Contract Directory

Competitively solicited contracts offer efficiency, transparency, and opportunity for local purchasing.
Cooperative purchasing

Compliant
- Our process can be trusted to satisfy your bid requirements
- We are a government agency that works like you
- We are an Achievement of Excellence in Procurement recipient

Competitive
- Buying power of 50,000 members
- Contracts offer ceiling-based pricing and volume discounts

Convenient
- More than 325 quality vendors holding competitively awarded contracts
- Full suite of options for a complete solution
- Easy, no-cost membership

Cooperative purchasing is procurement conducted by, or on behalf of, one or more governmental units for use by other governmental units.

Become a member
Membership is free. Just fill out an online or paper application. A membership legal agreement is available if needed. After submitting your application, you will receive a Sourcewell member ID number electronically and a welcome packet by mail.

- Online at: sourcewell-mn.gov/become-member
- Through hard copy participation membership application (download from our website)
- Through “Joint Exercise of Powers” or “Interlocal” agreements

Make a purchase
Browse our catalog of nationally awarded vendors online. Contact the vendor directly and inform them of your interest in using the Sourcewell contract, OR use our expertise — contact our membership team. We want to be your guide.

For more information, contact our membership team:

877-585-9706
membership@sourcewell-mn.gov
Contents

Cooperative purchasing................................................. 2
Contents ........................................................................ 3
Our process .................................................................... 4
Administrative services ................................................. 5
Athletics and playgrounds ............................................. 7
Construction contracting .............................................. 12
Construction equipment ............................................... 12
Facilities/MRO ............................................................. 17
Fleet & related .............................................................. 23
Food, food service & equipment .................................... 33
Grounds & ag ................................................................. 34
Health & science .......................................................... 37
Office & technology ...................................................... 38
Public safety ................................................................. 40
Roads & airports .......................................................... 42
Index ............................................................................ 50
Welcome to Sourcewell .............................................. 52
Our process

Cooperative purchasing is procurement conducted by, or on behalf of, one or more governmental units for use by other governmental units.

Our user-friendly process—the consistency of our documents, forms, and evaluation criteria—is among our greatest assets.

We continuously refine our efforts to meet the changing needs of our members. The result is a national, competitive procurement process that is valued by our members and satisfies local procurement requirements.

Our members add value to these steps by understanding their local procurement requirements and assessing their ability to legally access and utilize Sourcewell contracts.

Competitive procurement process

1. **Scope of solicitation**
   We determine the scope of each competitive solicitation by identifying the needs of our members. This is accomplished through daily interactions and guidance from our members.

2. **Authorization from Sourcewell’s Board of Directors**
   Before initiating a solicitation, we seek permission from the publicly elected Sourcewell Board of Directors.

3. **Public notice and advertising**
   Upon approval from the Board, we issue a public notice and advertisement. Refer to [www.sourcewell-mn.gov/process](http://www.sourcewell-mn.gov/process) for specific advertising locations.

4. **Proposal receipt and opening**
   We time and date stamp each proposal upon receipt at our office in Staples, MN. We conduct a public-proposal opening at a time, date, and place specified in the RFP. For Sourcewell solicitations published after March 31, 2019, we accept web-based, digital submissions through the Sourcewell Procurement Portal. Responses through the portal are secure and inaccessible until after the published due date and time.

5. **Objective evaluation**
   At the proposal opening, we evaluate the responsiveness of each proposal received. The evaluation committee then presents its recommendations to the chief procurement officer (CPO) for final review and approval.

6. **Official award**
   Upon approval by the CPO and ratification by the Sourcewell Board of Directors, we award the recommended vendor(s) a four-year contract with the potential for a one-year extension. The Procurement Department sends a notice of award or nonaward to all respondents via email.

7. **Posting and review of approved contract documents**
   Sourcewell maintains a complete procurement file, and contract documentation is posted on our website. We periodically review all awarded contracts for compliance and effectiveness. In addition, Sourcewell may review and approve price and product changes at the vendor’s request.
Administrative services

Colonial Life Insurance | 030718-CLA
Disability, accident, critical illness & supplemental
Carey Adamson | 803-678-6156
cladamson2@coloniallife.com
Group & individual voluntary benefits and supplemental insurance, nationwide service & support

Davis Vision | 030718-DVS
Voluntary benefit products & services
Trina Serrault | 210-419-1954
tserrault@davisvision.com
Managed vision plans, vision care products & innovative vision care solutions

Dude Solutions | 110515-SDI
Technology, security & communication solutions
Melissa Buchanan | 877-868-3833
melissa.buchanan@dudesolutions.com
Technology, security & communication solutions, corrective & preventative maintenance, mobile apps

Ernst & Young Infrastructure Advisors, LLC
Wireless technology | 101718-EYG
Marc Powell | 212-360-9139
marc.powell@ey.com
Wireless infrastructure consultative services, evaluation services & procurement advice

FIS | 110515-FIS
Payment and processing solutions
Jill Waldhart | 414-577-9884
jill.waldhart@fisglobal.com
Payment processing, PCards, gift cards, check services, cyber security & PCI compliance

GiANT Worldwide | 090314-GWW
Leadership development training
Scott Wiethoff | 320-815-8258
scott.wiethoff@giantworldwide.com
Leadership development training

Gov Deals, Inc. | 041316-GDI
Online surplus auctions & payment processing
Christy Logan | 334-387-0476
clogan@govdeals.com
Selling government surplus assets via online auction marketplace, self-service functionality

GovPlanet | 041316-IPI
Surplus equipment liquidation
Joseph Lane | 425-829-6844
jlane@ritchiebros.com
Online onsite, online offsite, physical onsite, physical offsite, do-it-yourself auction service
Lincoln Financial | 081617-LFG
Group ancillary employee benefits
Mike Walsh | 619-244-5044
mike.walsh@lfg.com
Term life, AD&D, short-term & long-term disability, dental, accident, critical illness & vision

National Cooperative Leasing | 032615-NCL
Leasing & financing
Chris Canavati | 320-763-7600
chris@lscfinancial.com
Tax free municipal leases, finance programs, fair market value leases

PropertyRoom.com | 041316-PRC
Online auction services
Kathryn Reyes | 240-751-9119
kathrynreyes@propertyroom.com
Property online auction services, firearms online auction services, vehicle online auction services

Ritchie Bros. | 041316-RBA
Surplus equipment liquidation
Joseph Lane | 425-829-6844
jlane@ritchiebros.com
Onsite & online bidding live unreserved auctions, asset storage, transportation of equipment

Skillsoft Corporation | 090314-SSC
Learning & talent management
Karen Johnsen | 506-462-1357
karen.johnsen@skillsoft.com
Learning and talent management, cloud based learning solutions, interactive learning materials

SmartWorks Partners | 101718-SMW
Wireless technology
Sean Broderick | 209-663-3681
sean.broderick@smartworkspartners.com
Building Connected Cities, consulting, broadband master planning, asset & program management

TrueConnect by Sunrise Banks | 060519-SUN
Employee loans voluntary benefit
Jamie Nabozny | 612-669-8707
jamie.nabozny@sunrisebanks.com
Via TrueConnect, we offer employee loans, automated administration, and free credit counseling.

