Sourcewell

Contract Directory

Competitively solicited contracts offer efficiency, transparency, and opportunity for local purchasing

Sourcewell
Awarded Contract

Fall edition 2022

Cooperative purchasing

Compliant

- Trusted process to satisfy your bid requirements
- A government agency that works like you
- We are an Achievement of Excellence in Procurement recipient

Competitive

- Buying power of 50,000 agencies
- All contracts are competitively solicited and awarded to the most responsive and responsible suppliers

Convenient

- Hundreds of quality suppliers holding ready-to-use contracts
- Full suite of options for a complete solution
- Easy, no-cost participation

*Sourcewell is a service cooperative created to provide programs and services to participating agencies in the government, education, and nonprofit sectors. Its statutory purpose is to assist agencies in meeting specific needs that are more efficiently delivered cooperatively than by an entity individually. Minn. Stat. § 123A.21, subd. 2.

Providing value to you

We understand the value of cooperative purchasing, as well as the importance of providing the best solutions for our clients.

As a service cooperative,* Sourcewell holds competitively solicited, cooperative contracts ready for use by governmental, educational, and nonprofit entities. Cooperative purchasing brings buyers and suppliers together for efficiency and savings.

Become a participating agency

Participation is free. Just fill out an online or paper participation agreement. A legal agreement is available if needed. After submitting your agreement, you will receive a Sourcewell account number electronically.

- Online at: sourcewell-mn.gov/register
- Through hard copy participation agreement (download from our website)
- Through Joint Exercise of Powers or interlocal agreements

Make a purchase

View/search our catalog of nationally awarded contracts online at sourcewell-mn.gov/contract-search. Contact the supplier directly and inform them of your interest in using the Sourcewell contract, OR use our expertise. We want to be your guide.

For more information, contact our dedicated team:

877-585-9706
service@sourcewell-mn.gov

Seven-time recipient of the Achievement of Excellence in Procurement award.

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Our process

Cooperative purchasing is procurement conducted by, or on behalf of, one or more governmental units for use by other governmental units.

Our user-friendly process — the consistency of our documents, forms, and evaluation criteria — is among our greatest assets.

We continuously refine our efforts to meet the changing needs of our clients. The result is a national, competitive procurement process that is valued by the agencies we serve and satisfies local procurement requirements.

Participating agencies add value to these steps by understanding their local procurement requirements and assessing their ability to legally access and utilize Sourcewell contracts.

Competitive procurement process

1. **Scope of solicitation**
   We determine the scope of each competitive solicitation by identifying the needs of the agencies we serve. This is accomplished through daily interactions with and guidance from our clients.

2. **Authorization from Sourcewell's Board of Directors**
   Before initiating a solicitation, we seek permission from the publicly elected Sourcewell Board of Directors.

3. **Public notice and advertising**
   Upon approval from the board, we issue a public notice and advertisement. Refer to sourcewell-mn.gov/process for specific advertising locations.

4. **Proposal receipt and opening**
   We accept web-based, digital submissions through the Sourcewell Procurement Portal. Responses through the portal are secure and inaccessible until after the published due date and time. We conduct a public proposal opening time, date, and place as specified in the RFP. Prior to April 1, 2019, physical submissions were accepted with a time and date stamp upon receipt at our office in Staples, Minn.

5. **Objective evaluation**
   At the proposal opening, we evaluate the responsiveness of each proposal received. The evaluation committee then presents its recommendations to the chief procurement officer (CPO) for final review and approval.

6. **Official award**
   Upon approval by the CPO and ratification by the Sourcewell Board of Directors, we award the recommended supplier or suppliers a four-year contract with the potential for a one-year extension. The Procurement Department sends a notice of award or nonaward to all respondents via email.

7. **Posting and review of approved contract documents**
   Sourcewell maintains a complete procurement file, and contract documentation is posted on our website. We periodically review all awarded contracts for compliance and effectiveness. In addition, Sourcewell may review and approve price and product changes at the supplier's request.

Administrative services

Brightly (Formerly Dude Solutions) | 090320-SDI
Technology, security, & communication solutions

Melissa Buchanan | 919-674-8602
melissa.buchanan@dudesolutions.com
Technology, security, & communication solutions; corrective & preventative maintenance; mobile apps

Colonial Life Insurance | 100319-CLA
Disability, accident, critical illness, & supplemental

Loi Parsons | 803-678-5976
lparsons@coloniallife.com
Group & individual voluntary benefits & supplemental insurance, nationwide service & support

CORE Business Technologies | 042020-WWR
Fee management & online payment portal

Shae McWilliams | 866-567-2673, Ext. 1458
smcwilliams@corebt.com
Integrated payments solutions, point of sale system, merchant services, inbound revenue management

Edlio | 042020-ONL
Fee management & online payment

Lauren Goldberg | 877-623-7200, Ext. 209
lauren@edlio.com
K-12 payment collections for integrated school stores, in-person cashiers, mobile apps, & child care

Ernst & Young | 101718-EYG
Wireless technology

Marc Powell | 212-360-9139
marc.powell@ey.com
Wireless infrastructure consultative services, evaluation services, procurement advice

eSolutionsGroup | 090320-ESL
Public administration software

Kurt Rohmann | 813-463-0823
krohmann@esolutionsgroup.ca
Contract management & e-procurement, applicant tracking system, SaaS solutions, contact tracing

GovDeals | 012821-GDI
Online surplus auctions & payment processing

Christy Logan | 334-387-0476
clogan@govdeals.com
Selling government surplus assets via online auction marketplace, self-service functionality

Hyland Software | 090320-HYL
Public administration software

Stacey Chapman | 336-276-3293
stacey.chapman@hyland.com
A single enterprise information platform for managing content & processes

Administrative services

Konica Minolta | 090320-KON
Public administration software

Marc Biga | 720-290-2431
mbiga@kmbs.konicaminolta.us
ECM solutions to capture, process, manage, store, preserve, & access information relevant to an agency

Lincoln Financial | 100319-LFG
Group ancillary employee benefits

Mike Walsh | 619-244-5044
mike.walsh@lfg.com
Term life, AD&D, short-term & long-term disability, dental, accident, critical illness, vision insurance

NCL Government Capital | 011620-NCL
Leasing & financing

Chris Canavati | 320-763-7600
chrisc@nclgovcap.com
Tax-free municipal leases, finance programs, fair market value leases

Phoenix Business Inc | 090320-PNX
Public administration software

John Eagles | 626-375-3994
rfpteam@phoenixteam.com
Comprehensive enterprise resource planning (ERP/SAP/IT) services across the entire project lifecycle

PowerSchool Group | 090320-POW
Public administration software

Joseph Ayala | 916-461-3411
joseph.ayala@powerschool.com
SIS, learning management, enrollment, assessment, analytics, HR/finance/payroll, talent management

PropertyRoom.com | 012821-PRC
Online auction services

Amanda Cane | 240-575-1245
amandacane@propertyroom.com
Property online auction services, firearms online auction services, vehicle online auction services

Public Surplus | 012821-TPG
Auction services

Zackary Corbett | 801-932-7000, Ext. 153
zackaryc@thepublicgroup.com
Online auctions services, including real estate & government surplus

Rycor Solutions | 042020-RYC
Service business solutions for K-12 school districts

Brent Hargreaves | 800-310-3660, Ext. 230
brent.hargreaves@rycor.net
Online payments, e-forms, & fee management with SIS integration for K-12 school districts

Administrative services

SmartWorks Partners | 101718-SMW
Wireless technology

Sean Broderick | 209-663-3681
sean.broderick@smartworkspartners.com
Building Connected Cities, consulting, broadband master planning, asset & program management

Sun Life Financial | 100319-SUN
Group ancillary benefits

Ally Goodman | 720-431-6436
ally.goodman@sunlife.com
Group life insurance, group disability, group voluntary benefits, FMLA

TrueConnect by Sunrise Banks | 060519-SUN
Employee loans voluntary benefit

Doug Farry | 858-405-9529
doug@emploan.com
Employee loans, automated administration, free credit counseling

Tyler Technologies | 090320-TTI
Software products for the public sector

Ehren Morse | 800-772-2260, Ext. 4662
ehren.morse@tylertech.com
Software products; appraisal & tax, ERP, school, planning, regulatory, & maintenance software

UPS | 090121-UPS
Express courier & ground delivery

Richard Wegner | 618-406-3543
rwegner@ups.com
Domestic & international shipping & logistics services

U.S. Bank Voyager | 080620-USB
Fleet payment

Beverly Wilson | 615-533-0497
beverly.wilson@usbank.com
The U.S. Bank Voyager Fleet Program delivers fuel, maintenance, & more to drivers & fleet managers

Athletics & playgrounds

A-Turf | 031622-ATF
Synthetic turf fields

Kristopher Schmitt | 888-777-6910, Ext. 1503
kris@aturf.com
Nationally focused provider of synthetic turf fields & associated items

Athletics & playgrounds

Active Deployment Systems | 081721-ADP
Restroom & shower solutions

Sydney Levine | 210-605-7617
sydney@activedeployment.com
Shower, restroom, & laundry facilities; disaster relief operations; soft-sided shelters; mobile office units

All-American Arena Products | 120320-ALL
Ice rinks & arena equipment

Sean Passingham | 507-318-0730
sean@allamericanarena.com
Dasher boards, flooring, rink accessories, ice painting, benches, maintenance, design, installation

American Arena | 120320-AMR
Ice rinks & arena equipment

Cole McDevitt | 952-905-0061
cole@americanarena.us
Ice rink design, construction, mechanical, & accessory products & services

American Ramp | 112420-ARC
Skate parks & equipment

Heather Ogden | 417-206-6816, Ext. 164
heather@americanrampcompany.com
Skate parks, bike parks, trails, & pump tracks; design, consultation, & construction; Canadian Ramp Co.

Artisan Skateparks | 112420-ART
Skate & BMX parks, pump tracks, & sports facilities

Nicole Robertson | 312-257-6088
nicole.artisanskateparks@gmail.com
Skate parks, bike parks, pump tracks, & moto parks; maintenance & events; turnkey solutions

AstroTurf | 031622-AST
Artificial turf & tracks

Victoria Stringham | 480-415-6300
vstringham@astroturf.com
Turf fields, running tracks, tennis courts, indoor/outdoor sport surfaces

AstroTurf | 031022-AST
Athletic surfaces

Victoria Stringham | 480-415-6300
vstringham@astroturf.com
Turf fields, running tracks, tennis courts, indoor/outdoor sport surfaces

Athletica Sport Systems Inc. | 120320-ATH
Ice arena & sports facility products

Reid Hart | 519-747-1856, Ext. 260
rhart@athletica.com
Design, engineering, manufacturing, distribution, service, & installation of dasher board systems

Athletics & playgrounds

BCI Burke | 010521-BCI
Playground & water play equipment

Marianne Larson | 920-933-6701
mlarson@bciburke.com
Playgrounds, recreation equipment, & outdoor fitness; site amenities; obstacle course; design

Becker Arena Products | 120320-ATH
Athletic & ice rink equipment

Jeff Brosz | 952-567-7728
jeff.brosz@beckerarena.com
Products to build, renovate, & operate your ice rink

Britespan | 091319-BRT
Fabric structures

George Lawless | 800-407-5864
glawless@britespanbuildings.com
Buildings for fire/EMS vehicles; salt/sand/bulk storage; aviation hangers; sports/rec facilities; waste/recycling

Calhoun Super Structures | 091319-CLH
Fabric structures

Jason St. George | 612-999-8099
jstgeorge@calhoun.ca
Fabric-covered structures, storage buildings & facilities, site-specific review, installation

California Skateparks | 091319-CLH
Design/build skate parks, bike parks, & pump tracks

Bill Minadeo | 614-314-2061
bill@californiaskateparks.com
Full-service design/build skate park, bike park, & pump track company since 1998

Cascadia Sport Systems Inc. | 120320-ATH
Custom sport solutions for ice hockey & MAC sports

Jonathan Wood | 778-907-2004
jonathanw@cascadiasport.com
Custom sports systems for ice/in-line hockey, indoor soccer, multi-activity courts, & skating rinks

CHM Sports Lighting | 071619-CHM
Sports lighting

Scott Engberg | 682-286-0046
sengberg@chmindustries.com
Sports lighting, towers, mounting arms, electrical systems, wired & wireless controls, LED luminaries

CIMCO Refrigeration Inc. | 120320-CIM
Ice rink & arena equipment

Cristine Chao | 416-557-4168
cchao@toromont.com
Thermal solutions, including design, engineering, installation, & after-market service

Athletics & playgrounds

ClearSpan | 091319-CSS
Engineered & manufactured buildings

Brad Williams | 860-760-0046, Ext. 1241
bwilliams@clearspan.com
Rigid frame, covered structures, economical foundation options, turnkey & design-build solutions

Connor Sports | 031022-GER
Athletic surfaces

Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Manufacturing, distribution, & installation of athletic surfaces — hardwood, rubber, vinyl

Cooper Lighting | 071619-CPL
Sports lighting

Gabe Hough | 315-238-8831
gabe.hough@cooperlighting.com
Sports lighting systems, arenas, fields, stadiums, fan experience, advanced controls & technology

CXT, Inc. | 081721-CXT
Prefabricated concrete buildings

Gary Burger | 800-696-5766, Option 2
gburger@lbfoster.com
Precast concrete restroom, concession, shower, & multipurpose buildings

Daktronics | 050819-DAK
Video displays & scoring solutions

Tom Coughlin | 605-695-9617
tom.coughlin@daktronics.com
Scoreboards, digital displays, video boards, message centers, marquee signs

Dant Clayton | 091719-DCT
Event seating & accessories

Amanda Caufield | 502-634-3626
acaufield@dantclayton.com
Event seating & accessories, custom stadium & arena seating, sport facility consultation

EZ Dock | 010521-LTS
Waterfront solutions

Bill Wilhite | 417-737-2110
billw@ez-dock.com
Dock sections/packages, personal watercraft ports, pontoon lifts, railings, gangways

FieldTurf | 031622-FTU
Artificial turf & tracks

Eric Fisher | 503-708-6548
eric.fisher@fieldturf.com
Indoor/outdoor synthetic turf, running track, tennis/sport court supply & installation

Athletics & playgrounds

FieldTurf | 031022-FTU
Athletic surfaces

Eric Fisher | 503-708-6548
eric.fisher@fieldturf.com
Indoor/outdoor synthetic turf, running track, tennis/sport court supply & installation

Flaghouse | 071819-FLG
Physical ed, recreation, sports, & special needs equip.

