quorum
- 1.2 Welcome Ex-Officio's
- 1.3 Gratitude Reflection

2. Acceptance of the Agenda

- 2.1 Additions/Corrections to the agenda

Recommendation: Approve the agenda as corrected; item 4.2 was removed due to duplication.

Moved by: Greg Zylka; seconded by: Doug Dahlberg

Carried

3. Action on the Minutes of Clerk/Treasurer Nagel

- 3.1 Review and Approval of the minutes of the regular board meeting.

[Organizational Board of Directors - Feb 17 2026 - Minutes - Html](#)

[Board of Directors - Feb 17 2026 - Minutes - Html](#)

Recommendation: approve the minutes as presented

Moved by: Sara Nagel; seconded by: Julia Kicker

Carried

4. Status of #924 Fund by Clerk/Treasurer Nagel & Mike Carlson, Chief Financial Officer

- 4.1 Financial Report of Cash, Revenues, and Expenses [March 2026.pdf](#)

- 4.2 [Resolution_Signed Authority-2026_08.docx](#)

REMOVED FROM AGENDA

REMOVED

5. Consideration of Claims

- 5.1 Review by Nagel and presenting for approval the Check Register, Wire Transfer activity,

and Wire Transfer-Employee Expense reimbursements as detailed in the enclosed batch reports.

Recommendation: approve the batch reports as presented

Moved by: Sara Nagel; seconded by: Doug Dahlberg

Carried

6. Consent Agenda

Recommendation: approve the consent agenda as presented

Moved by: Sara Nagel; seconded by: Greg Zylka

- 6.1 Resolution to Approve Solicitation and/or Re-Solicitation of Categories

[Resolution Approve Solicitation 06.docx](#) 

- 6.2 Resolution to Ratify Cooperative Contracting Awards

[Resolution Ratify cooperative purchasing awards 07.docx](#) 

- 6.3 **[Procurement-Appendix A-March 17, 2026.pdf](#)** 

- 6.4 Sourcewell-Stevens County AFC Interlocal Agreement

[Sourcewell-Stevens County AFC Interlocal Agreement.pdf](#) 

- 6.5 **[2026_March_Personnel Recommendations.pdf](#)** 

- 6.6 Resolution of Signed Authority

[Resolution Signed Authority-2026 08.docx](#) 

7. Regional Solution - Focused Program Update

- 7.1 A Day in the Life of a Sourcewell Employee Kalsey Courneya

- 7.2 2035 Goal - Baseline Report

- 7.3 Strategic Reinvestments

8. Old Business

9. New Business

- 9.1 **[Employee Policy Guide Memo 03.2026.pdf](#)** 

Recommendation: Approve the policy changes as recommended.

Moved by: Greg Zylka; seconded by: Chris Kircher

Carried

- 9.2 **[Board of Directors Phase 2 Compensation Memo_March 2026.pdf](#)** 

Recommendation: Approve the compensation memo as presented.

Moved by: Chris Kircher; seconded by: Doug Dahlberg

Carried

9.3 [AscendRural Program Documents.docx](#) 

Recommendation: Approve the AscendRural Program Document
Moved by: Greg Zylka; seconded by: Julia Kicker

Carried

10. Chief Executive Officer Update- Dr. Chad Coauette

10.1 State/National Associations and Partnerships

11. Reports

11.1 Individual Board Member Reports

12. Adjournment

Recommendation: to adjourn at 7:52 p.m.