Tyler Technologies | 110515-TTI
Software products for the public sector
Ehren Morse | 800-772-2260, Ext. 4662
ehren.morse@tylertech.com
Software products, appraisal and tax, ERP, school, planning, regulatory and maintenance software
Administrative services

UPS | 091416-UPS
Shipping & logistics
Cassie Dyer | 404-828-3920
cassiedyer@ups.com
Domestic & international shipping and logistics services

Becker Arena Products | 030117-BAP
Athletic & ice rink equipment
Jeff Brosz | 952-567-7728
jeff.brosz@beckerarena.com
Products to build, renovate and operate your ice rink

CHM Sports Lighting | 071619-CHM
Sports lighting
Scott Engberg | 682-286-0046
sengberg@chmindustries.com
Sports lighting, towers, mounting arms, electrical systems, wired & wireless controls, LED luminaries

ClearSpan Fabric Structures | 030117-CSS
Engineered & manufactured buildings
Brad Williams | 860-760-0046, Ext. 1241
bwilliams@clearspan.com
Rigid frame covered structures; economical foundation options; turnkey and design-build solutions

Connor Sport Court | 060518-CSC
Athletic surfaces
Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Manufactures, distributes & installs wide range of athletic surfaces - hardwood, rubber, vinyl

Athletics and playgrounds

American Ramp | 030117-ARC
Skate parks & equipment
Heather Ogden | 417-206-6816, Ext. 164
heather@americanrampcompany.com
Skate & bike parks, trails, pump tracks, bicycle playgrounds

AstroTurf | 060518-AST
Athletic surfaces
Victoria Stringham | 480-415-6300
vstringham@astroturf.com
Turf fields, running tracks, tennis courts, indoor/outdoor sport surfaces
Athletics and playgrounds

CXT, Inc. | 030117-CXT
Prefabricated concrete buildings
Gary Burger | 800-696-5766, Ext. 6110
gburger@lbfoster.com
Prefabricated concrete buildings

Daktronics | 050819-DAK
Video displays & scoring solutions
Tom Coughlin | 605-695-9617
tom.coughlin@daktronics.com
Scoreboards, digital displays, video boards, message centers, marquee signs

Dant Clayton | 100814-DCT
Event seating & accessories
Amanda Caufield | 502-634-3626
acaufield@dantclayton.com
Event seating and accessories, custom stadium and arena seating, sport facility consultation

EZ Dock | 030117-LTS
Indoor & outdoor recreation & playground equipment
Bill Wilhite | 888-654-8168
billw@ez-dock.com
Dock sections/packages, personal watercraft ports, pontoon lifts, railings, gangways

FieldTurf | 060518-FTU
Athletic surfaces
Eric Fisher | 888-209-0065, Ext. 246
eric.fisher@fieldturf.com
Indoor/outdoor synthetic turf, running track and tennis/sport court supply & installation

Gerflor | 060518-CSC
Athletic surfaces
Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Sports & recreation flooring, underlayer & protective covers, sports floor finishes & line marking

Hellas Construction | 060518-HLC
Indoor & outdoor athletic surfaces
Ruth Hawley | 512-250-2910
rhw@hellasconstruction.com
Synthetic turf fields, running tracks, post tension tennis courts, turf replacement, resurfacing

Hussey Seating Company | 100814-HSC
Stadium & event seating
Ron Bilodeau | 207-676-0234
rbilodeau@husseyseating.com
Seating solution and design services, bleacher, platform, fixed auditorium and grandstand seating
Athletics and playgrounds

Landscape Structures, Inc. | 030117-LSI
Aqua play space & playground equipment
Elaine Harkess | 763-972-5243
elaineharkess@playlsi.com
Playground, sports & fitness equipment; skateparks & waterparks; shelters; site work & installation

Life Fitness | 120215-LFF
Exercise & fitness equipment
Jeremy Wilson | 813-480-4300
jeremy.wilson@lifefitness.com
Exercise and fitness equipment and accessories, turnkey fitness and recreational solutions

Little Tikes Commercial | 030117-LTS
Indoor & outdoor recreation & playground equipment
Brett Kidd | 678-432-0077
brett.kidd@playpower.com
Custom and themed playground equipment; inclusive, accessible and sensory playground equipment

Mats Inc. | 060518-MAT
Athletic surfaces
Josh Bradbard | 781-436-7529
jbradbard@matsinc.com
Basketball flooring, entrance solutions, weight room flooring, wet area flooring, protective covers

Miracle Recreation | 030117-LTS
Indoor & outdoor recreation & playground equipment
Mike Sutton | 573-366-6337
mike.sutton@playpower.com
Commercial outdoor playground equipment, shade structures, fitness equipment, site amenities

Musco Sports Lighting, LLC | 071619-MSL
Sporting lighting solutions
Ryan Tighe | 641-676-2414
musco.contracts@musco.com
Light structure green (& LED luminaire), sports cluster green, light-pak

Nevco, Inc. | 050819-NVC
Video display & scoring solutions
Dan Williams | 618-659-7510
dwilliams@nevco.com
Sports scoreboards, video displays, marquee signs, scoreboard accessories & add-ons

North West Rubber | 030117-NWR
Rubber flooring for recreation & playgrounds
Shanna Jays | 1-800-663-8724, Ext. 107
shannaj@northwestrubber.com
Safety surfacing, rubber flooring, tiles, foam underlayment, edge & ADA ramps, landscape fabric
**Playworld Systems | 030117-LTS**
Indoor & outdoor recreation & playground equipment
David Sheedy | 573-366-6337
david.sheedy@playpower.com
Playground equipment, fitness systems, electronic play and site furnishings

**Poligon by PorterCorp | 030117-PPC**
Park & shade structures
Ben Judy | 616-888-3543
benjud@portercorp.com
Open air structures; tubular, steel, fabric & wood shelter products; gazebos; dugout/bleacher covers