Flaghouse Sales & Service (USA) | 800-793-7900
sales@flaghouse.com
Since 1954, supporting active, healthy, joyful, & more inclusive living — for people of all ages & abilities

ForeverLawn | 031622-FVL
Synthetic grass solutions & maintenance

Amy Enos | 330-499-8873
amy@foreverlawn.com
Synthetic grass solutions including SportsGrass & Playground Grass

Gerflor | 031022-GER
Athletic surfaces

Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Sports & recreation flooring, underlayer & protective covers, sports floor finishes, & line marking

Gill Athletics | 071819-PTA
Athletic equipment

Dalton Shasteen | 217-367-8438
dshasteen@porterathletic.com
Track & field, soccer, & tennis equipment; football goal posts; baseball field equipment

Gopher Sport | 071819-PRO
Physical education, athletic, & fitness equipment

Jesse Stapp | 855-500-3620
jessestapp@gophersport.com
PE games, activity balls, scooters, jump ropes, sports balls & goals, medicine balls, weightlifting

Greenfields Outdoor Fitness | 010721-GRN
Outdoor fitness equipment

Sam Mendelsohn | 888-315-9037, Ext. 103
sam@greenfieldsfitness.com
Multigenerational outdoor fitness equipment — an inclusive experience to serve the whole community

H2I Group | 031622-H21
Artificial Turf & Tracks

Matt Cross | 540-595-0940
mcross@h2igroup.com
Artificial turf & tracks with installation, related equipment, materials, & supplies

Athletics & playgrounds

Hellas Construction | 031622-HLC
Indoor & outdoor athletic surfaces

Ruth Hawley | 512-250-2910
rhawley@hellasconstruction.com
Synthetic turf fields, running tracks, post tension tennis courts, turf replacement, resurfacing

Hussey Seating | 091719-HSC
Stadium & event seating

Ron Bilodeau | 207-676-2271
rbilodeau@husseyseating.com
Seating solution & design services; bleachers; platform, fixed auditorium, & grandstand seating

Landscape Structures, Inc. | 010521-LSI
Aqua play space & playground equipment

Elaine Harkess | 763-972-5243
elaineharkess@playlsi.com
Playground, shade, & splash play equipment for parks & rec areas to accommodate all ages & abilities

Landscape Structures, Inc. | 010721-LSI
Outdoor fitness equipment for parks & trails

Elaine Harkess | 763-972-5243
elaineharkess@playlsi.com
Outdoor fitness environments for parks, trails, & other rec areas to accommodate all ages & abilities

Life Fitness | 081120-LFF
Exercise & fitness equipment

Jeremy Wilson | 813-480-4300
jeremy.wilson@lifefitness.com
Exercise & fitness equipment & accessories, turnkey fitness & recreational solutions

Little Tikes Commercial | 010521-LTS
Commercial playground manufacturer

Julie Ketcherside | 573-760-7380
julie.ketcherside@playpower.com
Custom & themed playground equipment; inclusive, accessible, & sensory playground equipment

Miracle Recreation | 010521-LTS
Commercial playground & fitness manufacturer

Mike Sutton | 724-458-4986
mike.sutton@playpower.com
Commercial outdoor playground equipment, shade structures, fitness equipment, site amenities

Mondo | 031622-MUI
Indoor & outdoor athletic surfaces

Lisa Vito | 847-797-4130
lvito@mondousa.com
Indoor/outdoor athletic surfaces with design, build, installation & line marking

Athletics & playgrounds

Musco Sports Lighting, LLC | 071619-MSL
Sporting lighting solutions

Amanda Hudnut | 800-825-6030
musco.contracts@musco.com
Light structure green (& LED luminaire), sports cluster green, light-pak, MuscoVision

Nevco | 050819-NVC
Video display & scoring solutions

Linda Leidel | 800-851-4040, Ext. 7505
lleidel@nevco.com
Sports scoreboards, video displays, marquee signs, scoreboard accessories, & add-ons

Niu Toilet | 081721-NIU
Trailer/portable toilets & shower trailers

Jeffrey Cohen | 514-444-3161
jeffc@comaccorporation.com
Canadian mfg. of environmentally friendly, high-tech portable toilets, trailer toilets, & shower trailers

No Fault | 010521-LTS
Playground safety surface products

Jennifer Smith | 225-424-8843
jennifer@nofault.com
No Fault safety surface, bonded rubber mulch, safety tile, & rubber mulch

Octane Fitness | 081120-TRU
Fitness equipment

Dean Bowrosen | 631-476-8470
dbowrosen@truefitness.com
Fitness equipment & technology solutions, facility planning & design

Outdoor-Fit | 010721-ODR
Outdoor fitness equipment

Dan MacMaster | 902-444-3447, Ext. 2319
dmacmaster@outdoor-fit.com
Manufacturer of outdoor fitness equipment bringing indoor commercial equipment to the great outdoors

Palos Sports | 071819-PAL
Physical & adapted physical education equipment

Amy Gallagher | 708-396-2555
agallagher@palossports.com
Equipment for physical ed, fitness, assessment, team sports, & adapted PE; sporting goods; athletic supplies

Playworld Systems | 010521-LTS
Commercial playground manufacturer

David Sheedy | 573-366-6337
david.sheedy@playpower.com
Playground equipment, fitness systems, electronic play, & site furnishings

Athletics & playgrounds

Poligon by PorterCorp | 012621-PPC
Park & shade structures

Ben Judy | 616-888-3543
ben.judy@portercorp.com
Open-air structures; tubular, steel, fabric, & wood shelter products; gazebos; dugout/bleacher covers

Portafloor | 031022-GER
Athletic surfaces

Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Temporary/heavy-duty portable floor, grass/turf covers, event flooring, staging support floor

Porter Athletic | 071819-PTA
Athletic equipment

Dalton Shasteen | 217-367-8438
dshasteen@porterathletic.com
Indoor/outdoor athletic equipment, wall padding, gym divider curtains

Precor Inc. | 081120-PCR
Exercise & fitness solutions

Dave Elton | 480-216-1235
dave.elton@precor.com
Exercise & fitness equipment & accessories

Public Restroom Company | 081721-PRM
Prefab restrooms, showers, & park buildings

Chad Kaufman | 888-888-2060, Ext. 109
chad@publicrestroomcompany.com
Design, build, & installation of prefab restrooms, showers, concessions, & related park buildings

Rain Drop Products, LLC | 010521-RDP
Splash pads & water park structures & related equip.

Greg Holt | 419-606-7726
gholt@rain-drop.com
Surface spray, aboveground, & playground water play; slides & water slides; water play structures

RG Event Surfaces | 031022-REC
Athletic surfaces

Josh Nelson | 916-710-6136
josh.nelson@recreationalgroup.com
Wide variety of athletic floor rental with optional installation offerings

Robbins Inc. | 031022-RB
Athletic surfaces

Beth Smith | 513-619-5934
bsmith@robbinsfloor.com
Maple & synthetic flooring, custom flooring, refurbishing & repairing portable systems

Athletics & playgrounds

Romtec | 081721-RMT
Public restrooms & other structures

Kris Lamar | 541-496-3541
klamar@romtec.com
Public restrooms, concessions, shower buildings, pavilions, pool buildings, & lift stations

Rubb Building Systems | 091319-RBB
Pre-engineered fabric-covered structures

Jim Chadbourne | 207-324-2877
jchadbourne@rubbusa.com
Temporary or permanent prefabricated fabric tension structures & buildings

Shaw Sports Turf | 031622-SII
Athletic surfaces

Jimmy Marshall | 615-879-0136
jimmy.marshall@shawinc.com
Synthetic sports turf installation, removal/ground preparation, design support, logo/field markings

SofSurfaces, Inc. | 010521-SFS
Playground safety surfaces

Brad Goss | 800-263-2363, Ext. 212
gossb@sofsurfaces.com
Protective safety surfacing, fitness flooring system, rubber acoustic tiles, roofing pavers

Soft Play | 010521-LTS
Contained playgrounds, play sculptures, & indoor play

Brian Sonney | 704-617-7756
brian.sonney@playpower.com
Indoor/outdoor playground equipment, large attractions, safety surfacing, toddler play systems

Spohn Ranch, Inc. | 112420-SRI
Skate parks & equipment

Kirsten Dermer | 626-330-5803, Ext. 203
kirsten@spohnranch.com
Skate park design & build, skate & action park equipment, premanufactured & on-site construction

Sport Court | 031022-GER
Athletic surfaces

Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Manufactures, distributes, & installs modular athletic surfacing & court components

SportsArt Inc | 081120-SPA
Athletic surfaces

Kimberly O'Laughlin | 214-533-4018
kim@gosportsart.com
Exercise, fitness, rehabilitation equipment, energy-producing cardio equipment

Athletics & playgrounds

Sprinturf | 031622-SNT
Synthetic turf manufacturer & installer

Brandon Kennedy | 843-936-6023
bkennedy@sprinturf.com
Manufacturer & installer for artificial turf sport fields

Swisstrax | 031022-REC
Modular athletic surfacing

Kellie Wade | 859-317-5959
kellie.wade@swisstrax.com
Manufactures, designs & installs innovative flooring solutions for a wide variety of applications

TRUE Fitness | 081120-TRU
Fitness equipment

Dean Bowrosen | 631-476-8470
dbowrosen@truefitness.com
Fitness equipment & technology solutions, facility planning & design

Turf Nation | 031622-TNA
Athletic surfaces, artificial turf, & related equipment

Mark Nicholls | 800-467-0000, Ext. 7000
markn@turfallliance.com
Turf, stadium, & arena surfaces; padding, protection, & storage; field construction; maintenance

UltraBase | 031022-REC
Athletic surfaces

Scott Ford | 706-934-6583
scott.ford@ultrabasesystems.com
Manufactures & designs permeable alternatives to concrete, asphalt, & traditional bases

USA Shade | 010521-LTS
Full-service design & build fabric shade structures

Whitney Klen | 800-966-5005
whitney.klen@usa-shade.com
Fabric shade structures, project management & construction

VersaCourt | 031022-REC
Athletic surfaces

Jeff Carney | 762-201-0950
jeff@recreationalgroup.com
Manufactures, designs, & installs innovative court solutions for a wide variety of sports

Wabash Valley | 010521-LTS
Indoor & outdoor recreation & playground equipment

Daniel Sullivan | 813-760-0382
daniel.sullivan@playpower.com
Commercial outdoor chairs, tables, planters, benches, umbrellas, & litter receptacles

Athletics & playgrounds

Waterplay | 010521-WTR
Aquatic play equipment & site amenities

Marcella Thomas | 250-712-3393, Ext. 164
marcella.thomas@makrgroup.com
Outdoor & indoor aquatic play equipment & site amenities

Yeadon Domes | 091319-YEA
Fabric structures

Gregg Nelson | 866-386-9507
gnelson@yeadondomes.com
Air-supported domes, seasonal domes, year-round domes, athletic domes

Zamboni | 120320-FZC
Ice resurfacers

Doug Peters | 562-633-0751, Ext. 111
doug@zamboni.com
Ice resurfacers; resurfacing machines & edgers; electric, fuel, & tractor-pulled machines

Construction contracting

BlueScope | 013019-BSC
Pre-engineered buildings & related services

Brian Aldrich | 816-589-3761
bnaldrich@bluescopeconstruction.com
Pre-engineered steel/post frame buildings; roofing systems; design, site preparation, & installation

Gordian | 091620-GGI
Building & infrastructure repair & restoration

Matt Peterson | 218-851-9913
m.peterson@gordian.com
Construction contracting, job order development, custom task catalog/specs, eGordian, ezIQC program

Nucor Buildings Group | 013019-NUC
Pre-engineered buildings & related services

Justin Ehlert | 512-569-2997
justin.ehlert@nucor.com
Custom metal building systems, product design, detailing, fabrication, delivery of building systems

Find contracts faster.

Search hundreds of awarded contracts at sourcewell-mn.gov/contract-search

Construction equipment

Altec Industries | 110421-ALT
Digger derricks, bucket trucks, & utility equipment

Brooklyn Russell | 270-505-1691
contractmanagement@altec.com
Aerial devices, digger derricks, boom truck cranes, wood chippers, pressure diggers, chip dump bodies

Atlas Copco/Chicago Pneumatics | 041719-ACC
Compressors, generators, light towers, & pumps

Paul Tate | 647-282-8067
paul.tate@atlascopco.com
Air compressors & generators, hydraulic breakers & plate compactors, handheld tools, rollers

Bobcat/Doosan/Clark Equip. | 040319-CEC
Compact construction equipment

Randy Fuss | 701-241-8746
randy.fuss@doosan.com
Global construction, rental, landscaping, agriculture, grounds maintenance, & utility equipment

Case Construction | 032119-CNH
Construction equipment & services

Tony Simpson | 262-636-6576
tony.simpson@casece.com
Backhoes, wheel & track loaders, excavators, graders, rollers, soil compactors, dozers, skid steers

Caterpillar, Inc. | 032119-CAT
Construction & paving equipment, parts, & rental

Tirena Pavelka | 309-675-1589
pavelka_tirena_l@cat.com
Construction, paving, & landfill equipment; work tools-attachments; service; parts; rentals & used equipment

Ditch Witch | 110421-CMW
Underground utility construction equipment

Mike Spillars | 580-572-2390
mike.spillars@ditchwitch.com
Directional drills, HDD tooling, vacuum excavators, trenchers, mini-skid steers, vibratory plows

Doosan Portable Power | 041719-CEC
Generators & portable power equipment

Kristie Willett | 704-883-3772
kristie.willett@doosan.com
Generators, light towers, air compressors

Felling Trailers | 121918-FTS
Heavy equipment trailers

Patrick Jennissen | 320-351-1281
pat.jennissen@felling.com
Drop-deck, deck-over, hydraulic dump, semi, EZ tilt, open-top, high flat series, custom trailers

Construction equipment

Genie, a Terex Brand | 041719-TER
Portable construction

Jodi Robledo | 662-393-1352
jodi.robledo@terex.com
Aerial devices, booms, lifts, telehandlers, light towers, cranes, chippers, grinders, shredders

Globe Trailers | 121918-GLB
Trailers

Jeff Coomber | 941-753-2199, Ext. 400
jeffcoomber@globetrailers.com
Tag along, lowboy, dump, fixed neck, hydraulic tail, flatbed, dropdeck, sliding axle, folding neck

Gradall Industries | 040319-GRD
Telescopic boom, hwy speed, & rough terrain excavators

Connie Popovich | 330-339-8342
cspopovich@gradall.com
Gradall product line, telescopic boom truck, excavators

Hyundai | 032119-HCE
Heavy & medium construction equipment

Mike Ross | 678-823-7901
mike.ross@hyundaiamercias.com
Construction, earthmoving, material handling, snow removal, landscaping, & utility equipment

JCB | 040319-JCB
Medium-duty construction equipment

Ryan Connelly | 912-447-2053
ryan.connelly@jcb.com
Compact excavators/loaders, excavators, skid steers, tele-handlers/skids/loaders, backhoe loaders

John Deere | 032119-JDC
Full size & compact construction equipment

Brooke Forsberg | 309-207-0431
forsbergbrookel@johndeere.com
Dump trucks, backhoes, excavators, track/wheel/crawler loaders, dozers, motor graders, skid steers

Komatsu America | 032119-KOM
Heavy construction equipment

Doug Morris | 847-437-4361
douglas.morris@global.komatsu
Articulated trucks, dozers, excavators, graders, wheel loaders, intelligent machine control

Kubota | 040319-KBA
Agricultural & compact construction equipment

Rusty Pugh | 817-716-3587
rusty.pugh@kubota.com
Construction & agricultural equipment, tractors, implements, hay tools, spreaders, utility vehicles

Construction equipment

Link-Belt Cranes | 032119-LIN
Cranes

Pat Collins | 859-264-6260
pcollins@linkbelt.com
All-terrain, hydraulic, telescopic crawlers; lattice boom crawler; rough-terrain cranes

Manitowoc | 032119-GUS
Cranes

Darryl Mellott | 717-593-5594
darryl.mellott@manitowoc.com
Lattice-boom crawler cranes, Grove cranes, National cranes

Multiquip | 041719-MTQ
Portable construction equip., generators, & light towers

Dora Marsh | 310-400-1305
sales.gov@multiquip.com
Rammers, plate compactors, drum rollers, generators, welders, dewatering pumps, water trailers

