

## COMMENT AND REVIEW

to the  
Invitations for Bid (IFB) on  
Indefinite Quantity Construction Contract  
VA-120920 – Commonwealth of Virginia

### IFB

Sourcewell issued the Invitation for Bid (IFB) on behalf of, and to provide Indefinite Quantity Construction Contracting (IQCC) services to, all current and potential Sourcewell Members (including all government agencies, education agencies to include colleges and universities, and non-profit agencies), within the Commonwealth of Virginia, as identified in the attached map of the region. Sourcewell included multiple solicitations within the IFB with the intention of awarding multiple contracts in the Commonwealth of Virginia.

### Advertisement

The IFB was advertised in The Virginian Pilot, The Richmond Times-Dispatch, The Roanoke Times and Star Tribune on November 2, 2020 and November 9, 2020. It was also posted to the Sourcewell website and the Sourcewell Procurement Portal for daily viewing and document download/response from November 2, 2020 until the scheduled due date and time.

### Bid Registrants

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Adrian L. Merton Inc.	Johnson-Laux Construction
American Biltrite (Canada) Ltd.	KCorp Support Services Inc.
American Technologies Inc.	MCV Construction Corporation
Asturian Group	North American Roofing Holdco LLC
AtLam LLC	Office of General Services
Avis Construction Company Inc	Paige Industrial Services Inc
Brown & Root Industrial Services LLC	Place Services Inc.
Building Specialists Inc.	Redding Freightliner
Centennial Contractors Enterprises	Riverstone Inc.
Comfort Systems USA	RoofConnect Logistics Inc
Cooper Building Services LLC	S-Works Construction Corporation
Delmarva Veteran Builders	S. C. Rossi & Co. Inc.
Eskola LLC	Salem Stone Corporation
F.H. Paschen	SDC Contracting
Floor 360 LLC	The Blue Book
Harrisonburg Construction Co	The Matthews Group Inc.
HITT Contracting	Vigil Contracting Inc.
JOC Construction LLC	

**Pre-bid meeting:**

A non-mandatory pre-bid webinar was conducted and broadcasted on November 17, 2020, beginning at 9:00am CT. A link to the on-demand recording was subsequently made available to all registered plan takers.

**Bids**

All Bids remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Bids were electronically opened, and the list of all Bidders was made publicly available on the Sourcewell Procurement Portal, on December 9, 2020, at 4:30:08 pm CT. Bids were received from the following:

Cooper Building Services LLC	Harrisonburg Construction Co
Brown & Root Industrial Services LLC	HITT Contracting
S-Works Construction Corporation	Johnson-Laux Construction
Centennial Contractors Enterprises	American Technologies Inc.
The Matthews Group Inc.	Vigil Contracting Inc.
Adrian L. Merton Inc.	F.H. Paschen
Paige Industrial Services Inc	

**Bid Evaluation Method**

The bidders submitted five adjustment factors for each contract opportunity within the area to the fixed prices in the Construction Task Catalog. The submitted bid adjustment factors were weighted as more fully described in the IFB to determine a single combined adjustment factor. This combined adjustment factor was then used in determining the ranking of the bids.