**Portafloor | 060518-CSC**
Athletic surfaces
Joel McCausland | 801-401-3501
joel.mccausland@gerflor.com
Temporary/heavy duty portable floor, grass/turf covers, event flooring, staging support floor

**Precor Inc. | 120215-PCR**
Exercise & fitness solutions
Dave Elton | 480-216-1235
dave.elton@precor.com
Exercise and fitness equipment and accessories

**Rain Drop Products, LLC | 030117-RDP**
Splash pads & water park structures & related equip.
Greg Holt | 419-207-1229, Ext. 22
g Holt@rain-drop.com
Surface spray, above ground and play ground water play; slides & water slides, water play structures

**Robbins Inc. | 060518-RBI**
Athletic surfaces
Beth Smith | 513-619-5934
bsmith@robbinsfloor.com
Maple & synthetic flooring, custom flooring, refurbish & repair portable systems

**RubbeRecycle, LLC | 030117-RBR**
Recreation & playground surfaces
Chad Morningstar | 519-330-6630
chad@rubbermulch.com
Playsafer rubber mulch, curbs & rubberbond; AquaBond rubberized surface; AccessAMat; Playsafer mats

**Shaw Sports Turf | 060518-SII**
Athletic surfaces
Jimmy Marshall | 615-879-0136
jimmy.marshall@shawinc.com
Synthetic sports turf installation, removal/ground preparation, design support, logo/field markings
Athletics and playgrounds

**SofSurfaces, Inc. | 030117-SFS**
Playground safety surfaces
Brad Goss | 800-263-2363, ext. 212
gossb@sofsurfaces.com
Protective safety surfacing, fitness flooring system, rubber acoustic tiles, roofing pavers

**Soft Play | 030117-LTS**
Indoor & outdoor recreation & playground equipment
Brock Hodge | 704-948-3430
brock.hodge@playpower.com
Indoor/outdoor playground equipment, large attractions, safety surfacing, toddler play systems

**Spohn Ranch, Inc. | 030117-SRI**
Skate parks & equipment
Vince Onel | 626-330-8503
vince@spohnranch.com
Skate park design & build, skate & action park equipment, pre-manufactured and on-site construction

**Staging Concepts | 100814-SC**
Portable staging, seating risers, pit fillers & stage acc
Tracy Meister | 763-999-4417
tmeister@stagingconcepts.com
Stages, platforms, seating risers, acoustical shells, rigging services, custom solutions

**Turf Nation | 060518-TNA**
Athletic surfaces, artificial turf & related equipment
Libby Raymond | 202-594-0777
libyr@turfnation.com
Turf, stadium & arena surfaces, padding, protection, storage, field construction, maintenance

**USA Shade | 030117-LTS**
Indoor & outdoor recreation & playground equipment
Jay Rivera | 972-354-6511
jrivera@usa-shade.com
Fabric shade structures, project management & construction

**Wabash Valley | 030117-LTS**
Indoor & outdoor recreation & playground equipment
Dan DeNoble | 614-323-8326
ddenoble@wabashvalley.com
Commercial outdoor chairs, tables, planters, benches, umbrellas, litter receptacles

**Zamboni | 030117-FZC**
Ice resurfacers
Doug Peters | 562-633-0751
doug@zamboni.com
Ice resurfacers, resurfacing machines & edgers, electric & fuel powered machines & tractor pulled
### Construction contracting

<table>
<thead>
<tr>
<th>Company</th>
<th>Contract ID</th>
<th>Industry</th>
<th>Contact Person</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>BlueScope</td>
<td>013019-BSC</td>
<td>Pre-engineered buildings &amp; related services</td>
<td>Brian Aldrich</td>
<td>816-589-3761</td>
<td><a href="mailto:bnaldrich@bluescopeconstruction.com">bnaldrich@bluescopeconstruction.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Pre-engineered steel/post frame buildings; roofing systems; design; site preparation &amp; installation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gordian</td>
<td>071415-GGI</td>
<td>Building &amp; infrastructure repair &amp; restoration</td>
<td>Matt Peterson</td>
<td>218-851-9913</td>
<td><a href="mailto:m.peterson@gordian.com">m.peterson@gordian.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Construction contracting; job order development; custom task catalog/specs; eGordian; ezIQC program</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nucor Buildings Group</td>
<td>013019-NUC</td>
<td>Pre-engineered buildings &amp; related services</td>
<td>Justin Ehlert</td>
<td>512-569-2997</td>
<td><a href="mailto:justin.ehlert@nucor.com">justin.ehlert@nucor.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Custom metal building systems, product design, detailing, fabrication, delivery of building systems</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ORB Management</td>
<td>012617-ORB</td>
<td>Professional services agreement</td>
<td>Tom Wacholz</td>
<td>320-808-8029</td>
<td><a href="mailto:tom.wacholz@orbmgmt.com">tom.wacholz@orbmgmt.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Site analysis, plan development, document review &amp; project leadership</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Construction equipment

<table>
<thead>
<tr>
<th>Company</th>
<th>Contract ID</th>
<th>Industry</th>
<th>Contact Person</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sightlines, LLC</td>
<td>071415-GGI</td>
<td>Building &amp; infrastructure repair &amp; restoration</td>
<td>Jay Pearlman</td>
<td>203-685-4987</td>
<td><a href="mailto:jpearlman@sightlines.com">jpearlman@sightlines.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Benchmarking/analysis; facility assessment; space utilization; campus sustainability</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Altec Industries</td>
<td>012418-ALT</td>
<td>Utility, tree care, lights &amp; signs equipment</td>
<td>Riley Browne</td>
<td>205-408-2341</td>
<td><a href="mailto:riley.browne@altec.com">riley.browne@altec.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Aerial devices, digger derricks, boom truck cranes, wood chippers, pressure diggers, chip dump bodies</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Atlas Copco Power Technique</td>
<td>041719-ACC</td>
<td>Compressors, generators, light towers, pumps</td>
<td>Paul Tate</td>
<td>647-282-8067</td>
<td><a href="mailto:paul.tate@atlascopco.com">paul.tate@atlascopco.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Air compressors &amp; generators, hydraulic breakers &amp; plate compactors, hand held tools, rollers</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Construction equipment

Bobcat | 040319-CEC
Compact construction equipment
Randy Fuss | 701-241-8746
randy.fuss@doosan.com
Global construction, rental, landscaping, agriculture, grounds maintenance & utility equipment