New Holland - Construction | 032119-CNH
Construction equipment & services

Amy Swett | 717-355-1686
amy.swett@newholland.com
Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators

Towmaster Trailers | 121918-MNR
Flatbed heavy equipment & lowboy trailers

Anna Johnson | 320-220-2333
anna@towmaster.com
Flatbed heavy equipment & lowboy trailers

Trail King | 121918-TKI
Construction, ag, & commercial trailers

Mike Heschke | 814-715-5277
mheschke@trailking.com
Tag, tilt, rollback, construction, & ag trailers

Vermeer | 110421-VRM
Public utility equipment

Chad Tousey | 641-621-8531
sourcewell@vermeer.com
Directional drills, ride-on trenchers, plows & rock wheels, vacuum excavators, piercing tools

Volvo | 032119-VCE
Heavy construction equipment

Kathy Tedone | 828-337-3722
kathy.tedone@volvo.com
Wheel loaders, hydraulic & compact excavators, articulated haulers, compactors, pavers, skid steers

Construction equipment

Wacker Neuson | 040319-WAC
Medium-duty construction equipment

Sales Operations | 800-770-0957, option 3
sales.us@wackerneuson.com
Skid steer loaders, mini excavators, articulated wheel loaders, telehandlers, dumpers

Wacker Neuson | 041719-WAC
Portable construction equipment

Sales Operations | 800-770-0957, option 3
sales.us@wackerneuson.com
Vibrators, trowels, vibratory screeds, plates, rammers, rollers, generators, light towers, pumps, heaters

Wirtgen America Inc. | 032119-JDC
Road construction & paving equipment

Sandy Draper | 615-477-8046
sandy.draper@wirtgen-group.com
Milling, stabilizing, recycling, paving, screeds, compaction, crushing, & screening equipment

Facilities/MRO

Abacus Service Corp. | 062421-ABA
Facilities management & maintenance

Scott Minkoff | 704-228-0477
scottminkoff@abacusservice.com
Facilities management & maintenance, landscaping & horticulture, sanitary & plumbing, HVAC maintenance

ALPHA Facilities Solutions | 020421-ALP
Facility assessment & planning

Kimberley Jones | 210-464-4630
kimberley.jones@alphafacilities.com
Asset management, capital planning & facility assessments, PM planning, environmental & energy

APi | 031517-API
National fire & life safety services

Cutter Tyllia | 888-274-8595
cutter.tyllia@api-nsg.us
Fire sprinkler/alarm/special hazard/pump systems, extinguishers, emergency/exit lighting, backflows

Bentley Mills | 080819-BPS
Flooring

Carolyn Drummond | 626-934-2461
carolyn.drummond@bentleymills.com
Broadloom carpet, modular carpet tile, area rugs, luxury vinyl tile, adhesives

Facilities/MRO

Carrier Corporation | 070121-CAR
HVAC & refrigeration systems

Alex Relf | 704-521-6443
alex.l.relf@carrier.com
Heating, ventilation, air conditioning, & refrigeration systems & controls; HVAC services

Caterpillar, Inc. Alternative Energy
Diesel & natural gas generator sets | 120617-CAT

Nicole Warnstedt | 309-494-5081
warnstedt_nicole_a@cat.com
4KW-4MW diesel-nat. gas gensets, mobile gens, ATS, switch-paralleling gear, microgrid, service, parts, used

Convergint | 030421-CTL
Building systems integration products & services

Katelyn Wheeler | 443-433-6815
katelyn.wheeler@convergint.com
Electronic security, physical security, fire alarm & life safety; communications

CORT | 121919-COR
Furniture rental services

Traci Grivno | 571-748-6394
traci.grivno@cort.com
Furniture rental, meeting spaces, work stations, breakroom & teaming space furniture

Cummins | 120617-CMM
Generators & related equipment

Kirk E. Adams | 651-787-6270
kirk.e.adams@cummins.com
10KW-3.5MW emergency standby, stationary/mobile gens (diesel/nat. gas/propane), ATS, switchgear, service

DeBourgh | 010920-DBM
Storage & lockers

Patrick Berg | 719-469-3142
pberg@debourgh.com
Custom-design lockers & storage

Ecopest Inc. | 042821-ECO
Pest management

Sameer Thawer | 780-909-5771
sameer@ecopest.ca
Pest control & sanitation services, inspections & treatments, tree spraying, odor control, pest proofing

Ernst & Young | 020421-EYG
Facility assessment & planning

Aly Brooks | 815-474-3995
aly.brooks@ey.com
Facilities assessment & building management services

Facilities/MRO

Facility Optimization Solutions | 050421-FAC
Program management consulting services

Andrew Larson | 716-388-7844
alarson@foscd.com
JOC & IDIQ software, cost data, program & construction management

Fastenal Company | 121218-FAS
Facility MRO

Zach Wise | 507-313-7206
zwise@fastenal.com
Facility maintenance, industrial products, inventory management solutions

FAYAT Environmental Solutions | 093021-FAY
Street sweepers

Cees van der Put | 262-725-4210
c.vanderput@ravo.fayat.com
Air, vacuum, mechanical, truck-mounted, purpose build, street, sidewalk and bicycle lane sweepers

Filterqueen | 070121-HMI
Air purifiers & air cleaners

Timothy Duggan | 440-846-7837
tduggan@filterqueen.com
Defender room air cleaner, FDA Class II medical device

Gordian | 020421-GGI
Facility assessment

Matt Peterson | 218-851-9913
m.peterson@gordian.com
Objective data, software solutions to manage building portfolios

Gordian | 050421-GGI
JOC/IDIQ program management services

Matt Peterson | 218-851-9913
m.peterson@gordian.com
JOC & IDIQ management services to help streamline the construction procurement process

Gordian/VFA, Inc. | 020421-ACT
Facility assessments & capital planning software

Chris Nabers | 254-931-1884
cnabers@@gordian.com
Condition assessment & asset management software

Grainger | 121218-WWG
Facility MRO

Allison Darling | 713-805-9845
allison.darling@grainger.com
1.6+ million MRO products for facility maintenance/ KeepStock inventory management

Facilities/MRO

Honeywell | 070121-HNY
Building management systems

Luis Montes | 512-534-7445
luis.montes@honeywell.com
Equipment to help improve air quality, energy efficiencies, & building experiences

Humanscale | 121919-HMN
Furniture

Patrick Mulvena | 302-544-0544
pmulvena@humanscale.com
Ergonomic seating, ergonomic office solutions, sit/stand solutions, ergonomic software, & trainings

Interface Americas, Inc. | 080819-IFA
Modular carpeting

Sharon Johnson | 800-336-0225, Ext. 56356
contracts.group@interface.com
Modular carpet, luxury vinyl tile, sundry items, installation services

Johnson Controls, Inc. | 030421-JHN
Facility security equipment, systems, & services

Tom Staves | 443-676-8813
thomas.staves@jci.com
Intrusion, fire detection & warning, security gate, vehicle barrier control, building automation

Johnson Controls, Inc. | 070121-JHN
HVAC

Tom Staves | 443-676-8813
thomas.staves@jci.com
HVAC systems, cooling, heating, building envelope, water/sewage systems, energy management

Johnson Controls Security (Tyco) | 030421-TIS
Technology, security, & communication solutions

Tom Staves | 443-676-8813
thomas.staves@jci.com
Active shooter & cybersecurity, access control, intrusion detection, ID management, mass notifications

Kardex Remstar | 010920-KRS
Storage & retrieval products

Daniel Mueller | 662-582-7295
daniel.mueller@kardex.com
Office, warehouse, & integrated distribution storage solutions; standard office storage applications

Karndean | 080819-KAR
Flooring

Erin West | 215-840-7373
erin.west@karndean.com
Glue-down, loose-lay, & click vinyl flooring; adhesives; installation

Facilities/MRO

KBS | 062421-KEL
Integrated facility services provider

Sales representative | 800-537-1375
sales@kbs-services.com
Contract cleaning & staffing, facility hygiene, exterior maintenance, specialty & trade services

KI Furniture | 121919-KII
Furniture & storage solutions

Mark Waldecker | 800-424-2432, Ext. 3508
mark.waldecker@ki.com
Office & school furniture, storage, seating, & tables; fixed auditorium furniture

Kohler | 120617-KOH
Generators & related equipment

Jeff Schoneman | 920-980-4184
jeffrey.schoneman@kohler.com
2KW-4MW industrial, commercial, towable, residential power systems: NG-LP-diesel gensets, ATS, switchgear

LSS Holdings | 062421-LSS
Facilities maintenance services

Craig Rutledge | 888-678-4519
crutledge@lifesafetyservices.com
Facilities maintenance, cleaning services, UVC lighting & indoor air quality solutions

Mannington | 080819-MMI
Carpet, vinyl, rubber, & hardwood flooring

Jody Steger | 703-489-5698
jody_steger@mannington.com
Broadloom & modular carpet; luxury vinyl tile; sheet, rubber, & hardwood flooring

Mohawk Carpet Distribution | 080819-MCD
Hard & soft surface commercial flooring

Sergio Blanco | 706-624-2076
sergio_blanco@mohawkind.com
Broadloom & modular carpet; luxury vinyl tile; resilient, hardwood, & laminate flooring

Motion Industries, Inc. | 121218-MII
Facility maintenance products & services

Carolyn Srp | 440-465-5998
carolyn.srp@motion-ind.com
HVAC supplies, hand/power tools, hydraulics, pneumatics, abrasives, safety & industrial supplies

MSC Industrial Supply | 101320-MSI
Janitorial supplies

Elizabeth Flores | 714-768-0049
florese@mscdirect.com
Janitorial & safety products; over 1.7 million product offerings

Facilities/MRO

NAPA | 121218-GPC
MRO supply chain services

Jett Kuntz | 770-855-2221
jett_kuntz@genpt.com
Custom MRO product sourcing/vendor-managed inventory service for government maintenance facilities

OFS Brands Inc. | 121919-OFS
Furniture & related services for the workplace

Anna McClelland | 704-771-9003
amcclelland@ofs.com
Furniture for work, healthcare, & education; workstations, seating, & casegoods

Orkin | 042821-ORK
Pest control & elimination

Deborah Toth | 770-220-6165
dtoth@rollins.com
Integrated pest management; pest control & elimination; facility maintenance, repair, & operations

Palmer Hamilton | 121919-PHL
Design, furniture, & installation for dining, libraries, labs

Michelle Mays | 800-788-1028, Ext. 212
mmays@palmerhamilton.com
Design, furniture, & installation for dining, libraries, & fab labs

Patcraft | 080819-SII
Carpet & floor covering

Keith Richardson | 678-446-2442
keith.richardson@patcraft.com
Broadloom carpet; carpet tile, plank, & facet; resilient tile, plank, facet, & sheet

Philadelphia Commercial | 080819-SII
Carpet & floor covering

Quentin Quathamer | 706-532-3874
quentin.quathamer@philadelphia-commercial.com
Carpet & resilient floor covering, turf, accessories

Plug Smart | 070121-JUC
HVAC systems

Mark Himmel | 800-518-5576
mark.himmel@plugsmart.com
HVAC services, energy engineering, consulting, & project management

PPG Architectural Finishes, Inc. | 121219-PPG
Paint & wallcoverings

Ed Tinney | 770-880-6405
ed.tinney@ppg.com
Architectural paint products, commercial paint products, heavy-duty paint products

Facilities/MRO

Roth IAMS | 020421-RTH
Facility assessment & planning

Curtis Loblick | 289-295-1065, ext. 504
curtis.loblick@rothiams.com
Collaborating to provide facility & asset data & software

Schindler | 080420-SCH
Elevator equipment & services

Dan Winder | 972-358-5063
daniel.winder@schindler.com
Hydraulic elevators, geared & gearless elevators, escalators, moving walkways, wheelchair lifts

Shaw Contract | 080819-SII
Carpet & floor covering

Darrien Munroe | 770-387-7281
darrien.munroe@shawinc.com
Carpet, carpet tile, broadloom, hard surface, hospitality custom, sundries, wall coverings

Sherwin-Williams | 121219-SHW
Paint with related supplies

Kevin McCoy | 216-219-2310
kevin.j.mccoy@sherwin.com
Paint & paint-related sundries, maintenance, repair, & optional supplies

Siemens | 062421-SIE
Facilities maintenance services

Toni Stoddard | 703-689-1472
toni.stoddard@siemensgovt.com
Security, fire protection, building automation, video analytics, mass notification, installation

Siemens HVAC | 070121-SIE
HVAC & mechanical services

Toni Stoddard | 703-689-1472
toni.stoddard@siemensgovt.com
Outcome-based mechanical services, heating, ventilating, & air conditioning

Siemens Smart Infrastructure | 030421-SIE
Facility security, fire, & building automation systems

Toni Stoddard | 703-689-1472
toni.stoddard@siemensgovt.com
Building automation/control systems, intrusion, fire protection, security control, mass notification

Spacesaver | 010920-SPC
Industrial storage

Stephanie Gulizia | 414-736-3993
sgulizia@spacesaver.com
Lockers, storage, & shelving solutions

Facilities/MRO

Stanley | 030421-SCS
Facility security systems

April Carroll | 702-569-7553
april.carroll@sbdinc.com
Security & access control systems, fire & active shooter detection, security data analytics

Staples | 121919-SCC
Furniture

Don Hasch | 714-868-4274
don.hasch@staples.com
Office & classroom furniture, workstations, seating

Staples | 101320-SCC
Janitorial supplies

Don Hasch | 714-868-4274
don.hasch@staples.com
Facilities & maintenance equipment & supplies, storage, breakroom equipment & supplies

Steelcase | 121919-STI
Furniture

Kevin Loubert | 616-246-9455
kloubert@steelcase.com
Office & classroom furniture, workstations, seating, storage, architectural walls

Sweeping Corp. of America (SCA) | 062421-SWP
Facilities maintenance services

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Street, highway, parking lot, & garage sweeping & jet-vac services

Tarkett | 080819-TFU
Carpet & floor covering

John Sumlin | 404-431-2131
john.sumlin@tarkett.com
Modular, broadloom/woven flooring, single-source design & technology, variety of patterns & textures

Teknion | 121919-TKN
Office & school furniture

Steve Hindle | 410-300-9955
steve.hindle@teknion.com
Office & school furniture, mobile furniture, systems furniture, seating, storage & filing solutions

Terracon | 020421-TRC
Facility condition assessment & services

William Faesenmeier | 678-324-8446
william.faesenmeier@terracon.com
Facility & property assessments, asset management software & consulting services

Facilities/MRO

TK Elevator | 080420-TKE
Elevator equipment & services

Marc McCabe | 941-650-1636
marc.mccabe@tkelevator.com
Installation, modernization, site review, monitoring, repair, vertical transportation maintenance

UniFirst Corporation | 040920-UFC
Employee uniforms

Milan Hulek | 210-224-0711
milan_hulek@unifirst.com
Employee uniforms, professional laundering, automatic garment repairs

Vanguard Cleaning Systems | 062421-VAN
Professional janitorial & custodial services

John Seliga | 403-815-1929
jseliga@vgcanadawest.com
Janitorial, custodial, & disinfection services for organizations across Western Canada

WESCO Distribution, Inc. | 121218-WES
Electrical, lighting, MRO, datacom, & physical security

