



**Proposal Evaluation
Road Right-of-Way Maintenance Equipment RFP #070821**

Possible Points	Alamo Group (TX) Inc.	All Traffic Solutions, Inc.	Altos, Inc.	American Signal Company	ATMAX Equipment Co.	BCS America, LLC.	Bomford Turner Limited	BRIGGS & STRATTON, LLC.	Bush Hog, Inc.	Diamond Mowers, LLC	Embankscape Equipment LLC	Fecon, LLC	FINN Corporation
Conformance to RFP Requirements	50	45	35	40	33	39	42	37	45	42	42	38	43
Pricing	400	328	314	339	304	344	336	344	331	319	321	314	336
Financial Viability and Marketplace Success	75	67	58	58	51	57	63	57	65	65	59	52	58
Ability to Sell and Deliver Service	100	87	74	72	64	69	71	74	75	90	86	72	80
Marketing Plan	50	44	35	39	24	36	39	36	45	42	42	44	38
Value Added Attributes	75	66	51	60	45	56	56	59	65	57	60	54	62
Warranty	50	42	41	42	38	42	41	41	40	42	43	42	41
Depth and Breadth of Offered Equipment, Products, or Services	200	169	144	157	142	154	165	124	165	161	139	153	153
Total Points	1,000	848	752	807	701	800	789	741	848	815	780	771	814
Rank Order	2.5	18	9	23	12	14	5	26	2.5	6	15	16	7

Possible Points	FoxEnergy Systems Inc.	GreenClimber of North America, Inc.	Hayward Distributing Company	Land Pride, A Division of Great Plains Mfg. Inc.	Logix ITS	Max Distributing	Montage Enterprises Inc.	ProLogic ITS, LLC	RhinoAg, Inc.	Schulte Industries Ltd.	Striping Service and Supply, Inc.	Tiger Corporation
Conformance to RFP Requirements	50	24	42	40	39	43	36	34	39	40	41	33
Pricing	400	292	341	315	321	323	300	323	305	313	323	241
Financial Viability and Marketplace Success	75	44	59	55	63	65	52	54	59	61	65	47
Ability to Sell and Deliver Service	100	54	80	80	84	83	61	62	73	80	84	61
Marketing Plan	50	31	45	40	41	41	36	39	37	39	43	25
Value Added Attributes	75	50	65	58	61	62	54	47	56	61	64	41
Warranty	50	42	41	41	41	41	40	42	40	40	40	31
Depth and Breadth of Offered Equipment, Products, or Services	200	124	158	137	161	145	130	140	151	159	144	144
Total Points	1,000	651	832	766	811	803	709	739	764	793	804	623
Rank Order	24	4	17	8	11	22	21	18	13	10	25	1

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