Case Construction | 032119-CNH
Construction equipment & services
Tony Simpson | 262-636-6576
tony.simpson@casece.com
Backhoe, wheel and track loaders, excavators, graders, rollers, soil compactors, dozers, skid steers

Caterpillar, Inc. | 032119-CAT
Construction & paving equipment, parts & rental
Patty Redpath | 309-494-4578
redpath_patty@cat.com
Construction, paving & landfill equipment/work tools-attachments/service/parts/rentals/used equipment

Ditch Witch | 012418-CMW
Underground utility construction equipment
Gary Lawson | 580-572-2279
glawson@ditchwitch.com
Directional drills, HDD tooling, vacuum excavators, trenchers, mini-skid steers, vibratory plows

Doosan Infracore North America | 042815-CEC
Construction & agricultural equipment
David Dixon | 678-714-6660
david.dixon@doosan.com
Wheel loaders, excavators, wheeled excavators, articulated dump trucks

Doosan Portable Power | 041719-CEC
Generators & portable power equipment
Kristie Willett | 704-883-3772
kristie.willett@doosan.com
Generators, light towers, air compressors

Felling Trailers | 121918-FTS
Heavy equipment trailers
Patrick Jennissen | 320-352-5239, Ext. 110
pat.jennissen@felling.com
Drop-deck, deck-over, hydraulic dump, semi, EZ tilt, open top, high flat series, custom trailers

Generac | 041719-GEN
Generators, light towers & portable construction equip.
Lynn Jones | 920-230-1280
sourcewell@generac.com
Generators; light towers; dewatering & trash pumps; heaters; combo water, power & light units
Construction equipment

Genie, a Terex Brand | 041719-TER
Portable construction
Jodi Robledo | 662-393-1352
jodi.robledo@terex.com
Aerial devices, booms, lifts, telehandlers, light towers, cranes, chippers, grinders, shredders

Globe Trailers | 121918-GLB
Trailers
Jeff Coomber | 941-753-2199, ext. 400
jeffcoomber@globetrailers.com
Tag along, lowboy, dump, fixed neck, hydraulic tail, flatbed, dropdeck, sliding axle & folding neck

Gradall Industries | 040319-GRD
Telescopic boom, hwy speed & rough terrain excavators
Connie Popovich | 330-339-8342
cspopovich@gradall.com
Gradall product line, telescopic boom truck, excavators

Hyundai | 032119-HCE
Heavy & medium construction equipment
Thomas Owen | 678-823-7901
thomas.owen@hyundaiamericas.com
Construction, earthmoving, material handling, snow removal, landscaping and utility equipment

JCB | 040319-JCB
Medium & light duty construction equipment
Scott Whitehurst | 912-447-2053
scott.whitehurst@jcb.com
Compact excavators/loaders, excavators, skid steers, tele-handlers/skids/loaders, backhoe loaders

John Deere | 032515-JDC
Full size & compact construction equipment
Richard Murga | 800-319-3757
murgarichard@johndeere.com
Dump trucks; backhoes; excavators; track/wheel/ crawler loaders; dozers; motor graders; skid steers

Komatsu America | 032119-KOM
Heavy construction equipment
Doug Morris | 847-437-4361
drmorris@komatsuna.com
Articulated trucks, dozers, excavators, graders, wheel loaders, intelligent machine control

Kubota | 040319-KBA
Agricultural & Compact Construction Equipment
Mike Spillars | 817-532-5592
mike.spillars@kubota.com
Construction & agricultural equipment: tractors, implements, hay tools, spreaders, utility vehicles
## Construction equipment

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Information</th>
<th>Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>Link-Belt Cranes</td>
<td>Pat Collins</td>
<td>All-terrain, hydraulic, telescopic crawler, lattice boom crawler, rough terrain cranes</td>
</tr>
<tr>
<td>Manitowoc</td>
<td>Darryl Mellott</td>
<td>Lattice-boom crawler cranes, Grove cranes, National crane</td>
</tr>
<tr>
<td>Multiquip</td>
<td>Dora Marsh</td>
<td>Rammers, plate compactors, drum rollers, generators, welders, dewatering pump, water trailers</td>
</tr>
<tr>
<td>New Holland - Construction</td>
<td>Amy Swett</td>
<td>Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators</td>
</tr>
<tr>
<td>Sullair</td>
<td>Mark Hennessey</td>
<td>Air compressors - portable &amp; stationary, industrial dryers, air tooling, utility compressors</td>
</tr>
<tr>
<td>Toro</td>
<td>Kevin Conry</td>
<td>Directional drills, trenchers, vibratory plows, compact utility loaders &amp; attachments, rammers</td>
</tr>
<tr>
<td>Towmaster Trailers</td>
<td>Anna Johnson</td>
<td>Flatbed heavy equipment and lowboy trailers</td>
</tr>
<tr>
<td>Trail King</td>
<td>Mike Heschke</td>
<td>Tag, tilt, rollback, construction, ag trailers</td>
</tr>
</tbody>
</table>

Q3 biannual edition 2019
## Construction equipment

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Information</th>
<th>Services Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Wacker Neuson</strong></td>
<td><strong>040319-WAC</strong></td>
<td>Medium duty construction equipment</td>
</tr>
<tr>
<td>Becky Coggins</td>
<td>262-257-4034</td>
<td>Skid steer loaders, mini excavators, articulated wheel loaders, telehandlers, dumpers</td>
</tr>
<tr>
<td><strong>Wacker Neuson</strong></td>
<td><strong>041719-WAC</strong></td>
<td>Portable construction equipment</td>
</tr>
<tr>
<td>Becky Coggins</td>
<td>262-257-4034</td>
<td>Vibrators, trowels, vibratory screeds, plates, &amp; rammers, rollers, generators, light towers, pumps, heaters</td>
</tr>
<tr>
<td><strong>Vermeer</strong></td>
<td><strong>012418-VRM</strong></td>
<td>Trenchers, directional drills &amp; vacuum excavators</td>
</tr>
<tr>
<td>Chad Tousey</td>
<td>641-621-8531</td>
<td>Directional drills, ride-on trenchers, plows &amp; rock wheels, vacuum excavators, piercing tools</td>
</tr>
<tr>
<td><strong>Volvo</strong></td>
<td><strong>032119-VCE</strong></td>
<td>Heavy construction equipment</td>
</tr>
<tr>
<td>Kathy Tedone</td>
<td>828-337-3722</td>
<td>Wheel loaders, hydraulic &amp; compact excavators, articulated haulers, compactors, pavers, skid steers</td>
</tr>
<tr>
<td><strong>Wirtgen America Inc.</strong></td>
<td><strong>032515-WAI</strong></td>
<td>Road construction &amp; paving equipment</td>
</tr>
<tr>
<td>Sandy Draper</td>
<td>615-501-0600, Ext. 412</td>
<td>Milling, stabilizing, recycling, paving, screeds, compaction, crushing and screening equipment</td>
</tr>
<tr>
<td><strong>Woods Equipment</strong></td>
<td><strong>042815-WDE</strong></td>
<td>Cutting, Mowing, Earthmoving &amp; Grounds Equipment</td>
</tr>
<tr>
<td>Kera Roschi</td>
<td>815-732-9360</td>
<td>Cutters, mowers, zero-turns, backhoes, landscape equipment, construction and skid steer attachments</td>
</tr>
</tbody>
</table>
Facilities/MRO