Rob Bezjak | 314-402-4732
rbezjak@wescodist.com
Distribution products & services for lighting, electrical, datacenter, & MRO project needs

White Cap, LP | 121218-HDS
Construction, industrial, & facility tools & safety supplies

Rye Dugosh | 210-240-7598
rye.dugosh@whitecap.com
Equipment, tools, safety gear, construction supplies, building materials, disaster recovery supplies

Fleet & related

Aebi Schmidt North America | 093021-AEB
Street sweepers

Elizabeth Fry | 570-599-1217
elizabeth.fry@aebi-schmidt.com
Truck-mounted & walk-behind pavement striping equip., vehicle-mounted rotary broom attachments

Agile Access Control, Inc. | 020221-AAC
Fleet management technology

Ed Smith | 571-498-7555, Ext. 501
esmith@agilefleet.com
Fleet management, telematics, motor pool/fleet/car sharing, key & box, vehicle/risk/fuel management

Fleet & related

AngelTrax | 020221-IVS
In-vehicle HD video surveillance & tracking

Sally Klein | 800-673-1788, Ext. 4611
sally.klein@angeltrax.com
1080p IP & HD cameras, recording equipment, live view, live tracking, driver behavior with AI & GPS

Aries Industries | 120721-ARS
Pipeline video inspection & rehabilitation equipment

Mike Burczyk | 262-446-5631
mike.burczyk@ariesindustries.com
Sewer inspection cameras, tractors, inspection software, robotic cutting systems, & inspection systems

ARI Phoenix | 013020-ARP
Heavy-duty vehicle maintenance equipment

Tekla Goodwin | 800-562-3250, Ext. 103
teklagoodwin@ari-hetra.com
Mobile column & drive-on scissor lifts, exhaust extraction, tire balancers & changers, floor jacks

Autocar | 060920-ATC
Class 7 & 8 chassis

Millard Williamson | 205-235-8085
mwilliamson@autocartruck.com
Class 7 & 8 vocational trucks: refuse, recycling, concrete, construction, road maintenance, refueling

Auto Plus | 032521-PEP
Fleet services, parts, & equipment

Cyrano Parsard | 954-235-0813
cparsard@autoplusap.com
Parts, tires, tools, & equipment; service & repair; VMI services

Blink Charging Co. | 042221-BLK
Electric vehicle charging equipment

Alberto Lopez | 619-852-2861
alopez@blinkcharging.com
Level 2 (AC) & Level 3 (DC) charging stations & network services

Blue1 Energy Equipment | 092920-TAN
Aboveground fuel storage & dispensing equipment

Adam Polak | 770-688-1958
apolak@blue1energy.com
Petroleum solutions, diesel solutions, DEF solutions, propane solutions, installations services

Blue Bird Bus | 063020-BBB
School buses

Todd Gibson | 478-672-7840
todd.gibson@blue-bird.com
Propane, gasoline, diesel, CNG, & electric school buses

Fleet & related

Box Gang Manufacturing | 040621-BXG
Waste & recycling equipment & containers

Don Gavin | 281-795-4380
don@boxgangmfg.com
Waste, recycling, & wastewater equipment, containers, hoists, & odor-control systems

Bucher | 093021-BUC
Street sweepers

Todd Parsons | 704-658-1333
todd.parsons@buchermunicipal.com
Truck-mounted sweepers, compact sweepers

CalAmp | 020221-CAW
GPS/AVL fleet telematics solutions

Brett Lim | 310-564-8502
blim@calamp.com
GPS tracking, telematics, engine diagnostic data, specialized functions, wide variety of devices

Cascade Engineering | 041521-CEI
Waste & recycling collection equipment

Matt Maes | 507-514-1499
matt.maes@cascadeng.com
Roll-out carts, front- & rear-load commercial containers, curbside recycling bins, cart lifter

Caterpillar, Inc. - Equip. Rental | 062320-CAT
Rental machines, tools, & equip. from Cat & 70+ brands

John Frame | 309-675-2891
govrental@cat.com
Rental machines, electrical power generators, tools & equipment from Cat & 70+ other brands

ChargePoint | 042221-CPI
Electric vehicle equipment

Brendan O'Donnell | 949-521-3386
brendan.odonnell@chargepoint.com
Level 2 & DC fast-charging stations for electric vehicles, network, maintenance plans, installation

Club Car | 122220-CCR
Utility transport vehicles

David Peterson | 706-421-7875
david_peterson@clubcar.com
Gas & electric golf, utility, & personal transportation vehicles

Crane Carrier | 060920-CRN
Class 6, 7, & 8 chassis

Bill Boyle | 918-430-5837
bboyle@cranecarrier.com
Class 6, 7, 8 chassis: refuse, recycle, airport ground support, road maintenance, concrete, crane, aerial

Fleet & related

Cruise Car | 122220-CCI
Golf carts, ATVs, & utility vehicles

Russ Ziegler | 941-212-5992
russ.ziegler@cruisecarinc.com
Light utility & maintenance vehicles, transport shuttles, wheelchair accessible & ambulatory carts

Curbtender | 091219-CRB
Refuse collection trucks (front-, rear-, & side-loading)

Amy Simon | 319-266-1721, Ext. 303
asimon@curbtender.com
Front-, rear-, & side-loading refuse collection trucks

Curbtender | 093021-CRB
Street sweepers

Amy Simon | 319-266-1721, Ext. 303
asimon@curbtender.com
Warrior, Gladiator, & Centurion single- or dual-engine mechanical sweepers; Sentry air sweepers

D&M Leasing | 030122-CVL
Leasing & fleet management

Ed Cain | 214-412-1656
ecain@dmautoleasing.com
Vehicle leasing, telematics, maintenance, fuel management

Doosan Industrial Vehicle | 091520-DIV
Forklifts

Conner Cameron | 678-745-2249
conner.cameron@doosan.com
Diesel, LPG, & electric forklifts; reach trucks; pallet trucks & stackers; & warehouse vehicles

Dover Fueling Solutions | 092920-DVR
Fuel management & fleet dispensing solutions

Robert Hayes | 770-605-9611
robert.hayes@doverfs.com
Fuel management systems; fleet fuel dispensers; wetstock mgmt., containment, & dispensing solutions

E.J. Ward | 092920-EJW
Fuel management, EV, & GPS solutions

Mike Wade | 210-824-7383
mwade@ejward.com
Telematics, GPS, fuel control & monitoring, SaaS, tank-level gauging, real-time data, reporting

Elgin Sweeper Company | 093021-ELG
Air, mechanical, specialty, waterless street sweepers

David Panizzi | 847-622-7153
dpanizzi@elginsweeper.com
Air & mechanical, specialty, waterless dust control, alternate fuel, industrial application

Fleet & related

Element Fleet | 030122-ELE
Fleet leasing & management for governments

Natalie Grmusa | 905-366-1385
ngrmusa@elementcorp.com
End-to-end fleet management, including maintenance, acquisition, remarketing, fuel, & financing

Elliott Equipment Company | 110421-EEC
Aerial platforms, crane trucks, & derrick diggers

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Boom truck telescopic cranes, digger derricks, HiReach telescopic aerial work platforms

Enterprise Fleet Management | 030122-EFM
Fleet management services

Michelle Rojas | 314-274-4556
michelle.m.rojas@efleets.com
Fleet management services; leasing; telematics; maintenance, fuel card, & driver safety programs

Envirosight | 120721-EVS
Sewer inspection & maintenance equipment

Andy Wicker | 804-357-5925
awicker@envirosight.com
Camera crawlers, sewer inspection trucks, push cameras, zoom cameras, video nozzles, software

EV Connect | 042221-EVC
EV charging management software

Scott Kaptur | 301-512-3409
skaptur@evconnect.com
Software to manage access, pricing, & performance on EV charging stations

Exprolink/Madvac | 093021-EXP
Outdoor cleaning vehicle manufacturer

George Bally | 855-651-0444, Ext. 29
gbally@exprolink.com
Compact sweepers, all-terrain litter vacuums, portable litter vacuums, skid or trailer mount

E-Z-GO/Cushman | 122220-JCS
Utility transport vehicles

Brittney Booz | 706-755-5553
bbooz@textron.com
Utility, transport, golf, & recreation vehicles with related accessories & services

Factory Motor Parts | 101520-FMP
Factory OEM parts

Dana Carney | 702-251-1776, Ext. 2003
d.carney@fmpco.com
Automotive parts, supplies, resources, & training

Fleet & related

FAYAT Environmental Services | 093021-FAY
Street sweepers

Cees van der Put | 262-725-4210
c.vanderput@ravo.fayat.com
Air, vacuum, mechanical, truck mounted, purpose build, street, side walk & bicycle lane sweepers

FLO EV Charging | 042221-FLO
Electric vehicle equipment

Brookes Shean | 416-427-3339
bshean@flo.com
Smart EV charging equipment & North American charging network

Ford | 101520-FMC
Automotive parts & supplies

Kevin Naro | 440-452-2257
knaro@ford.com
Ford genuine parts, Ford Fleet National Maintenance Pricing Program, Motorcraft OE aftermarket parts

Forward Thinking Systems | 020221-FWD
Fleet & asset tracking solutions

Jeremy Mancini | 312-826-3299
jeremy.mancini@ftsgps.com
Telematic solution with GPS tracking, AI vehicle cameras, IoT sensors, & fleet management systems

FreeWire Technologies | 042221-FRE
Ultrafast EV charging with energy storage

Bryce Hughes | 206-398-9220
bhughes@freewiretech.com
Fully integrated ultrafast EV charging technology with energy storage

GapVax | 101221-GPV
Sewer cleaning & hydro-excavation equipment

Matt Hughes | 814-535-6766, Ext. 357
mhughes@gapvax.com
Sewer cleaning trucks, VHE hydro-excavator trucks, GJET sewer jetters, GapVax jet/vac recycle truck

General Motors | 101520-GNL
Automotive parts & supplies

Robert Foote | 810-730-8838
robert.e.foote@gm.com
Not to exceed parts pricing & consolidated billing, GM OEM parts through GM Mega Fleet Program

Geotab | 020221-GEO
Fleet services, parts, & equipment

Neil Garrett | 702-884-8289
neilgarrett@geotab.com
Data-driven GPS fleet tracking solutions

Fleet & related

Gilbarco Veeder-Root | 092920-GVR
Aboveground Fuel Storage

David Shuttleworth | 336-337-7758
david.shuttleworth@gilbarco.com
Fuel systems, tank gauges, submersible pumps, fuel management, telematics

Global Environmental Products | 093021-GEP
Street sweepers

Chad Bormann | 850-377-4926
cbormann@globalsweeper.com
Compressed natural gas, diesel, electric, & hydrogen fuel cell street sweepers

Global Rental | 062320-ALT
Rental digger derricks, bucket trucks, cable placers

Brooklyn Russell | 913-231-6570
contractmanagement@altec.com
Rental bucket trucks, digger derricks, cable placers, stringers, tensioners, pullers, aerial lifts, cranes

Goodyear | 102517-GTC
Tires & related equipment services

Kenny Miller | 330-796-4352
kenneth_miller@goodyear.com
Tires for passenger, light trucks, police pursuit vehicles, medium commercial trucks, off-road vehicles

GPS Insight | 020221-GPI
Fleet GPS tracking & telematics

Tyler Mortensen | 480-663-9465
tyler.mortensen@gpsinsight.com
Fleet management information systems, telematics, fuel management, fleet sharing

Graco | 092920-GRC
Lubrication dispensing equipment

Paul Treml | 612-656-7871
ptreml@graco.com
Solutions that automate & optimize fleet maintenance practices in vehicle equipment service operations

Grainger - Janitorial | 101320-WWG
Janitorial Supplies

Allison Darling | 713-805-9845
allison.darling@grainger.com
Janitorial supplies, equipment, & services; safety & PPE; green resources; inventory management

Heil Environmental | 091219-THC
Mobile refuse collection vehicles

Burgess Lane | 256-304-2218
blane@doveresg.com
Front- & rear-loading refuse trucks, multi-compartment recycling units, Curotto-Can, 3rd Eye camera system

Fleet & related

Hi-Vac Corporation | 122017-HVC
Sewer vacuum trucks, jetting, & hydro excavating

Kent Parks | 740-374-2306
kparks@hi-vac.com
Sewer-cleaning trucks, hydro-jetters, hydro-excavating products, Aquatech, O'Brien, X-Vac

Holland Pump | 101221-HLD
Sewer lift station bypass & portable dewatering pumps

Carl Calabrese | 561-697-3333, Ext. 6603
carlc@hollandpump.com
Permanent bypass, portable, centrifugal, cutter, diesel, natural gas, & hydraulic pumps; range 2- to 40-inch

Hol-Mac | 040621-HMC
Bulk solid waste & recycling

John Bolton | 601-670-6275
bolton.john@hol-mac.com
American-made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders; rental

Holman | 030122-ARI
Fleet administrative tools & services

Joe Henry | 609-731-5442
jhenry@arifleet.com
Supply chain management, garage management, accident management, telematics, vehicle remarketing

Hyundai | 091520-HCE
Forklifts

Paul Bilson | 678-823-7541
paul.bilson@hyundaiamericas.com
Electric three- & four-wheel sit down, LP cushion tire sit down, gas & diesel pneumatic sit down forklifts

IC Bus | 063020-ICB
School buses

Deanna Faison | 773-458-8614
deanna.faison@navistar.com
CE Series gasoline, diesel, propane, RE series diesel, active collision mitigation technology, IC Bus 360

Imperial Supplies | 032521-IMP
Fleet services

Jason Bergstrom | 920-490-6725
jbergstrom@imperialsupplies.com
Heavy-duty truck parts & fleet-maintenance supplies, purchase platform integration, mobile app

International Truck | 060920-NVS
Class 4-8 chassis with related equipment

Bob Mann | 815-631-3220
bob.l.mann@navistar.com
Class 4-8 chassis; International trucks

Fleet & related

Jasper Holdings | 032521-JAS
OEM powertrain replacement products & auto supplies

Chip Morris | 800-827-7455, Ext. 12987
chip.morris@jasperengines.com
Gas & diesel engines, air & fuel components, transfer cases, transmissions, differentials, & marine products

JF Petroleum Group | 092920-JFA
Fuels & fluid storage, management, & dispensing

Steve Bernstein | 704-393-8542
sbernstein@jfpetrogroup.com
Fuel & fluid storage systems turnkey solutions

Kenworth | 060920-KTC
Class 4-8 chassis with related equipment

Mike Kleespies | 813-455-1248
mike.kleespies@paccar.com
Kenworth trucks with gross weights ranging from 19,500-80,000 pounds

Kubota | 122220-KBA
Utility vehicles & off-road vehicles

Rusty Pugh | 817-716-3587
rusty.pugh@kubota.com
Gas & diesel utility vehicles & off-road vehicles with a variety of options

Labrie Enviroquip | 091219-LEG
Mobile refuse collection vehicles

Andy LeVasseur | 920-312-6124
andrew.levasseur@labriegroup.com
Side-, rear-, & front-load mobile refuse collection bodies

LIFTNOW | 013020-LFT
Vehicle lifts

Paul Stern | 914-424-3479
sourcewell@liftnow.com
Light- & heavy-duty vehicle lifts, wheel service equipment, over 25 brands of shop equipment

Lion Electric - Buses | 063020-LON
School buses

Peter Tuckerman | 916-342-8400
peter.tuckerman@thelionelectric.com
All-electric type A, C, & D school buses & activity buses