Moved by: Sara Nagel; seconded by: Greg Zylka

Carried

APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - March 17, 2026**

AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	Utility Poles with Related Equipment, Supplies, and Services		
	Enterprise Artificial Intelligence, Autonomous Systems, Agentic AI, and Related Solutions		
	Requesting Board permission to Re-Solicit the following categories:		
AGENDA ITEMS	Modular Buildings and Portable Storage Solutions with Related Services		
	Law Enforcement Equipment		
AGENDA ITEMS	NEW CONTRACTS		
	Supplier Name	Contract Number	Solicitation Title
AGENDA ITEMS	Agile Fleet, Inc.	020221-AAC	Fleet Management Technologies with Related Software Solutions
	Samsara, Inc.	020221-SAM	Fleet Management Technologies with Related Software Solutions
	Grainger	091422-WWG	Facility MRO, Industrial, and Building-Related Supplies and Equipment
	Motion Industries	091422-MII	Facility MRO, Industrial, and Building-Related Supplies and Equipment
	Sid Tool Co., Inc., dba MSC Industrial Supply Co.	091422-MSI	Facility MRO, Industrial, and Building-Related Supplies and Equipment
	Wesco	091422-WES	Facility MRO, Industrial, and Building-Related Supplies and Equipment
	White Cap, LP	091422-WCP	Facility MRO, Industrial, and Building-Related Supplies and Equipment
	SWORD Health	012722-SWD	Digital Health Products and Solutions
	Omada Health	012722-OMA	Digital Health Products and Solutions
	Hinge Health	012722-HNG	Digital Health Products and Solutions
	Alamo Group	062222-AGI	Snow and Ice Handling Equipment, Supplies, and Accessories
	Douglas Dynamics	062222-DDY	Snow and Ice Handling Equipment, Supplies, and Accessories
	Elevate Healthcare	011822-CAE	Snow and Ice Handling Equipment, Supplies, and Accessories
	Viking-Cives	062222-VCM	Snow and Ice Handling Equipment, Supplies, and Accessories
	ADS	011822-ADS	Public Safety Training and Simulation Equipment and Technology
	Sutphen	113021-SUT	Firefighting Apparatus and Fire Service Vehicles
	CCGI Holdings, LLC fka SemmaConnect, Inc.	042221-SEM	Electric Vehicle Supply Equipment and Related Services
	Livingston Energy Group, LLC dba Livingston Charge Port	042221-LIV	Electric Vehicle Supply Equipment and Related Services
	Nuuve Holding Corp.	042221-NUV	Electric Vehicle Supply Equipment and Related Services
	AGENDA ITEMS	CONTRACT EXTENSIONS	
Supplier Name		Contract Number	Solicitation Title
AGENDA ITEMS	Action Target, Inc.	102325-ATG	Public Safety Training and Simulation Equipment and Technology
	All Hands Fire Equipment, LLC	102325-ALH	Public Safety Training and Simulation Equipment and Technology
	Clarion Events, Inc., dba Fire Engineering Training, dba JEMS Training	102325-CLN	Public Safety Training and Simulation Equipment and Technology
	Doron Precision Systems, Inc.	102325-DRN	Public Safety Training and Simulation Equipment and Technology
	Driver Training Solutions, LLC	102325-DRT	Public Safety Training and Simulation Equipment and Technology
	Fireblast Global, Inc.	102325-FRB	Public Safety Training and Simulation Equipment and Technology
	Jahnke & Sons Construction, Inc. dba WHP Training Towers	102325-JHK	Public Safety Training and Simulation Equipment and Technology
	JHB Group, Inc.	102325-JHB	Public Safety Training and Simulation Equipment and Technology
	KFT Fire Trainer, LLC	102325-KFT	Public Safety Training and Simulation Equipment and Technology
	Laerdal Medical Corporation	102325-LAE	Public Safety Training and Simulation Equipment and Technology
	Lexipol, LLC	102325-LXP	Public Safety Training and Simulation Equipment and Technology

APPENDIX A Continued

National Safety Council	102325-NSL	Public Safety Training and Simulation Equipment and Technology
SupplyCore, LLC	102325-SPY	Public Safety Training and Simulation Equipment and Technology
Symtech Fire, LLC	102325-SYM	Public Safety Training and Simulation Equipment and Technology
TacMed Solutions, LLC	102325-TMD	Public Safety Training and Simulation Equipment and Technology
Ti Training LE, LLC dba Table Mountain Group	102325-TITR	Public Safety Training and Simulation Equipment and Technology
Virage Simulation, Inc.	102325-VIR	Public Safety Training and Simulation Equipment and Technology
ATS Traffic Ltd.	122325-ATST	Permanent, Fixed-Message Signage with Related Products and Services
Lavi Industries	122325-LAVI	Permanent, Fixed-Message Signage with Related Products and Services
Orbus, LLC	122325-ORBUS	Permanent, Fixed-Message Signage with Related Products and Services
Radarsign, LLC	122325-RDRS	Permanent, Fixed-Message Signage with Related Products and Services
Terrabilt, Inc.	122325-TEBT	Permanent, Fixed-Message Signage with Related Products and Services
The Sourcing Group, LLC	122325-SOUG	Permanent, Fixed-Message Signage with Related Products and Services
Commercial Energy Specialists LLC an Aquafinity Company	012226-AQUA	Pool Chemicals and Equipment with Related Services
Aries Industries, Inc.	080525-ARS	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
CUES, Inc.	080525-CUE	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
Envirosight, LLC	080525-EVS	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
Minicam, Inc.	080525-MNC	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
RapidView, LLC	080525-RVL	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
Rausch Electronics USA, LLC	080525-RAU	Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services
NEW IDIQ CONTRACTS		
Company Name	Contract Number	Region - Type of Work
None		
IDIQ CONTRACT EXTENSIONS		
Company Name	Contract Number	
None		