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Solicitation Trade / Solicitation Number	Contract No.	Bidder	Normal Working Hours		Other Than Normal Working Hours		Normal Working Hours		Other Than Normal Working Hours		Non-Pre-Priced Items	Combined Adjustment Factor
			Prevaling Wage Rate Projects	Hours	Prevaling Wage Rate Projects	Working Hours	Non-Prevaling Wage Rate Projects	Working Hours	Non-Prevaling Wage Rate Projects			
General Construction Northern Virginia Area VA-N-GC01-120920	VA-N-GC01-120920-PAI	Paige Industrial Services, Inc	1.1243	1.2000	1.0595	1.2432	1.0465					
General Construction Northern Virginia Area VA-N-GC02-120920	VA-N-GC02-120920-TMG	The Matthews Group, Inc.	1.0256	1.0257	1.0257	1.3081	1.0539					
General Construction Northern Virginia Area VA-N-GC03-120920	VA-N-GC03-120920-VGL	Vigil Contracting, Inc.	1.0432	1.0486	1.0486	1.2108	1.0611					
General Construction Northern Virginia Area VA-N-GC04-120920	VA-N-GC04-120920-CCE	Centennial Contractors Enterprises S-Works	1.0901	1.1009	1.0504	1.2800	1.0886					
General Construction Northern Virginia Area VA-N-GC05-120920	VA-N-GC05-120920-SWC	Construction Corporation	1.0866	1.1111	1.1065	1.1676	1.0942					
General Construction Northern Virginia Area VA-N-GC06-120920	VA-N-GC06-120920-JLC	Johnson-Laux Construction	1.0378	1.0486	1.0486	1.1892	1.0544					
Mechanical HVAC Construction Northern Virginia Area VA-N-MH01-120920	VA-N-MH01-120920-VGL	Vigil Contracting, Inc.	1.1135	1.1141	1.1141	1.1892	1.1212					
Mechanical HVAC Construction Northern Virginia Area VA-N-MH02-120920	VA-N-MH02-120920-ALM	Adrian L. Merton Inc.	1.1241	1.1256	1.1202	1.1850	1.1285					




Solicitation Trade / Solicitation Number	Contract No.	Bidder	Normal Working Hours		Other Than Normal Working Hours		Normal Working Hours		Other Than Normal Working Hours		Non-Pre-Priced Items	Combined Adjustment Factor
			Prevaling Wage Rate Projects	Prevaling Wage Rate Projects	Prevaling Wage Rate Projects	Non-Prevailing Wage Rate Projects	Non-Prevailing Wage Rate Projects	Non-Prevailing Wage Rate Projects				
General Construction Eastern Virginia Area VA-E-GC01-120920	VA-E-GC01-120920-CPR	Cooper Building Services, LLC	1.1351	1.1351	1.1351	1.1351	1.1351	1.1351	1.1351	1.1351	1.1351	1.1351
General Construction Eastern Virginia Area VA-E-GC02-120920	VA-E-GC02-120920-FHP	F.H. Paschen Centennial Contractors Enterprises	1.1243	1.1254	1.1254	1.1243	1.1243	1.1243	1.1254	1.2432	1.1364	1.1364
General Construction Eastern Virginia Area VA-E-GC03-120920	VA-E-GC03-120920-CCE	The Matthews Group, Inc.	1.1781	1.1897	1.1897	1.0880	1.0880	1.0880	1.0989	1.2800	1.1500	1.1500
General Construction Eastern Virginia Area VA-E-GC04-120920	VA-E-GC04-120920-TMG	S-Works Construction Corporation	1.1409	1.1410	1.1410	1.1409	1.1409	1.1409	1.1410	1.3081	1.1576	1.1576
General Construction Eastern Virginia Area VA-E-GC05-120920	VA-E-GC05-120920-SWC	HITT Contracting	1.1735	1.1891	1.1891	1.1544	1.1544	1.1544	1.1775	1.1784	1.1693	1.1693
General Construction Eastern Virginia Area VA-E-GC06-120920	VA-E-GC06-120920-HCI	Paige Industrial Services, Inc	1.1784	1.2027	1.2027	1.1568	1.1568	1.1568	1.1784	1.1622	1.1716	1.1716
Mechanical HVAC Construction Eastern Virginia Area VA-E-MH01-120920	VA-E-MH01-120920-PAI	No Contract Awarded	1.4002	1.4189	1.4189	1.2432	1.2432	1.2432	1.2541	1.2973	1.3222	1.3222
Mechanical HVAC Construction Eastern Virginia Area VA-E-MH02-120920	No Contract Awarded											

\*\* A complete Abstract of Bids, setting forth all bids received (as applicable), is available on request to Sourcewell.


**Findings of the Bid Evaluation Committee**

Bid submissions were reviewed thoroughly according to the IFB Specifications with awards going to the lowest responsive/responsible bidders. Brown & Root Industrial Services, LLC was determined to be non-responsive for failure to meet the project experience requirement as set forth in the IFB. The selected contractors identified in the results above have the required experience with IQCC and all the awarded bids were determined to be competitive and reasonable for the area.