Lion Electric - Chassis | 060920-LON
Class 6 & 8 electric chassis

Eric West | 517-231-0524
eric.west@thelionelectric.com
All-electric class 6 & 8 chassis

Fleet & related

Livingston Charge Port | 042221-LIV
Electric vehicle equipment

Kate Kruk | 518-691-3724
kkruk@solution.energy
Equipment for the installation & management of electric vehicle charging stations

Lytx | 020221-DCI
Fleet services, parts, & equipment

Robert Donahue | 617-680-0125
rdonahue@lytx.com
Lytx video event recorders, fleet-tracking solution, fuel-management solution

Mack Trucks | 060920-MAK
Class 6 & 7 medium-duty, class 8 heavy-duty trucks

Chuck Wissinger | 240-291-0743
chuck.wissinger@macktrucks.com
Medium- & heavy-duty trucks that can be configured to fit all municipal needs & applications

MANCON Supply Chain Mngmt | 110520-MAN
Fleet & facilities parts storeroom management

Andrew Wickard | 757-793-0694
awickard@manconinc.com
Fleet parts inventory management services, fixed fee for service & parts at landed cost, real-time reports

Marathon | 040621-MEC
Waste & recycling compactors, balers

Jordan Sandlin | 614-203-4343
jordan.sandlin@marathonequipment.com
Stationary compactors, roll-offs, carts, & cart dumpers; pre-watering & pre-crush compactors

McNeilus Truck | 091219-MCN
Mobile refuse collection vehicles

John Plowman | 507-374-8153
jplowman@mcneilusco.com
Rear- & front-load, automated side-load, & manual side-load refuse trucks; CNG; parts, accessories, & service

Merchants Fleet Management | 030122-MAG
Fleet management

Brian Gormley | 603-695-9349
briangormley@merchantsfleet.com
Fleet leasing, vehicle-maintenance programs, telematics, vehicle accident management, driver safety

Michelin | 082521-MLN
Tires with related equipment

Kelly Adams | 864-458-4577
kelly.adams@michelin.com
Designs, manufactures & sells tires for every type of vehicle; environmentally friendly innovative solutions

Fleet & related

Mitsubishi Logisnext Americas (Houston)
Forklifts | 091520-MCF

Mark Brown | 509-952-0506
mark.brown@mcfa.com
Mitsubishi, Cat, & Jungheinrich material-handling equipment, forklifts, & automated guided vehicles

Mohawk Lifts, LLC | 013020-MRL
Vehicle lifts & fleet maintenance equipment

Steve Perlstein | 518-842-1431, Ext. 24
sperlstein@mohawklifts.com
Vehicle lifts, related capital equipment, large vehicle washers

Multiforce Systems | 092920-MTF
Aboveground fuel storage

Warren Williams | 530-210-4226
warrenw@fuelforce.com
FuelForce line of rugged & reliable fleet fuel management hardware & SQL or web-based software

NAPA | 032521-GPC
Automotive replacement parts

Don Lachance | 678-934-5057
don_lachance@genpt.com
Parts for autos/trucks, ag, lawn/garden, industrial, & recreation-marine; training; shop equipment; service

NAPA Government Fleet | 013020-GPC
Vehicle lifts, garage, & fleet maintenance equipment

Don Lachance | 678-934-5057
don_lachance@genpt.com
Fleet lifts & equipment, training, paint, & tools

NAPA Integrated Business Solutions (VMI)
Fleet supply chain | 110520-GPC

Jett Kuntz | 303-799-1965
jett_kuntz@genpt.com
Customized on-site/off-site vendor-managed parts, material, & supplies inventory management program

National Auto Fleet | 060920-NAF
Class 4-8 chassis with related equipment

Customer Service Team | 855-289-6572
fleet@nationalautofleetgroup.com
Chassis class 4-8: Chevy, Ford, Ram, Freightliner, Hino, Isuzu, Kenworth, Mack, Peterbilt, & Volvo

National Auto Fleet Group | 091521-NAF
Cars, trucks, vans, SUVs, & other vehicles

Customer Service Team | 855-289-6572
fleet@nationalautofleetgroup.com
Passenger cars & light-duty trucks, including Chevrolet, Ford, Nissan, Honda, & Toyota

Fleet & related

Navistar Parts | 101520-NVS
International truck parts

Andy Giesler | 614-507-7560
andrew.giesler@navistar.com
International proprietary & all makes parts for heavy-duty vehicles

New Way | 091219-NWY
Waste & recycling vehicles

Don Ross | 712-652-3396
dross@mcfamco.com
American-made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders, rental

NiteHawk Sweepers | 122017-NHK
Street sweepers

John Day | 800-448-9364
jday@nitehawksweepers.com
Street sweepers, CNG-LPG options

Nuvve | 042221-NUV
Electric vehicle equipment

Pam Caro | 760-333-8589
pam@nuvve.com
Vehicle-to-grid (V2G) intelligent energy management, DC heavy-duty & Level 2 AC fast-charging stations

Old Dominion Brush | 031121-ODB
Vacuum debris collectors

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
ODB, Xtreme, GVM-Vac vacuum debris collectors

O'Reilly Auto Parts | 032521-ORA
Auto parts & equipment

Jacob Saylor | 417-873-2063
coops@oreillyauto.com
Automotive after-market parts, tools, supplies, equipment, accessories

Peterbilt | 060920-PMC
Class 6, 7, & 8 vehicles & chassis

Mitesh Naik | 615-613-1394
mitesh.naik@paccar.com
Cab & chassis, vocational & medium-duty trucks, class 6, 7, & 8

Petersen Ind. | 040621-PII
Bulk waste collection equipment

Casey Hardee | 813-478-1454
chardee@petersenind.com
American-made Lightning Loaders, related options, chassis, Kinshofer grapples, Galbreath hoists

Fleet & related

Polaris | 122220-PSI
Utility vehicles, burden carriers, ATVs, & snowmobiles

Jim Burk | 866-468-7783, Ext. 1
jim.burk@polarisdefense.com
Sportsman, RANGER, SidexSide UTV, RZR, GEM electric vehicles, BRUTUS, Taylor-Dunn, snowmobiles, accs.

Quicket Solutions | 080321-QKT
Parking management systems

Andrew Riley | 630-723-7723, Ext. 410
ariley@quicketsolutions.com
Parking-management systems with related equipment, supplies, & services

RapidView | 120721-RVL
Underground infrastructure

Steve Keranko | 574-224-5450
skeranko@rapidview.com
Sewer, water, & industrial cameras; sewer inspection software; sewer pipe rehabilitation robotics

Rausch Electronics | 120721-RAU
Underground Infrastructure

Pedro Diaz | 717-709-1005 Ext. 7703
pdiaz@rauschusa.com
Underground infrastructure inspection & rehabilitation equipment with related services

ReCollect | 041521-RCS
Public Works communications technology

Drew Rifkin | 360-219-9798
drew.rifkin@recollect.net
Solid waste & recycling communications, waste-management apps

Rehrig Pacific Company | 041521-REH
Container & technology recycling & waste solutions

Jack Weber | 949-254-5781
jweber@rehrig.com
Recyclable roll-out carts, commercial containers, smart technology

Ring-O-Matic | 101221-RGO
Hydro & vacuum excavation equipment

Jim Zylstra | 641-632-7747
jzylstra@ring-o-matic.com
Trailer & skid-mounted hydro excavators & vacuum excavators

RTA | 020221-RTA
Fleet management

Jeff Jenkins | 623-581-2447
jjenkins@rtafleet.com
FMIS, GPS, & telematics, in-cab cameras, eDVIR systems, barcode printers & scanners, consulting & education

Fleet & related

Rubicon | 020221-RUB
Fleet management technology for heavy-duty vehicles

Conor Riffle | 917-246-8430
conor.riffle@rubicon.com
Solid waste, recycling, & heavy fleet operations: route optimization, telematics, & work order management

Samsara | 020221-SAM
Fleet management & smart cities

Customer Representative | 415-985-2400
sourcewell@samsara.com
Fleet management & public safety fleet solutions, GPS fleet tracking, dash cameras, apps & driver workflows

Schwarze Industries | 093021-SWZ
Street sweepers

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Parking lot sweepers, regenerative air sweepers, mechanical sweepers, runway sweepers, road patchers

SemaConnect | 042221-SEM
Level 2 electric vehicle charging stations

Jim Nemec | 216-704-5248
jim.nemec@semaconnect.com
Level 2 electric vehicle charging stations: commercial, shared, & fleet applications

Sewer Equipment | 101221-SCA
Sewer cleaning & hydro-excavating equipment

Shawn Bondele | 815-342-1700
shawnbondele@sewerequipment.com
Truck- & trailer-mounted jetter, jetaway, rodding, & bucket machines; camera inspection vehicles

Siemens EVSE | 042221-SIE
Electric vehicle supply equipment

Toni Stoddard | 703-689-1472
toni.stoddard@siemensgovt.com
VersiCharge EV charging portfolio; wall-mounted solutions; billing-enabled, cloud-connected chargers

SkyHawk Telematics | 020221-SKY
Remote fleet & asset management solutions

Charlie Reid | 888-258-3797, Ext. 23
charlie.reid@skyhawk.co
Cloud-based software & data analytics for fleet & remote assets

Snap-on Industrial | 013020-SNP
Garage & fleet maintenance equipment & vehicle lifts

Jeff Gaskill | 262-656-6017
jeffrey.s.gaskill@snapon.com
Hand tools, power tools, tool storage, handheld diagnostic & fleet management equipment, vehicle lifts

Fleet & related

Stertil-Koni | 013020-SKI
Heavy-duty vehicle lifts

Kellie Boehm-Hibble | 410-643-9001, Ext. 106
kellie@stertil-koni.com
Heavy-duty, mobile, in-ground piston/scissor lifts; platform lifts; 2- & 4-post lifts; truck/bus lifts

Sunbelt Rentals | 062320-SNB
Equipment rental provider

Natalia Welch | 912-247-0870
natalia.welch@sunbeltrentals.com
Floor care, lawn & garden, earthmoving, material handling, & pumping equipment; power generation

Super Products LLC | 101221-SPL
Vacuum trucks for sewer cleaning & excavation

Mike Perkins | 262-796-5927
mperkins@superproducts.com
Combination sewer cleaner, wastewater recycler, truck jetter, hydro & air excavation

Syn-tech Systems | 092920-SYS
Fuel-management technologies

Sara Dunlap Fletcher | 800-888-9136, Ext. 1305
sara.dunlap@myfuelmaster.com
Fleet services, parts, & equipment; fuel-management technologies; electronic fuel-management systems

Terex Utilities | 110421-TER
Public utility equipment & services

Michael Lenling | 940-704-9146
michael.lenling@terex.com
Aerial devices, digger derricks, auger drills, ANSI inspection services

Thomas Built | 063020-TBB
School buses

Dee Dee Parnell | 336-841-5794
casandra.parnell@daimler.com
Saf-T-Liner all-electric, gasoline, propane, diesel & CNG buses.

Thompson Pump | 011221-TPM
Sewer vacuum

David Perry | 386-767-7310
dperry@thompsonpump.com
Trash pumps, sound-attenuated pumps, diaphragm pumps, vacuum & wellpoint pumps

TYMCO | 122017-TYM
Street sweeper equipment

Kaye Morgan | 800-258-9626
kaye.morgan@tymco.com
Street & parking lot sweepers, industrial & airport sweepers, dustless & CNG sweepers

Fleet & related

United Rentals | 062320-URI
Rental equipment & used equipment sales & service

Daniel Cunningham | 813-473-9667
govrents@ur.com
Rental & used equipment, operator certifications & OSHA-required training, service, & maintenance

Vacall | 101221-GRD
Sewer vacuum

Thomas J. (Jay) Yanders Jr. | 800-382-8302
tjyanders@gradall.com
Vacuum trucks, combo units, street sweepers, catch-basin cleaners

Vac-Con | 110421-TIM
Public utility & airport equipment

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Truck-mounted combination sewer & catch basin cleaners, hydro-excavation, industrial vacuum machine

Vactor | 122017-FSC
Comb. sewer & catch basin cleaners, water jetters

David Panizzi | 847-622-7153
dpanizzi@elginsweeper.com
Catch basin cleaners, jetters, combination sewer cleaners, hydro & air vacuum excavation

Verizon Connect | 020221-NWF
Fleet management

Marchand Clark-Hawkins | 858-401-3103
marchand.clark-hawkins@verizonconnect.com
GPS fleet tracking; fleet services, parts, & equipment; fleet management system

Versalift, a Time Manufacturing Company | 101221-VAC
Sewer cleaning, hydro-excavation, industrial vacuums

Stan Tomchesson | 254-399-2167
stantomchesson@versalift.com
Vacuum and high-pressure water cleaning & excavating solutions for storm, sewer, & infrastructure applications

Wastequip | 101221-VTR
Waste & recycling equipment & containers

Marya Jenkins | 800-424-0422, ext. 09587
mjenkins@wastequip.com
Containers, dumpsters & roll-offs, Galbreath, Toter, compactors

WAVE | 042221-WVE
Electric vehicle equipment

Jory Peppelaar | 801-903-1719
jory@waveipt.com
Wireless, automated, high-power charging for e-buses & MDHD commercial EVs 250kW+

Fleet & related

Western Global | 092920-WST
Fuel storage, transport tanks, & dispensing equipment

Don Melochick | 717-825-1785
don.melochick@western-global.com
Transportable DOT fuel tanks, stationary fuel storage tanks, fire-protected tanks, custom fuel tank solutions

West-Mark | 060920-CER
Class 4-8 chassis with related equipment

Steve Buckner Jr. | 209-537-4747, Ext. 3306
sbucknerjr@west-mark.com
Class 4-8 chassis, fuel, lube, potable water, dust control, dump, service, vacuum, custom options & bodies

Westward Industries | 122220-WWI
Fleet utility vehicles

Chris Franz | 204-227-9640
chris@westwardindustries.com
Electric or fuel, specialized utility vehicles for parking (ALPR), sanitation, maintenance, delivery, & more

WEX | 080620-WEX
Fleet services, parts, & equipment

Denise Baumgart | 913-393-3208
denise.baumgart@wexinc.com
Fleet fuel payment management

Food, food service, & equipment

Ben E. Keith Foods | 040522-BEK
Foodservice supplies & equipment

Janice Barnard | 682-319-8323
jdbarnard@benekeith.com
Fresh produce & bread, dairy, frozen foods & meats, grocery, disposables, chemicals, & E&S

Gold Star Foods | 111621-GSF
School nutrition service provider for K-12

Ryan Molnar | 909-280-1767
ryanmolnar@goldstarfoods.com
National distributor focused on K-12 schools

Multi-Unit Group | 112917-MUG
Food & food service equipment

Spencer Peterson | 770-799-7657
peterson@multiunitgroup.net
Food, beverages, small wares, chemical & janitorial supplies, paper disposables

Pasco | 091918-PAS
Food service supplies & equipment

Emily Hart | 800-788-8216
ehart@pascoinc.net
Food service equipment & supplies, food service safety, small kitchen & concession equipment

Food, food service, & equipment

Stafford-Smith | 091918-STF
Food service equipment

Mark Burden | 800-968-2442, Ext. 2501
mburden@staffordsmith.com
Commercial food service equipment, furniture, refrigeration, layout & design consulting

