Staples #110415-SCC

Pricing for contract #110415-SCC offers Sourcewell participating agencies the following discounts:

Overview
Staples proposed pricing model is designed to take advantage of our industry leading assortment of products, equipment and services. The structure includes a large number of net priced items on the Hot List and Core List that facilitates price stability on core janitorial supplies and related custodial products. Rounding out the offering is non-core pricing. Today, Internet pricing provides full visibility and disclosure of pricing.

Pricing Details
Hot List – updated quarterly (calendar quarter)
- Net-Priced Product List with individual items discounts up to 60% or more.
- Primarily janitorial paper, furniture, trash liners and other petroleum-based and industry-related products with potentially volatile pricing due to product content and/or manufacturing processes.

Core List – updated annually (Jan 1 – Dec 31)
- Large Net-Priced Product List with individual items discounted up to 60% or more.
- Primarily In-stock Facilities, janitorial, breakroom supplies and equipment.

Non-Core Items
- Non-Core Items are those items that are not on the Hot List or Core List, and available on Staplesadvantage.com.
- For those Non-Core Items that appear on Staples.com, such Non-Core Items will be priced based on the current national Staples.com price for such items, which Supplier will update on a weekly basis, provided that such pricing is exclusive of tier pricing, closeouts, promotions and/or specials.
- The prices for Non-Core Items that are not available for purchase on Staples.com shall appear on Staplesadvantage.com, and shall be adjusted to reflect changes in stock availability, market conditions, buying expense, and other factors that affect the overall cost of the Non-Contract Items.
- Notwithstanding anything to the contrary, Non-Core Items are not subject to customer audit or any pricing guarantee.

Sourced Goods
- Staples customers frequently request we source goods and services on their behalf that could be non-stock or custom in nature and are within the scope of our sourcing and distribution capabilities.
- Staples will also facilitate access to these “Sourced Goods” and services to Sourcewell and its participating Members.
- The prices for Sourced Goods shall be those prices that appear on the ordering platform at time of order, or as otherwise established between Staples and the applicable participating Member at the time the order is placed. Sourced Goods may include additional delivery or handling charges that would be the responsibility of the ordering member.
Additional pricing details provided in the awarded contract documents. Prices subject to change per contract terms.
Contract pricing is available online with a valid User ID and Password linked to our Sourcewell contracts at www.staplesadvantage.com
Contact your Staples Representative for more information and details including specific savings estimates for your agency or school.