API | 031517-API
National fire & life safety services
Sam Sawtelle | 615-925-8508
sam.sawtekke@api-nsg.us
Fire sprinkler/alarm/special hazard/pump systems, extinguishers, emergency/exit lighting, backflows

Bentley Mills | 121715-BPS
Flooring
Randy Hackney | 904-710-0118
randy.hackney@bentleymills.com
Broadloom carpet, modular carpet tile, area rugs, luxury vinyl tile, adhesives

Carrier Corporation | 030817-CAR
HVAC & refrigeration systems
Alex Relf | 704-521-6443
alex.l.relf@carrier.utc.com
Heating; ventilation; air-conditioning; refrigeration systems & controls; HVAC services

Caterpillar, Inc. Alternative Energy
Diesel & natural gas generator sets | 120617-CAT
David Stutzman | 713-899-3488
stutzman_david@cat.com
4KW-4MW diesel-nat. gas gensets, mobile gens, ATS, switch-paralleling gear, microgrid, service, parts, used

Convergint | 031517-CTL
Building systems integration products & services
Richard Shook | 440-867-0111
richard.shook@convergint.com
Electronic security, physical security, fire alarm & life safety, communications

CORT | 031715-COR
Furniture rental services
Traci Grivno | 571-748-6394
traci.grivno@cort.com
Furniture rental, meeting spaces and work stations, breakroom and teaming space furniture

Cummins Inc. | 120617-CMM
Generators & related equipment
Harsha Narravula | 612-246-5136
sriharsha.narravula@cummins.com
10KW-3.5MW emergency standby, stationary/mobile gens (diesel/nat. gas/propane), ATS, switchgear, service

DeBourgh | 040215-DBM
Storage & lockers
Jorgen Salo | 719-383-3421
jsalo@debourgh.com
Custom design lockers and storage
<table>
<thead>
<tr>
<th>Company</th>
<th>Contract Number</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fastenal</td>
<td>121218-FAS</td>
<td>Facility MRO, facility maintenance, industrial products &amp; inventory management solutions</td>
</tr>
<tr>
<td>Zach Wise</td>
<td></td>
<td>Facility maintenance, industrial products &amp; inventory management solutions</td>
</tr>
<tr>
<td>Jett Kuntz</td>
<td></td>
<td>Custom MRO product sourcing/vendor managed inventory service for government maintenance facilities</td>
</tr>
<tr>
<td>Genuine Parts Co./Integrated Bus. Solutions</td>
<td>121218-GPC</td>
<td>MRO supply chain services</td>
</tr>
<tr>
<td>Jett Kuntz</td>
<td>770-855-2221</td>
<td>Custom MRO product sourcing/vendor managed inventory service for government maintenance facilities</td>
</tr>
<tr>
<td>Grainger - MRO</td>
<td>121218-WWG</td>
<td>Facility maintenance products &amp; services</td>
</tr>
<tr>
<td>Chris Porter</td>
<td>940-867-7602</td>
<td>1.6+ million MRO products &amp; effortless ordering for facility maintenance/ KeepStock® inventory mgmt.</td>
</tr>
<tr>
<td>HD Supply Construction</td>
<td>121218-HDS</td>
<td>Specialty hardware, tools and materials</td>
</tr>
<tr>
<td>Rye Dugosh</td>
<td>210-240-7598</td>
<td>Equipment, tools, safety gear, construction supplies, building materials, disaster recovery supplies</td>
</tr>
<tr>
<td>Interface Americas, Inc.</td>
<td>121715-IFA</td>
<td>Modular carpeting</td>
</tr>
<tr>
<td>Sharon Johnson</td>
<td>800-336-0225, Ext. 56356</td>
<td>Modular carpet, luxury vinyl tile, sundry items &amp; installation services</td>
</tr>
<tr>
<td>Johnson Controls, Inc.</td>
<td>031517-SGL</td>
<td>Facility security equipment, systems &amp; services</td>
</tr>
<tr>
<td>Tom Staves</td>
<td>443-676-8813</td>
<td>Intrusion, fire detection &amp; warning, security gate &amp; vehicle barrier control, building automation</td>
</tr>
<tr>
<td>Johnson Controls, Inc.</td>
<td>030817-JHN</td>
<td>HVAC</td>
</tr>
<tr>
<td>Tom Staves</td>
<td>443-676-8813</td>
<td>HVAC systems; cooling, heating, building envelope; water/sewage systems; energy management</td>
</tr>
<tr>
<td>Johnson Controls Security (Tyco)</td>
<td>031517-TIS</td>
<td>Technology, security &amp; communication solutions</td>
</tr>
<tr>
<td>Tom Staves</td>
<td>443-676-8813</td>
<td>Active shooter &amp; cyber security, access control, intrusion detection, ID management, mass notifications</td>
</tr>
</tbody>
</table>
Facilities/MRO

Johnson Controls Security | 031517-JHN
Technology, security & communication solutions
Tom Staves | 443-676-8813
thomas.staves@jci.com
Wireless & WLAN/LAN networks, access points, service & switching, inspection & sprinkler system

Kardex Remstar | 040215-KRS
Storage & retrieval products
Daniel Mueller | 662-582-7295
daniel.mueller@kardex.com
Office, warehouse & integrated distribution storage solutions; standard office storage applications

KI Furniture | 031715-KII
Furniture & storage solutions
Mark Waldecker | 800-424-2432, Ext. 3508
mark.waldecker@ki.com
Office and school furniture and storage, seating, tables, fixed auditorium furniture

Kohler | 120617-KOH
Generators & related equipment
Jeff Schoneman | 920-980-4184
jeffrey.schoneman@kohler.com
2KW-4MW industrial, commercial, towable, residential power systems: NG-LP-diesel gensets, ATS, switchgear