Strategic Equipment | 091918-TMK
Commercial kitchen equipment

Chuck Taylor | 469-240-7253
chuck.taylor@trimarkusa.com
Food service equipment, equipment installation, product replenishment, supply & design

US Foods | 040522-US
Food & food service equipment

Paula Bruck | 815-674-1646
paula.bruck@usfoods.com
Food & food service equipment, food service products

US Foods | 111621-USF
Foodservice distribution for K-12

Paula Bruck | 815-674-1646
paula.bruck@usfoods.com
Food & food service equipment, food service products

Grounds & ag

Ariens | 031121-ACO
Grounds, landscape, & snow removal equipment

Tyler Walimaa | 920-756-4665
twalimaa@ariens.com
Walk-behind & push mowers, power brush/broom, snowblowers, log splitters

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Grounds & ag

Bobcat/Doosan/Clark Equip. | 031121-CEC
Landscape & Grounds Maintenance Equipment

Randy Fuss | 701-241-8746
randy.fuss@doosan.com
Landscape & grounds maintenance equipment

Bomford Turner | 070821-BFD
Road right-of-way maintenance equipment

Craig Whiting | 830-327-2400
cwhiting@bomford-turner.com
Boom mowers, flail mowers, remote-controlled mowers, cultivation, road maintenance equipment

CASE IH Agriculture | 110719-CNH
Agricultural tractors & equipment

Clint Jenkins | 937-218-1701
clinton.jenkins@caseih.com
Tractors, attachments, implements, equipment, parts, & service

Cub Cadet | 031121-MTD
Lawn, grounds, & snow removal equipment & UTVs

Jon Warner | 630-277-7927
jwarner@mtdproducts.com
Residential & commercial mowers, tractors, zero turns, snow throwers, UTVs, grounds equipment & tools

Deere and Company | 110719-JDC
Agricultural tractors & equipment

Jerry McWilliam | 205-612-2556
mcwilliamsjerryd@johndeere.com
Agricultural tractors & equipment: planting, seeding, tillage, hay, & forage

Deere and Company | 031121-DAC
Grounds maintenance equipment

Andrew Roman | 919-804-2285
govcontractsupport@johndeere.com
Lawn & garden tractors & attachments, mowers, utility vehicles, golf & turf equipment

Generac | 031121-GNR
Grounds maintenance equipment

Lynn Jones | 920-230-1280
sourcewell@generac.com
Mowers, edgers, log splitters, stump grinders, snow removal, rototillers

Gravely | 031121-ACO
Landscape & grounds equipment & UTVs

Tyler Walimaa | 920-756-4665
twalimaa@ariens.com
Commercial grounds maintenance equipment, zero-turn & stand-on mowers, brush cutters, UTVs

Grounds & ag

Husqvarna | 031121-HSQ
Grounds maintenance & outdoor power equipment

Patrick Shelley | 704-534-0208
patrick.shelley@husqvarnagroup.com
Mowers, chainsaws, trimmers, edgers, leaf blowers, snowblowers, specialty turf equipment

Hustler | 031121-HTE
Mowers, UTVs, & side-by-sides

Brian O'Donnell | 630-669-3070
brian.odonnell@excelii.com
Mowers sizes 34" to 104", zero-turn mowers, stand-on mowers, walk-behind mowers, utility vehicles

Komptech | 050119-KMP
Waste & recycling equipment & systems

Ljubica Hood | 720-890-9090
ljhood@komptechamericas.com
Shredding, screening, turning, & separating equipment

Kubota | 031121-KBA
Grounds maintenance equipment

Rusty Pugh | 817-716-3587
rusty.pugh@kubota.com
Utility tractors, mowers, & related equipment: tractors, lawn & garden, commercial turf, UTVs

Land Pride | 070821-LPI
Road right-of-way maintenance equipment

Troy Olson | 785-822-5651
troy.olson@landpride.com
Lawn care equipment, grounds de-icing & snow removal equipment, debris removal equipment

Morbark | 050119-MBI
Wood-processing & landscaping equipment

Erika Snyder | 800-233-6065, Ext. 1500
erika.snyder@morbark.com
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader

Morbark | 031721-MBI
Tree maintenance equipment

Erika Snyder | 800-233-6065, Ext. 1500
erika.snyder@morbark.com
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader

New Holland - Agriculture | 110719-CNH
Agricultural tractors & equipment

Amy Swett | 717-355-1686
amy.swett@newholland.com
Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators

Grounds & ag

Scag Power Equipment | 031121-SCG
Grounds & landscape equip. for lawn, turf, & debris

Dennis Opalacz | 920-644-8100
dopalacz@scag.com
Grounds & landscape equipment for lawn, turf, & debris

Schulte Ind. | 070821-SCI
Road right-of-way maintenance equipment

Wayne Dale | 306-231-6587
wdale@schulte.ca
Flex wing & rigid deck mowers for roadside & airport grass maintenance, field mowers for agriculture

Toro | 031121-TTC
Landscape & grounds equipment

Jon Stodola | 612-597-3224
jon.stodola@toro.com
Rotary & reel mowers, groomers, UTVs, stump grinders, debris management

Venture Products | 031121-TTC
Mowers & other landscape & grounds equipment

Ryan Miller | 330-642-7130
ryan.miller@ventrac.com
Ventrac mowers, mowing & snow removal equipment, attachments

Vermeer | 031721-VRM
Chippers, stump cutters, trenchers, & compact utility loaders

Chad Tousey | 641-621-8531
sourcewell@vermeer.com
Brush chippers, stump cutters, compact utility loaders, pedestrian plows & trenchers

Vermeer | 050119-VRM
Grinders, trommel screens, & compost turners

Chad Tousey | 641-621-8531
sourcewell@vermeer.com
Trommel screens, grinders, compost turners, tree chippers, forestry mulchers

Woods Equipment | 031121-WDE
Rotary cutters, seeders, tillers, & finish mowers

Kera Roschi | 815-732-9360
keraroschi@woodsequipment.com
Batwing cutters, single-spindle rotary cutters, seeders, tillers, backhoes, & attachments

Health & science

ActiveHealth Management | 102518-AVE
Population health management

Gary Bucello | 855-217-9302
gbucello@activehealth.net
Health, wellness, lifestyle, & chronic condition programs; engagement platforms; coaching & assessments

Carolina Biological | 042419-CBS
Lab & science equipment & supplies

Quotations department
quotations@carolina.com
Science & lab supplies, equipment, microscopes, science kits, preserved specimens for dissection

Claflin Service Co. dba/ CME Corp | 022422-CLF
Healthcare equip. sales, installation, & biomed/repair

Government Sales | 800-338-2372, option 1
gov@cmecorp.com
One-stop source for healthcare equipment, furnishings, white-glove logistics, & biomedical services

Cordant Health Solutions | 011222-CDT
Laboratory & instant device drug testing services

Client Services | 800-348-4422
info@cordanths.com
Laboratory & instant drug testing, adherence monitoring tools, & clinical analytics

Eppendorf | 042419-EPP
Lab & science equipment

Sarah Paxton | 972-880-9861
paxton.s@eppendorf.com
Lab equipment & consumables, pipettes, centrifuges, tips, tubes, freezers, incubators, PCR, shakers

McKesson Medical | 022422-MML
Medical supplies, healthcare solutions, & distribution

Government Customer Service Team | 833-343-2700
government.customerservice@mckesson.com
Medical surgical supplies, medical equipment, pharmaceuticals

Medline | 022422-MDL
Medical supplies & equipment

David Brown | 312-720-7059
dabrown@medline.com
Medical supplies, wound care, incontinence care, housekeeping supplies, furniture & equipment

Redwood Toxicology | 011222-RTL
Drug & alcohol testing

Hollie Turk | 707-570-4369
hollie.turk@abbott.com
Drug & alcohol lab testing, DOT/non-DOT testing, evidence toxicology services

Health & science

School Health | 022422-SHC
Medical & athletic supplies

Jennifer Lovell | 630-501-5145
jlovell@schoolhealth.com
Medical & athletic supplies, vision & hearing screening equipment, first aid

Virgin Pulse | 102518-VRG
Health & wellness engagement solutions

Rachel Grossman | 206-550-3133
rgrossman@redbrickhealth.com
Comprehensive wellness services, mobile app, digital technology, coaching, biometric screening

Office & technology

22nd Century Technologies | 071321-CEN
IT managed services & staff augmentation provider

Sandeep Singh | 703-286-7655
cooperative@tscti.com
IT managed service provider, IT staffing, consulting, admin, & payroll services, software development

AT&T | 080119-ATT
Wireless voice & data services

Michael Jaroszewicz | 469-323-8564
mj5422@att.com
Wireless voice & data services, FirstNet, smartphones, tablets, Internet of Things (IoT), 4G LTE, 5G

CDW-G | 071321-CDW
IT managed service & staff augmentation

Jeff Hagen | 813-462-4055
jeff.hagen@cdwg.com
Security services, infrastructure services, cloud services, strategic staffing consultants

CDW-G | 081419-CDW
Hardware, software, & related technology

Jeff Hagen | 813-462-4055
jeff.hagen@cdwg.com
Hardware, software, & related technology; professional services

Computer Aid, Inc. | 071321-CAI
Managed service provider for information technology

Scott Edwards | 717-497-9879
scott.edwards@cai.io
Managed service provider for information technology, vendor-management system for IT labor

Office & technology

Connection | 081419-GVC
Technology products, solutions, & services

Alicia Fravel | 800-800-0019, Ext. 34351
alicia.fravel@connection.com
Computers, tablets, monitors, projectors, networking, printers, servers, software, digital signage, security

Eduporium | 040121-EDU
Technology products, solutions, & services

Palo Peirce | 617-600-7230
palo@eduporium.com
STEM & edtech solutions for K-12 schools, libraries, colleges, & after-school programs

Epson | 030321-EPS
Copiers, printers, & multi-function devices

Gary Carrieri | 201-492-0059
gary.carrieri@ea.epson.com
Print, copy, & scan hardware & software, high-speed A3 A4 & large-format printers, document scanners

H2I Group | 040121-H2I
STEM curriculum solutions

Nathan Thiesfeld | 612-850-3104
nthiesfeld@h2igroup.com
3D printers & supplies; laser cutters; fume hoods; CNC routers; lab design, training, & consultation

HP Inc. | 030321-HPC
Copiers, MFD, printers, scanners, & service solutions

Debra Lee | 847-537-0344
debra.lee@hp.com
PC's, copiers, MFD, printers, large format, PageWide, & scanners; providing managed services solutions

Infojini | 071321-INF
IT professional services & IT staff augmentation

Sandeep Harjani | 201-987-0468
sourcewell@infojiniconsulting.com
IT staff augmentation, software development, project management, cloud services, cybersecurity

Insight Public Sector | 022719-PCM
Unified communications

Brittany Dunaway | 480-366-7029
brittany.dunaway@insight.com
Cisco & Microsoft unified communication solutions, in-house solution architects, professional & support services

Judge Technical Services | 071321-JDG
IT managed service & staff augmentation

Manish Dabral | 610-617-4027
mdabral@judge.com
Consulting, learning, staffing, & search services; offshore solutions

Office & technology

Konica Minolta | 030321-KON
Office equipment

Marc Biga | 720-290-2431
mbiga@kmbs.konicaminolta.us
Copiers, printers, software, interactive displays, IT services, enterprise content management

Konica Minolta/All Covered | 022719-KON
Unified communications, managed voice services, & phones

Marc Biga | 720-290-2431
mbiga@kmbs.konicaminolta.us
Software-based communication solutions via voice, instant messaging, presence, video, & collaboration tools

Lakeshore Learning | 040121-LSH
STEM curriculum solutions

Tyler Domski | 800-421-5354, Ext. 2783
tdomski@lakeshorelearning.com
Hands-on learning materials to help children reach key milestones, furniture for learning spaces

Mitel Business Systems | 022719-MBS
Telecom phone system, mass notification, & cellular

Murray Van Dyke | 602-629-8811
murray.vandyke@mitel.com
Unified communication solutions, network, cellular voice & data, hosted conferencing

MSC Industrial Supply | 040121-MSI
STEM curriculum solutions

Elizabeth Flores | 714-768-0049
florese@mscdirect.com
Abrasives, carbide indexables, cutting blades, EDM wire, HSS drills, reamers, end mills, cutters, taps & dies

Newcastle Communications | 022719-NEW
Unified communications

Gioia Ambrette | 212-780-9680
gioia@nccomm.com
VoIP telephone systems, call centers, fax, cloud services, consulting, applications, equipment, service

Palmer Hamilton | 040121-PHL
STEM curriculum solutions, PHabLAB

Michelle Mays | 800-788-1028, Ext. 212
mmays@palmerhamilton.com
Design, create, install, & support sustainable makerspaces

Pitney Bowes | 011322-PIT
Logistic services & mail equipment

Bill Walter | 480-206-2984
bill.walter@pb.com
Postage & mailing systems, shipping management, scales, sorters, openers

Office & technology

Quadient | 011322-QDT
Mailing machines & related equipment

Ryan Mikel | 651-592-1226
r.mikel@quadient.com

Mailing machines & equipment, postal lockers, shipping & tracking software & hardware

Ricoh USA, Inc. | 030321-RCH
Technology solutions for the digital workplace

Mike Stowell | 858-530-1065
mike.stowell@ricoh-usa.com

Copiers, production & desktop printers, scanners, displays, software, imaging, managed IT services

Sharp | 030321-SEC
MFPs, professional displays, & accessories

Matt Huggins | 201-529-9629
hugginsm@sharpsec.com

MFPs, printers, professional displays, interactive display systems, customizable software solutions

SHI International | 081419-SHI
Technology catalog solutions

Aimee Ballenger | 678-708-3906
aimee_ballenger@shi.com

Hardware, software, peripherals, cloud, technology solutions, professional services

Staples | 012320-SCC
Office supply catalog solutions

Don Hasch | 714-868-4274
don.hasch@staples.com

Office & breakroom supplies, managed printing services, promotional Items, technology, furniture

STEM For Kids | 040121-SFK
STEM lessons, training, & consultation

Shelby Jones VanBlon | 336-560-7836
sjones@stemforkids.net

STEM & STEAM curriculum & classes, integrating social emotional learning & career connections

STEM Supplies | 040121-STM
STEM curriculum solutions

Rachel Fees | 952-746-9611
rachelfees@stem-supplies.com

Science, technology, engineering, math, & makerspace education equipment

T-Mobile | 080119-SPT
Wireless voice & data services, equipment, solutions

Shannon Hewitt-Tapp | 916-568-4495
shannon.hewitt-tapp@t-mobile.com

Wireless voice & data services, smartphones, tablets, mobile hotspots, fleet/asset tracking, sensors

Office & technology

Toshiba | 030321-TOS
Copiers, printers, business products, & services

Frank Sciutto | 513-256-3156
frank.sciutto@tabs.toshiba.com
Copiers & MFPs, printers, scanners, managed print services, barcode, digital signage, document solutions

Xerox Corporation | 030321-XOX
Copiers, digital imaging, & document management

Rachael Jones Turner | 310-258-6266
rachael.jones@xerox.com
Print & copy devices, managed print services, Versalink, AltaLink, ConnectKey Apps

Public safety

Acadis | 051321-ENV
Public safety software

Dan Pohl | 410-794-6636
dan.pohl@envisagenow.com
Hire-to-retire training, compliance, & performance management solution for public safety