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Kim Austin, CPPB, Procurement Lead Analyst, Sourcewell

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Michael Muñoz, CPPB, Procurement Analyst, Sourcewell

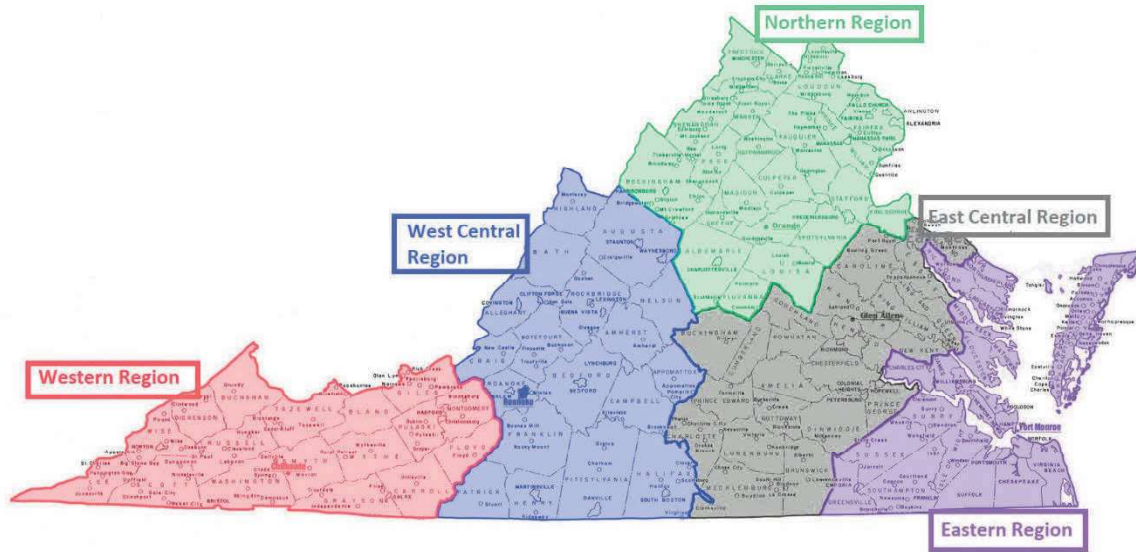
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Brandon Town, CPSM, CPSD, Procurement Analyst, Sourcewell



## Attachment 1 Geographic Map of Sourcwell Contract Area



### Western VA

Bedford	Floyd	Montgomery	Smyth
Bland	Galax	Norton	Tazewell
Botetourt	Giles	Pulaski	Washington
Bristol	Grayson	Radford	Wise
Buchanan	Lee	Russell	Wythe
Carroll	Lynchburg	Salem	
Dickenson	Martinsville	Scott	

### West Central VA

Alleghany	Craig	Patrick
Amherst	Danville	Pittsylvania
Appomattox	Franklin	Rockbridge
Augusta	Halifax	Roanoke
Bath	Harrisonburg	Staunton
Buena Vista	Henry	Waynesboro
Campbell	Highland	
Covington	Nelson	

## Northern VA

Albemarle	Frederick	Page
Alexandria	Fredericksburg	Prince William
Arlington	Greene	Rappahannock
Clarke	King George	Rockingham
Charlottesville	Loudoun	Shenandoah
Culpeper	Louisa	Spotsylvania
Fairfax	Madison	Stafford
Falls Church	Manassas	Warren
Fauquier	Manassas Park	Winchester
Fluvanna	Orange	

## East Central VA

Amelia	Cumberland	King and Queen	Powhatan
Brunswick	Dinwiddie	King William	Prince Edward
Buckingham	Essex	Lunenburg	Prince George
Caroline	Goochland	Mecklenburg	Richmond
Charlotte	Hanover	New Kent	Westmoreland
Chesterfield	Henrico	Nottoway	
Colonial Heights	Hopewell	Petersburg	

## Eastern VA

Accomack	James City	Portsmouth
Charles City	Lancaster	Richmond
Chesapeake	Mathews	Southampton
Emporia	Middlesex	Suffolk
Franklin	Newport News	Surry
Gloucester	Norfolk	Sussex
Greensville	Northampton	Virginia Beach
Hampton	Northumberland	Williamsburg
Isle of Wight	Poquoson	York