Mannington | 121715-MMI
Carpet, vinyl, rubber & hardwood flooring
Jody Steger | 703-489-5698
jody_steger@mannington.com
Broadloom & modular carpet; luxury vinyl tile; sheet, rubber & hardwood flooring

Masland Contract | 121715-MAS
Broadloom, modular carpet tiles & area rugs
David Maynes | 410-771-8141
david.maynes@atlas-masland.com
Broadloom & modular carpet, walk-off carpet tile, luxury vinyl tile, area rugs

Milliken & Company | 121715-MAC
Broadloom, modular carpet tiles & flooring solutions
Tamlin Antoine | 202-480-6461
tamlin.antoine@milliken.com
Broadloom & modular carpet, walk-off products, adhesives & installation

Mohawk Carpet Distribution | 121715-MCD
Hard & soft surface commercial flooring
Scott Lang | 617-992-8164
scott_d_lang@mohawkind.com
Broadloom & modular carpet; luxury vinyl tile; resilient, hardwood & laminate flooring
### Facilities/MRO

<table>
<thead>
<tr>
<th>Company</th>
<th>Contract</th>
<th>Description</th>
<th>Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Motion Industries, Inc.</td>
<td>121218-MII</td>
<td>Facility maintenance products &amp; services</td>
<td>Anthony Chapman</td>
</tr>
<tr>
<td></td>
<td></td>
<td>HVAC supplies, hand/power tools, hydraulics, pneumatics &amp; abrasives, safety &amp; industrial supplies</td>
<td>804-399-1821, <a href="mailto:anthony.chapman@motion-ind.com">anthony.chapman@motion-ind.com</a></td>
</tr>
<tr>
<td>Orkin</td>
<td>110916-ORK</td>
<td>Pest control &amp; elimination</td>
<td>Deborah Toth</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Integrated pest management; pest control &amp; elimination; facility maintenance, repair &amp; operations</td>
<td>770-220-6165, <a href="mailto:dtoth@rollins.com">dtoth@rollins.com</a></td>
</tr>
<tr>
<td>Palmer Hamilton</td>
<td>031715-PHL</td>
<td>Design, furniture &amp; installation for dining, libraries, labs</td>
<td>Nancy Foster</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Design, furniture and installation for dining, libraries and fab labs</td>
<td>262-723-8200, Ext. 225, <a href="mailto:nfoster@palmerhamilton.com">nfoster@palmerhamilton.com</a></td>
</tr>
<tr>
<td>Patcraft</td>
<td>121715-SII</td>
<td>Carpet &amp; floor covering</td>
<td>Kieren Corcoran</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Broadloom carpet; carpet tile, plank &amp; facet; resilient tile, plank, facet &amp; sheet</td>
<td>770-387-7885, <a href="mailto:kieren.corcoran@patcraft.com">kieren.corcoran@patcraft.com</a></td>
</tr>
<tr>
<td>Philadelphia Commercial</td>
<td>121715-SII</td>
<td>Carpet &amp; floor covering</td>
<td>Quentin Quathamer</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Carpet &amp; resilient floor covering, turf, accessories</td>
<td>706-532-3874, <a href="mailto:quentin.quathamer@philadelphia-commercial.com">quentin.quathamer@philadelphia-commercial.com</a></td>
</tr>
<tr>
<td>PPG Architectural Finishes, Inc.</td>
<td>020515-PPG</td>
<td>Paint &amp; wall coverings</td>
<td>Ed Tinney</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Architectural paint products; commercial paint products; heavy duty paint products</td>
<td>770-880-6405, <a href="mailto:ed.tinney@ppg.com">ed.tinney@ppg.com</a></td>
</tr>
<tr>
<td>Schindler</td>
<td>100516-SCH</td>
<td>Elevator equipment &amp; services</td>
<td>Dan Winder</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Hydraulic elevators; geared &amp; gearless elevators; escalators; moving walkways; wheelchair lifts</td>
<td>972-358-5063, <a href="mailto:daniel.winder@schindler.com">daniel.winder@schindler.com</a></td>
</tr>
<tr>
<td>School Specialty, Inc.</td>
<td>031715-SSI</td>
<td>21st century learning environments</td>
<td>Grant Hedrick</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Furniture for flexible collaborative learning, project management, installation services</td>
<td>419-589-1387, Grant. <a href="mailto:hedrick@schoolspecialty.com">hedrick@schoolspecialty.com</a></td>
</tr>
</tbody>
</table>

Questions? Contact our membership team at 877-585-9706 or membership@sourcewell-mn.gov.
## Facilities/MRO

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Person</th>
<th>Phone</th>
<th>Email</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Shaw Contract</strong></td>
<td>Michelle Carpenter</td>
<td>810-441-3606</td>
<td><a href="mailto:michelle.carpenter@shawinc.com">michelle.carpenter@shawinc.com</a></td>
<td>Carpet, carpet tile, broadloom, hard surface, hospitality custom, sundries, wall covering</td>
</tr>
<tr>
<td><strong>Siemens Building Technologies</strong></td>
<td>Rich Madeira</td>
<td>224-542-0779</td>
<td><a href="mailto:richard.madeira@siemens.com">richard.madeira@siemens.com</a></td>
<td>Building automation/control systems, intrusion, fire protection, security control, mass notification</td>
</tr>
<tr>
<td><strong>Siemens HVAC</strong></td>
<td>Rich Madeira</td>
<td>224-542-0779</td>
<td><a href="mailto:richard.madeira@siemens.com">richard.madeira@siemens.com</a></td>
<td>Outcome-based mechanical services, heating, ventilating &amp; air conditioning</td>
</tr>
<tr>
<td><strong>Spacesaver</strong></td>
<td>Tammy Lee</td>
<td>920-563-0771</td>
<td><a href="mailto:tlee@spacesaver.com">tlee@spacesaver.com</a></td>
<td>Lockers, storage and shelving solutions</td>
</tr>
<tr>
<td><strong>Stanley</strong></td>
<td>Scott Wulforst</td>
<td>775-287-8110</td>
<td><a href="mailto:scott.wulforst@sbdinc.com">scott.wulforst@sbdinc.com</a></td>
<td>Security &amp; access control systems, fire &amp; active shooter detection, security data analytics</td>
</tr>
<tr>
<td><strong>Staples Advantage</strong></td>
<td>Don Hasch</td>
<td>714-868-4274</td>
<td><a href="mailto:don.hasch@staples.com">don.hasch@staples.com</a></td>
<td>Office and classroom furniture, workstations, seating</td>
</tr>
<tr>
<td><strong>Staples</strong></td>
<td>Don Hasch</td>
<td>714-868-4274</td>
<td><a href="mailto:don.hasch@staples.com">don.hasch@staples.com</a></td>
<td>Facilities and maintenance equipment and supplies, storage, breakroom equipment and supplies</td>
</tr>
<tr>
<td><strong>Steelcase</strong></td>
<td>Kevin Loubert</td>
<td>616-246-9455</td>
<td><a href="mailto:kloubert@steelcase.com">kloubert@steelcase.com</a></td>
<td>Office and classroom furniture, workstations, seating, storage, architectural walls</td>
</tr>
</tbody>
</table>
Facilities/MRO