ADS, Inc | 011221-ADS
Body armor

Sean Johnston | 757-963-8744
sjohnston@adsinc.com
OCIE, CWMD, weapons & optics, medical, expeditionary, MRO, aerospace, & C5ISR equipment

ADS, Inc | 011822-ADS
Public safety training & simulation equip. & technology

Sean Johnston | 757-963-8744
sjohnston@adsinc.com
Simulations & training, weapon simulation, augmented reality, hazmat, CBRNe, EOD, UAS training

ATIMS | 051321-AOG
JMS/OMS/inmate management/tracking software

Pricing Support | 833-291-4428
info@atims.com
JMS/OMS, on-premise/SaaS, security admin, interfaces, dashboards, SSRS reports, hardware, SMEs

Axon | 010720-AXN
Public safety video surveillance

Ashley Forbrich | 301-356-5253
aforbrich@axon.com
Camera hardware & accessories, wireless offload servers & installation, signal hardware & services

Public safety

Blauer Manufacturing | 040920-BLA
Uniforms, clothing, & accessories

Tom Ames | 617-648-4245
tames@blauer.com
Public safety & government employee uniforms, outerwear/rainwear, accessories

Brindlee Mountain Fire Apparatus | 120921-BLE
Buy, sell, & fix used fire apparatus

Glyn Richards | 256-776-7786
grichards@firetruckmall.com
Used & pre-owned firefighting, fire service, ambulance, & emergency service vehicle solutions

C.E.T. Fire Pumps | 040220-CET
Firefighting equipment

Jerry Halpin | 845-863-9219
ghalpin@fire-pump.com
Firefighting pumps, skids, trailers, glider kits, tanks

CURTIS | 040220-LNC
Firefighting equipment & accessories

Nick Lawrence | 510-499-4112
nlawrence@lncurtis.com
Personal protective equipment, clothing ensembles, & related services

CURTIS | 032620-LNC
Personal protective equipment & clothing

Nick Lawrence | 510-499-4112
nlawrence@lncurtis.com
Personal protective equipment, clothing ensembles, & related services

Custom Fire Apparatus | 113021-CSM
Firefighting apparatus & fire service vehicles

Wayde Kirvida | 612-325-1366
wayde@customfire.com
Pumpers, tenders, rescues, & initial attack vehicles

Demers Ambulance | 110921-DEM
Ambulance & emergency vehicles

Marcel Fortin | 450-467-4683, Ext. 222
mfortin@demers-ambulances.com
Ambulance & emergency medical service vehicles

Doron Precision System, Inc. | 011822-DRN
Public safety training & simulation equip. & technology

Rick Blinkovitch | 607-772-1610 Ext 312
rblinkovitch@doronprecision.com
Respiratory protection equipment, gas-detection devices, firefighting training systems, thermal cameras

Public safety

Draeger Inc. | 032620-DRG
Firefighting equipment

Jon Stone | 412-352-3658
jon.stone@draeger.com
Respiratory protection equipment, gas-detection devices, firefighting training systems, thermal cameras

E-ONE | 113021-RVG-1
Emergency vehicles, fire trucks, & equipment

Fred Cureton | 352-895-0783
fcureton@e-one.com
Pumpers, tankers, rescue, wildland, boom, ladder, platform, ARFF; upgrades, wreck repair, service, parts

Ferrara | 113021-RVG-2
Emergency vehicles, fire trucks, & equipment

Jason Louque | 225-892-6516
jasonl@ferrarafire.com
Cab & chassis, pumpers, wildland, aerial ladder & platform, rescue, tanker, industrial products

Fire-Dex | 032620-FDX
Firefighting PPE

Jackie Dobro | 330-427-8453
jackiedobro@firedex.com
Firefighting equipment, accessories, related services

Firetrucks Unlimited | 110921-FRU
Ambulance & emergency medical service vehicles

Brian Reyburn | 702-558-3352
brianr@firetrucksunlimited.com
Ambulance remounts & used ambulance sales

FirstNet Built with AT&T | 080119-ATT
Wireless voice & data services

Michael Jaroszewicz | 469-323-8564
mj5422@att.com
Public safety, emergency communications, priority & pre-emption, interoperability, quality of service

Flowbird (Cale & Parkeon) | 080321-PRK
Parking management systems

Sean Renn | 856-220-1577
sean.renn@flowbird.group
Cloud-based payments & user rights management for parking, transit, & parks settings

Galls | 011221-GAL
Body armor

Tiffany Brewer | 859-800-1406
brewer-tiffany@galls.com
Body armor & ballistic products

Public safety

Genasys | 051321-GYS
Emergency mass notification

Sarah Goldsmith | 613-265-8133
sgoldsmith@genasys.com
Emergency notification, multi-channel alerting, geo-targeted alerts, IPAWS

Grainger — Firefighting FFE | 040220-WWG
Firefighting FFE

Allison Darling | 713-805-9845
allison.darling@grainger.com
Public safety products for first responders, sourcing of noncatalog items

Grainger — Firefighting PPE | 032620-WWG
Firefighting PPE

Allison Darling | 713-805-9845
allison.darling@grainger.com
Public safety products for first responders, sourcing of noncatalog items

gtechna | 080321-GTE
Citation enforcement solutions

Mike Bourre | 514-953-9898, Ext. 5256
mike.bourre@gtechna.com
License plate recognition, e-ticketing, digital permits, business intelligence to cloud solutions

HighCom | 011221-HCM
Body armor

Devin Wood | 614-500-3065, Ext. 123
dwood@highcomarmor.com
NIJ-compliant ballistic body armor & personal protective equipment

HME | 113021-HME
Custom & commercial fire apparatus

Michael Lapus | 616-534-1463
mlapus@hmetruck.com
Special operations response vehicles; custom body firefighting apparatus & fire service vehicles

Horton Emergency Vehicles | 110921-HAL
Ambulance & emergency medical service vehicles

Jason Cavallo | 614-539-8181 2306
jason.cavallo@hortonambulance.com
Ambulance, Type I & III, medium duty, hops & roll-over airbags, custom vehicles, emergency vehicles

Husqvarna | 040220-HSQ
Firefighting equipment — outdoor power equipment

Patrick Shelley | 704-534-0208
patrick.shelley@husqvarnagroup.com
Outdoor power equipment

Public safety

Icom America | 042021-ICM
Public safety communications

Kristina Pickering | 425-450-6092
salescontracts@icomamerica.com
Portable radios, mobile radios, base stations, repeaters, wireless IP, LTE, RoIP gateway

INNOTEX | 032620-INO
Firefighting PPE

Caroline Langlois | 819-826-5993, Ext 244
caroline.langlois@innotexprotection.com
Turnout gear, proximity suits, gloves, particulate- & nonparticulate-blocking hoods

IP Access | 042021-IAC
Satellite internet service & equipment

Mike Gregg | 321-246-7781
mike.gregg@ipinternational.net
Complete satellite internet communications solutions, terminal hardware, installation, support services

i-PRO Americas Inc. | 010720-PAN
Security & public safety solutions

Melissa Barnett | 862-229-4074
melissa.barnett@i-pro.com
Professional security surveillance & public safety solutions

JHB Group | 011822-JHB
Public safety training equipment

Chris Gantz | 657-667-3473
chris@JHBGroup.org
Innovative fire safety training solutions, including mixed reality products & custom trailers

Kipper Tool | 040220-KPP
Firefighting equipment

Tyrone Powell | 678-989-1411
tyrone.powell@kippertool.com
PPE, rescue tools, kits, MRO, machinery & storage solutions

KME | 113021-RVG-3
Emergency vehicles, fire trucks, & equipment

Chris McClung | 352-502-6881
cmcclung@kmefire.com
Cab & chassis, pumpers, wildland, aerial ladder & platform, rescue, tanker, ARFF, industrial products

L3Harris | 042021-L3H
Public safety communications

Jack Scully | 224-545-2197
jack.scully@l3harris.com
Radios, dispatch consoles, base stations, cybersecurity, Push-To-Talk, situational awareness, encryption, LTE

Public safety

Laerdal Medical | 032620-LIO
Public safety training equipment

James Baker | 845-217-1040, Ext. 1033
James.Baker@laerdal.com
Patient simulators, CPR manikins, nursing skills & task trainers, accessories & consumables

Lexipol | 011822-LXP
Public safety training equipment

Marco DeLeon | 469-553-0662
MDeLeon@lexipol.com
State-specific policies, online training & mobile wellness app for public safety & local government

LION First Responder | 032620-LIO
Firefighting PPE

Melissa Kirk | 937-266-0869
mkirk@lionprotects.com
Turnout gear, CBRN, station wear, rescue wear, PPE maintenance, fire & first responder training products

LION First Responder | 011822-LIO
Fire safety training tools

Melissa Kirk | 937-266-0869
mkirk@lionprotects.com
Public safety training, simulation equipment, & technology

Maxi-Metal | 113021-MAX
Firefighting apparatus

Christopher Sapienza | 418-228-6637
christopher.sapienza@maximetal.ca
Customizable pumper, tanker, wildland, & rescue apparatus built on customer's choice of chassis

Midwest Fire | 113021-RCK
Firefighting Apparatus

Sarah Atchison | 507-690-2992
sarah@midwestfire.com
Tankers, brush trucks, quick attack, pumpers, tactical tenders

Motion Industries (Canada) | 032620-MII
Firefighting PPE

Tristin Dolan | 780-979-6132
tristin.dolan@motioncanada.com
Firefighting PPE, apparel, & accessories; structural firefighting gear; turnout gear

Motorola Solutions | 042021-MOT
Public safety communications

Lane Feingold | 720-338-7624
lane.feingold@motorolasolutions.com
P25 radios & radio systems, microwave, private LTE NITRO, fire station alerting, radio dispatch consoles

Public safety

Motorola Solutions | 051321-MOT
Public safety software

Larsen Grabenkort | 971-227-2856
larsen@motorolasolutions.com
Mission-critical public safety communications software, solutions, & services

Motorola Solutions, Inc. (formerly WatchGuard Video)
Public safety video surveillance | 010720-WCH

Sarah Saunders | 972-523-3363
sarah.saunders@motorolasolutions.com
Body-worn & in-car video cameras, hybrid & cloud storage solutions, evidence management software

Municipal Emergency Services | 040220-MES
Firefighting equipment

Seth Cosans | 410-960-2600
seth.cosans@mesfire.com
Firefighting equipment, thermal-imaging cameras, extrication & rescue tools, fire-suppression solutions

Municipal Emergency Services | 032620-MES
Firefighting PPE

Seth Cosans | 410-960-2600
seth.cosans@mesfire.com
Turnout gear, uniforms, station wear, self-contained breathing apparatus, body armor, hazmat gear

NP Aerospace | 011221-NPA
Body armor

Jessica Bland | 519-857-4567
jessica.bland@npaerospace.com
Ballistic protection products (shields, helmets, plates), bomb-disposal suits

Off Duty Management | 051321-OFF
Public safety software

Greg Doran | 281-574-6195
gdoran@offdutymanagement.com
Customizable, 24/7/365 support, OfficerTRAK app, no agency cost

Oshkosh Airport Products | 113021-OKC
Firefighting apparatus

Brianna Propson | 920-215-5135
bpropson@airport.oshkoshcorp.com
Custom & commercial pumper; aerial, rescue, & tanker products; specialty vehicles

Pierce | 113021-OKC-1
Firefighting apparatus

Summer Munao | 920-832-3595
smunao@piercemfg.com
Custom & commercial pumper; aerial, rescue, & tanker products; specialty vehicles

Public safety

P.L. Custom | 110921-PLC
Ambulances & related equipment

Chad Newsome | 732-223-1411, Ext. 149
cnewsome@plcustom.com
Type I, Type II, & Type III ambulances; custom emergency vehicles; body remounts

P.L. Custom/RESCUE 1 | 113021-PLC
Fire trucks & related equipment

Chad Newsome | 732-223-1411, Ext. 149
cnewsome@plcustom.com
Walk-around, walk-in vehicles; chassis: Ford, Chevrolet, Ram, International, Freightliner, Kenworth

PURVIS Systems | 042021-PUR
IP-based Fire & EMS alerting solutions

Rick Foster | 401-619-2469
rfoster@purvis.com
IP-based Fire & EMS alerting solutions

Quicket Solutions | 051321-QKT
Cloud-based software platform

Andrew Riley | 630-723-7723, Ext. 410
ariley@quicketsolutions.com
Cloud-based software for records mgmt., workflow automation, mobile operations, & analytics

RadioMobile | 042021-RDO
Fire & EMS: MDC, FSA, networking, integration

Ron Lyons | 619-855-7041
rlyons@radiomobile.com
Rugged MDCs, fire station alerting, mobile response software, AVL, wireless data, system integration

RadioMobile | 051321-RDO
Fire & EMS: mobile software, AVL, CAD, FSA

Ron Lyons | 619-855-7041
rlyons@radiomobile.com
Fire & EMS: mobile software, AVL, CAD, FSA

Road Rescue Vehicles | 022118-REV
Ambulances & emergency vehicles

Mark Schwartzbauer | 877-813-9226, Ext. 454
mark.schwartzbauer@roadrescue.com
Type I ambulances (standard & medium-duty), Type II & Type III ambulances

Rosenbauer America | 113021-RSD
Emergency vehicles, fire trucks, & equipment

Mike Harstad | 605-543-5591
mharstad@rosenbaueramerica.com
Fire chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue firefighting

Public safety

Safeware | 032620-SAF
Firefighting PPE

Rick Bond | 301-542-3258
rbond@safewareinc.com
Firefighting PPE, gear, & cleaning solutions

SmartCOP | 051321-SMT
Public safety software

Michael Snyder | 850-429-0082
michael.snyder@smartcop.com
Software solutions for communications, fire, EMS, sheriff, police, state police, & conservation

Spartan Emergency Response | 113021-RVG-4
Firefighting apparatus

Nicole Sateren | 402-218-2762
nicole.sateren@spartanmotors.com
Custom & commercial chassis, fire engines, aerial, water tenders, wildland & specialty apparatus

Sutphen | 113021-SUT
Firefighting apparatus

Zach Rudy | 614-923-2451
zach.rudy@sutphencorp.com
Fire trucks, aerial apparatus, platforms, ladders, pumpers, fire truck chassis, specialty/custom

T2 Systems | 080321-TSI
Parking management

Joe Weiler | 317-524-7452
joe.weiler@t2systems.com
Parking management, pay stations, PARCS, event/real-time parking, vehicle counting, citation service

Toyne, Inc. | 022818-TOY
Firefighting apparatus

Bill Bird | 712-673-2328
bbird@toyne.com
Aerial fire trucks, pumper trucks, tankers, rescue vehicles, elliptical tankers

U.S. Armor | 011221-URM
Body armor

David Miller | 562-207-4240
david@usarmor.com
Body armor that is tailor made, custom fit, & made in the USA

Utility Associates, Inc. | 051321-UTI
Public safety software

Vincent Chiera | 678-799-0640
vchiera@utility.com
Body camera, in-car video, ALPR, digital video evidence storage & management, real-time crime center, JMS

Public safety

Vaisala | 051321-VAI
Thunderstorm manager & lightning exporter

Wyatt Bishop | 720-304-4426
wyatt.bishop@vaisala.com
Real-time lightning data & alerts via web-based thunderstorm-tracking software

Virage Simulation, Inc. | 011822-VIR
Public safety training equipment

Danny Grenier | 514-856-1556, Ext. 103
danny.grenier@viragesimulation.com
Driving simulators: truck, CDL, car, law enforcement, EMS, fire, waste, recycling, snowplow, bus

Viridian Weapon Technologies | 010720-LSR
Public safety video surveillance

Brian Hedeen | 763-406-7807
brian@viridianweapontech.com
Weapon-mounted cameras, tactical weapon lights, green laser sights, rifle accessories & optics

Westnet | 042021-WNT
Public safety communications

Dawn Matheny | 714-548-3500
dmatheny@westnet-inc.com
IP fire station alerting system designed to reduce firefighter & dispatcher stress & response times

Wheeled Coach Ambulance | 110921-RVO
Ambulances & emergency vehicles

Abel Del Rio | 407-677-7777, Ext. 214
abel.delrio@revgroup.com
Type I, Type II, & Type III ambulances, custom emergency vehicles

WHP Trainingtowers | 011822-JHK
Public safety training equipment

Joe Kirchner | 800-351-2525
joek@trainingtowers.com
Fire training towers, MODx modular towers, burn rooms, & training accessories

Zetron, Inc. | 042021-ZET
Technology solutions to optimize integrated comm.