Tarkett | 121715-TFU
Carpet & floor covering
John Sumlin | 404-431-2131
john.sumlin@tarkett.com
Modular, broadloom/woven flooring, single source design & technology, variety of patterns & textures

Teknion | 031715-TKN
Office & school furniture
Steve Hindle | 410-300-9955
steve.hindle@teknion.com
Office and school furniture, mobile furniture, systems furniture, seating, storage and filing

ThyssenKrupp | 100516-TKE
Elevator equipment & services
Jamie Blackman | 770-799-0478
jamie.blackman@thyssenkrupp.com
Installation; modernization; site review; monitoring; repair; vertical transportation maintenance

UniFirst Corporation | 062415-UFC
Employee uniforms
Jesse Daggett | 800-934-8641
jesse_daggett@unifirst.com
Employee uniforms, professional laundering, automatic garment repairs

Wesco | 121218-WES
Facility MRO
Rob Bezjak | 314-402-4732
rbezjak@wescodist.com
Distribution products & services for lighting, electrical, datacenter & MRO project needs

Fleet & related

Agile Access Control, Inc. | 022217-AAC
Fleet management technology
Ed Smith | 408-213-9555, Ext. 501
esmith@agilefleet.com
Fleet management, telematics, motor pool/fleet/car sharing, key & box, vehicle/risk/fuel management

AssetWorks LLC | 022217-AWI
Fleet management & telematics
Joseph Keefe | 720-633-3043
joseph.keefe@assetworks.com
Fleet management information systems, telematics, fuel management, fleet sharing
Fleet & related

**Autocar** | 081716-ATC
Vehicles & chassis
Craig Teune | 219-365-5723
cteune@autocartruck.com
Class 7 & 8 vocational trucks: refuse, recycle, concrete, construction, road maintenance, refueling

**Automotive Rentals (ARI)** | 060618-ARI
Fleet administrative tools & services
Tom Williams | 856-787-7106
twilliams@arifleet.com
Supply chain management, garage management, accident management, telematics, vehicle remarketing

**Auto Plus-Pep Boys** | 062916-PEP
Fleet services, parts & equipment
Rick Talpey | 860-510-2505
rtalpey@autoplusap.com
Parts, tires, tools and equipment, service and repair, VMI services

**Blue Bird Bus** | 102115-BBB
School buses
Tim Gordon | 478-822-2767	tim.gordon@blue-bird.com
Propane, gasoline, diesel, CNG, & electric school buses

**Blue1 Energy Equipment** | 040215-PGE
Fleet storage & dispensing equipment
Dave Polak | 770-688-1958
dpolak@blue1usa.com
Petroleum solutions, diesel solutions, DEF solutions, propane solutions, installations services

**Bucher Municipal North America** | 122017-JTN
Street sweepers & sewer vacuums
Todd Parsons | 704-658-1333
todd.parsons@unchermunicipal.com
Truck mounted sweepers, compact sweepers

**CalAmp** | 022217-CAW
Fleet services, parts & equipment
Brett Lim | 310-564-8500
blim@calamp.com
GPS tracking, telematics, engine diagnostic data, specialized functions, wide variety of devices

**Cascade Engineering** | 041217-CEI
Waste & recycling collection equipment
Mark Broderick | 203-263-3187
mark.broderick@cascadeng.com
Roll-out carts, front & rear load commercial containers, curbside recycling bins, cart lifter
Fleet & related

**ChargePoint | 051017-CPI**
Electric vehicle charging stations

- **David Steele | 669-271-4437**
- david.steele@chargepoint.com
- Level 2 & DC fast charging stations for electric vehicles, network, maintenance plans, installation

**Chevin | 022217-CVS**
Fleet management software & services

- **Aaron Denton | 978-540-9970, Ext. 155**
- sales@chevinfleet.com
- Fleet management software & services, internal/external systems integration

**Cruise Car | 051717-CCI**
Golf carts, ATVs & utility vehicles

- **Nathan Kalin | 941-929-1630**
- nathan@cruisecarinc.com
- Light utility & maintenance vehicles, transport shuttles, wheelchair accessible & ambulatory carts

**D&M Leasing | 060618-CVL**
Vehicle leasing

- **Christi Paine | 214-412-1657**
- cpaine@dmautoleasing.com
- Vehicle leasing, telematics, maintenance, fuel management,

**DATTCO | 102115-DAT**
School buses

- **Shane Legare | 860-229-4878, Ext. 757**
- shane.legare@dattco.com
- IC school bus dealer New England area only

**Doosan Industrial Vehicle | 101816-DIV**
Forklifts

- **Mark Shaw | 678-745-2249**
- mark.shaw@doosan.com
- Diesel, LPG & electric forklifts, reach trucks, pallet trucks & stackers, warehouse vehicles

**E.J. Ward | 022217-EJW**
Fleet telematics, gps tracking & fuel management

- **Robert Kettyle | 210-824-7383**
- rkettyle@ejward.com
- Telematics, GPS, fuel control & monitoring, SaaS, tank level gauging, real-time data, reporting

**Elgin Sweeper Company | 122017-FSC**
Public utility equipment

- **David Panizzi | 847-622-7153**
- dpanizzi@elginsweeper.com
- Sweepers: air & mechanical, specialty, waterless dust control, alternate fuel, industrial application
Fleet & related

**Elliott Equipment Company | 012418-EEC**
Aerial platforms, crane trucks & derrick diggers

Tom Vatter | 423-208-1618
tom.vatter@elliottequip.com
Boom truck telescopic cranes, digger derricks, hi-reach telescopic aerial work platforms

**Enterprise Fleet Management | 060618-EFM**
Fleet management services

Joseph Stergios | 314-274-4041
joseph.stergios@efleets.com
Fleet mgmt. services; leasing; telematics; maintenance, managed fuel card & driver safety programs