Sophie Kather | 425-820-6363
zusstatecontracts@zetron.com
Critical communications technology, integrated solutions with reliability & support

Roads & airports

Aebi Schmidt North America | 080521-AEB
Line-striping equipment & broom attachments

Elizabeth Fry | 570-599-1217
elizabeth.fry@aebi-schmidt.com
Truck-mounted & walk-behind pavement-striping equip., vehicle-mounted rotary broom attachments

Alamo Group (TX) Inc. | 070821-AGI
Road right-of-way maintenance equipment

Nathan Moczygemba | 830-372-9637
nmoczygemba@alamo-group.com
Boom & flail mowers, saw/specialty heads, tractor/mower combinations, remote-controlled mowers

Altoz | 070821-ATZ
Road right-of-way maintenance equipment

Carmen Solom | 218-782-5869
carmen.solom@altoz.com
Tracked, stand-on tracked, slope, & rough-cut zero-turn mowers; bagging, mulching, & mower accessories

Batts Inc. | 030619-BAT
Liquid de-icing equipment

Josh Batts | 317-626-0641
josh@battsinc.com
Runway de-icing trucks, tankers, & trailers; slide-ins; salt-brine sprayers; debris-removal equipment

BOMAG | 032119-BAI
Asphalt, paving, & specialty construction equipment

Christoph Thiesbrummel | 803-337-0736
christoph.thiesbrummel@bomag.com
Asphalt pavers, tandem & single-drum rollers, asphalt-milling machines, tampers, trench compactors

Bonnell Industries | 080818-BNL
Snow removal equipment & accessories

Jessica Bonnell | 815-284-3819
jessicab@bonnell.com
Snowplows, multipurpose bodies, wings, scrapers, spreaders, pre-wet systems

Bush Hog | 070821-BHG
Road right-of-way maintenance equipment

Lance Wheeler | 469-745-3402
lance.wheeler@bushhog.com
Tractors & mowers; landscape, construction, & tillage implements; ZTRs; hay tools; snowblowers; OEM parts

Buyers Products | 080818-BPC
Snow & ice equipment

Frank Dickinson | 440-867-5195
fdickinson@buyersproducts.com
Snow-removal equipment, plows, spreaders, pushers, prewet & anti-icing systems, cutting edges, parts

Roads & airports

Cargill | 052919-CGI
Road safety

Jim Anderson | 612-812-0051
jim_a_anderson@cargill.com
Bulk road salt, treated salt, anti-icing pavements & overlays, brine makers

Cemen Tech | Cemen Tech
Roadway Paving

Mark Rinehart | 515-306-4432
mrinehart@cementech.com
Mobile & stationary cement mixers, cement silos, training services

Cimline | 080521-CME
Pavement & Roadway Maintenance Equipment

Ben Thielbar | 612-916-4966
bthielbar@cimline.com
Crack sealing, mastic patching, asphalt patching, emulsion storage for pavement & roadway maintenance

Crafco, Inc. | 080521-CFC
Roadway maintenance equipment

Bryan Darling | 602-418-9902
bryan.darling@crafco.com
Roadway maintenance equipment & related accessories, attachments, materials, & supplies

Diamond Mowers | 070821-DMM
Roadway, airport, & grounds maintenance equipment

Dacotah Buum | 605-977-3352
dbuum@diamondmowers.com
Tractor-mounted boom mowers, rotary & flail mowers, skid steer brush & stump attachments

Epoke North America | 080818-EPK
Bulk spreaders, towed spreaders, & attachments

Matt Tierney | 613-838-2300
mtierney@epokena.com
Salt, towed, bulk, & liquid spreaders

Everest Equipment | 080818-EEQ
Snowplows

Peter Mackey | 819-238-4001
pmackey@everestequipment.com
Snowplows, wings, underbody scrapers, truck bodies, spreader bodies, scissor hoists

Evolution Edges | 080818-EVE
Snowplow accessories

Mike Menner | 607-731-6013
mmenner@chemungsupply.com
Steel with carbide-insert cutting edges, steel cutting edges, rubber-ceramic cutting edges

Roads & airports

EZ-Liner Industries/Vogel Traffic Services
Roadway maintenance equipment | 080521-EZL

Rob Krommendyk | 712-541-0954
rob.krommendyk@ezliner.com
Paint-striping equipment, pavement-marking machines, traffic lines, airless & air-spray technology

Fair Manufacturing | 080818-FAM
Snow removal equipment

Lydel Thomas | 605-653-3247
sales@fairmfg.com
Snocrete snowblowers, SuperHaul snow body inserts

Falcon Road Maintenance Equipment
Asphalt recycling, hot box, & patching | 052417-FRM

Ric Simon | 248-207-1783
ric@falconrme.com
Dump box, hopper trailers, truck-mounted hot box

FINN | 070821-FNN
Straw, bark, & mulch blowers & hydroseeders

Todd Thornicroft | 513-642-0142
tthornicroft@finncorp.com
Hydroseeders, straw blowers, bark blowers

Fisher Engineering | 080818-DDY
Snow & ice-control equipment

Heidi Sina | 414-371-8619
hsina@douglasdynamics.com
Commercial snowplows, hopper, & tailgate ice-control spreaders

Green Climber | 070821-GCL
Road right-of-way maintenance equipment

Martin Halm | 708-638-7396
marty@greenclimberna.com
Industrial remote-control slope mowers, multiple attachments, fully remote mini skid steer

Henderson | 052919-HPI
Snow & ice control equipment

Janet Tobin | 563-927-7267
jtobin@hendersonproducts.com
Municipal brine makers & storage solutions, structures, truck fill stations

Henderson | 080818-HPI
Municipal snow & ice truck equipment & solutions

Janet Tobin | 563-927-7267
jtobin@hendersonproducts.com
Municipal snow & ice truck equipment, turnkey truck solutions

Roads & airports

Henke Manufacturing | 080818-HEN
Snow removal equipment

MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Snowplows & pushers; airport/runway plows; truck, wing, loader, & folding plows; spreaders & graders

Hi-Lite Airfield Services | 062817-HLA
Public utility & airport equipment

Phil Stillman | 315-583-6111, ext. 240
phil.stillman@hi-lite.com
Airport & runway maintenance, markings, friction testing, rubber removal, assessment services

Horst Welding | 080818-HOR
Snow removal equipment

Ryan Frey | 519-291-4162
ryan@horstwelding.com
Snowplows, snow pushers, salt & sand spreaders, snow blades, snow buckets

J.A. Larue | 080818-JAL
Snowblowers

David Olivier | 418-658-3003
david.olivier@jalarue.com
Loader-mounted & self-propelled snowblowers, airport snowblowers

J&J Truck Bodies & Trailers | 080818-JJT
Snow & ice equipment

Jason Cornell | 814-444-3425
jrc@jjbodies.com
Light-, medium-, & heavy-duty dump bodies; plow trucks; turnkey snow & ice equipment

KM International | 080521-KMI
Roadway maintenance equipment

Michael Blake | 810-688-1234
mblake@kminternational.com
Asphalt hotboxes, infrared asphalt recyclers, asphalt recyclers, crack maintenance equipment

Kueper | 080818-KUE
Snowplows

Gardi Willis | 843-345-6788
gwillis@kueperblades.com
Snowplow cutting edges, flexible blades, carbide blades, rubber/ceramic blades, airport blades

LeeBoy, Inc. | 052417-VTL
Asphalt & paving equipment

Deanna Saunders | 704-966-3371
dsaunders@leeboy.com
Asphalt pavers & spray patchers, graders, brooms, rollers, road wideners, related paving equipment

Roads & airports

Little Falls Machine | 080818-LFM
Snowplows, wings, & ice equipment

Mitch Schulte | 800-772-7569
mschulte@fallsplows.com
Truck, wing, loader, reversible, two-way, belly, & V-plows; snow & grader wings; underbody scrapers

Logix ITS | 070821-LGX
Road right-of-way maintenance equipment

Brett Ferrin | 801-391-8784
bferring@trafficlogix.com
Traffic safety & intelligent transportation solutions

Multihog | 030619-MUL
Airport runway & emergency equipment

Michael Ferris | 515-805-1049
michael.ferris@multihog.com
Snowplows, blowers, brushes, sweepers, mowers, sanders/spreader, garbage vacuums, weed control

Oshkosh Airport Products | 030619-OKC
Airport runway & emergency equipment

Brianna Propson | 920-215-5135
bpropson@airport.oshkoshcorp.com
Aircraft rescue & firefighting vehicles; custom snow-removal chassis; brooms, blowers, & plows

PB Loader | 080521-PBL
Asphalt patching & roadway maintenance equipment

Jason Thompson | 559-277-7370
jthompson@aghpbl.com
Pothole patchers, emulsion sprayers, Tommy lift gates, support bodies, Swaploader product line

Rosenbauer MN | 030619-RMN
Airport runway & emergency equipment

Mike Harstad | 605-543-5591
mharstad@rosenbauer america.com
Fire chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue firefighting

RPM Tech | 080818-RPM
Snow & ice removal equipment & accessories

Mike Minicucci | 514-246-0936
mike.minicucci@grouperpmtech.com
Snowblowers; maintenance of roads, railways, subways, & airport runways; highway vehicles

SnowEx | 080818-DDY
Snow & ice-control equipment

Heidi Sina | 414-371-8619
hsina@douglasdynamics.com
Snowplows, sand/salt spreaders, brine-making equipment, liquid sprayers

Roads & airports

SnowEx | 052919-HPI
Snow & ice-control equipment

Janet Tobin | 563-927-7267
jtobin@hendersonproducts.com
Brine-making equipment, snowplows, sand/salt spreaders & liquid sprayers

Swenson Spreader | 080818-SWS
Snow & ice control equipment

Carissa Lawless | 815-393-6855
carissa.lawless@aebi-schmidt.com
Tailgate spreaders; LPV, PV, & MDV insert spreaders; V-box truck-mounted spreaders

Team Eagle | 030619-TEA
Airport equipment, software, devices, & sensors

Ben McKeown | 866-241-3264
benm@team-eagle.ca
After-market service of airfield equipment for aviation safety & operational efficiency

Terrain King | 070821-AGI
Road right-of-way equipment

Nathan Moczygemba | 830-372-9637
nmoczygemba@alamo-group.com
Mid- & side-mounted boom mowers; rotary, flail, saw, sickle heads; tractor & mower turnkeys; flail mowers

Tiger Corporation | 070821-TGR
Road right-of-way equipment

Dave Burkhart | 605-731-0447
dburkhart@tigermowers.com
Tractor/mower turnkey mowing units, tractor mowing attachments, truck-mounted mowers

Vacall Mfg by Grandall Industries | 122017-GRD
Public utility & sewer equipment

Thomas J. (Jay) Yanders Jr. | 800-382-8302
tjyanders@gradall.com
Vacuum trucks, combo units, street sweepers, catch-basin cleaners

VariTech Industries, Inc. | 052919-VAR
Liquid management solutions

Benjie Schoenrock | 320-759-7388
sales@varitech-industries.com
Automatic salt-brine production, blending, liquid storage, transfer, & mobile application systems

Viking-Cives | 080818-VCM
Snow & ice equipment

Chris Pobst | 573-262-3545
cpobst@vikingcives.com
Plows, spreaders, pro-line & dump bodies, anti-icers, underbody scrapers, pup trailers, repair parts

Roads & airports

Vohl | 062222-VHL
Snow Blowers

Jasmin Vohl | 418-268-3527, ext. 223
jasmin.vohl@vohl.ca
Loader-mounted & self-contained snow blowers

Wausau | 030619-WAS
Airport runway equipment

Robert Madison | 913-680-9605
rmadison@henkemfg.com
Front-mounted & towed brooms, loader- & chassis-mounted snowblowers, de-icing equipment

Wausau | 080818-WAS
Snow, ice, & roadway maintenance equipment

Robert Madison | 913-680-9605
rmadison@henkemfg.com
Chassis, front-mounted, & towed brooms; loader- & chassis-mounted snowblowers; de-icing equipment

Weiler | 060122-WLR
Road construction & paving equipment

Andy Adamcik | 641-828-2334
aadamcik@weilerproducts.com
Asphalt pavers, road wideners, elevators, MTV, screeds, static compactors, tack distributors, soil stabilizers

Western Products | 080818-DDY
Snow & ice-control equipment

Heidi Sina | 414-371-8619
hsina@douglasdynamics.com
Contractor-grade snowplows & light municipal snow-removal operations

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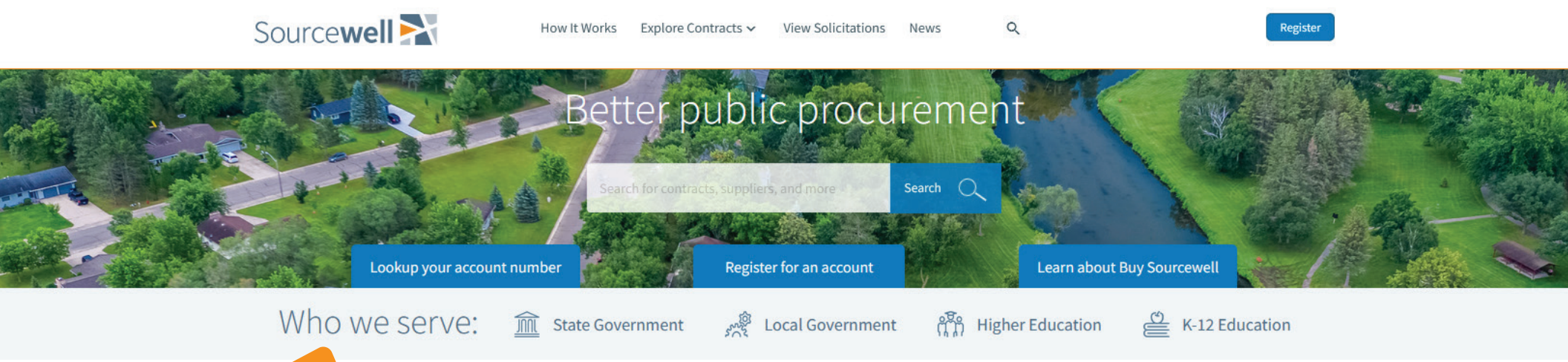

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