**Exprolink/Madvac | 122017-EXP**
Compact outdoor sweepers & litter vacuum vehicles

George Bally | 855-651-0444, Ext. 29
gbally@exprolink.com
Compact sweepers, vacuum litter collectors, pedestrian vacuum litter sweepers, electric options

**GapVax | 122017-GPV**
Sewer cleaning & hydro-excavation equipment

Matt Hughes | 814-535-6766, Ext. 357
mhughes@gapvax.com
Sewer cleaning trucks, VHE hydro-excavator trucks, GJET sewer jetters, GapVax jet/vac recycle truck

**Geotab | 022217-GEO**
Fleet services, parts & equipment

Neil Garrett | 702-884-8289
neilgarrett@geotab.com
Data-driven GPS fleet tracking solutions

**Gilbarco Veeder-Root | 022217-GVR**
Fleet telematics & fuel management

Adrianne Rutherford | 336-547-5174
adrianne.rutherford@gilbarco.com
Fuel systems, tank gauges, submersible pumps, fuel management, telematics

**Global Environmental Products | 122017-GEP**
Street sweepers

Chad Bormann | 850-377-4926
cbormann@globalsweeper.com
Street sweepers, compressed natural gas, diesel, electric, hydrogen fuel cell

**Goodyear | 102517-GTC**
Tires & related equipment & services

Kenny Miller | 330-796-4352
kenneth_miller@goodyear.com
Passenger, light, medium commercial truck & off-road vehicles, police pursuit & retreaded tires
Fleet & related

**GPS Insight**  |  022217-GPI  
Fleet GPS tracking & telematics  
**Tyler Mortensen**  |  480-663-9465  
tyler.mortensen@gpsinsight.com  
Fleet management information systems, telematics, fuel management, fleet sharing

**Greenlots**  |  051017-ZSI  
Electric vehicle supply equipment  
**David George**  |  323-337-3692  
dgeorge@greenlots.com  
EVSE, software installation, energy storage, fleet & load management services

**Hankook**  |  102517-HTA  
Tires & related equipment & services  
**Narae Lee**  |  917-686-0848  
lee@wingglee.com  
Passenger, light truck and medium truck tires - containing both OE and replacement sizes

**Hi-Vac Corporation**  |  122017-HVC  
Sewer vacuum trucks, jetting & hydro excavating  
**Kent Parks**  |  740-374-2306  
kparks@hi-vac.com  
Sewer cleaning trucks, hydro-jetters, hydro-excavating products, Aquatech, O’Brien & X-Vac

**Hoglund Bus**  |  102115-HBC  
School buses  
**Brian Watley**  |  763-271-8750  
brian.watley@hoglundbus.com  
Propane, diesel, gas, & CNG school buses  
MN & IA only

**Hyundai**  |  101816-HCE  
Forklifts  
**Paul Bilson**  |  678-492-9466  
paul.bilson@hyundaiamericas.com  
Electric three & four wheel sit down, LP cushion tire sit down, gas, diesel pneumatic sit down

**Integrated Business Solutions by NAPA**  |  061015-GPC  
Fleet supply chain  
**Jett Kuntz**  |  303-799-1965  
jett_kuntz@genpt.com  
Customized on-site/off-site vendor managed parts, material and supplies inventory management program

**Kenworth**  |  081716-KTC  
Class 6, 7 & 8 vehicles & chassis  
**Mike Kleespies**  |  813-455-1248  
mike.kleespies@paccar.com  
Kenworth truck, gross weights range 19,500 pounds - 80,000 pounds
### Fleet & related

<table>
<thead>
<tr>
<th>Company</th>
<th>Code</th>
<th>Contact Information</th>
</tr>
</thead>
</table>
| Labrie Enviroquip | 112014-LEG | **Waste & recycling vehicles**  
Skip Berg | 908-391-4661  
skip.berg@labriegroup.com  
Mobile refuse collection bodies; side, rear, front loaders |
| LilyPad EV | 051017-LPE | **Electric vehicle supply equipment**  
Keith Anderson | 913-269-2453  
keith.anderson@lilypadev.com  
Electric vehicle charging stations; planning, sales, installation & maintenance |
| Lytx | 022217-DCI | **Fleet services, parts & equipment**  
Robert Donahue | 617-680-0125  
rdonahue@lytx.com  
Lytx® video event recorders, fleet tracking solution, fuel management solution |
| Manitou | 101816-MAI | **Construction & agricultural equipment**  
Eric Burkhammer | 262-334-6643  
ericburkhammer@manitou-group.com  
M-series rough terrain vertical masted forklifts, MH/MSI series semi-industrial handling forklift |
| Marathon | 041217-MEC | **Waste & recycling compactors, balers**  
Kiel Harvey | 909-477-9391  
kharvey@marathonequipment.com  
Stationary compactors, roll off, carts & cart dumpers, pre-watering & pre-crush compactors |
| McNeilus Truck | 112014-MCN | **Waste & recycling vehicles**  
John Plowman | 507-374-8153  
jplowman@mcneilusco.com  
Refuse trucks-rear & front load, automated side load, manual side load, CNG, parts, accessories, service |
| Merchants Fleet Management | 060618-MAG | **Fleet management**  
Maria Neve | 717-870-0431  
marianneve@merchantsfleet.com  
Fleet leasing, vehicle maintenance programs, telematics, vehicle accident management, driver safety |
| Mitsubishi Caterpillar Forklift America Inc. | 101816-MCF | **Lift trucks, forklifts, pallet jacks**  
Mark Brown | 509-966-0422  
mark.brown@mcfa.com  
Mitsubishi, CAT & Jungheinrich material handling equipment, forklifts & automated guided vehicles |
Fleet & related

Mohawk Resources | 061015-MRL
Vehicle lifts & fleet maintenance equipment
Steve Perlstein | 518-842-1431, Ext. 24
sperlstein@mohawklifts.com
Vehicle lifts, related capital equipment, large vehicle washers

NAPA | 062916-GPC
Automotive replacement parts
Don Lachance | 678-934-5057
don_lachance@genpt.com
Parts for autos-trucks, ag, lawn-garden, industrial, recreation-marine, training, shop equipment, service

National Auto Fleet Group | 091218-NAF
Class 4 & 5 chassis
Jesse Cooper | 855-289-6572
fleet@nationalautofleetgroup.com
Models of class 4-5 chassis, Chevrolet, Ford, Ram, Isuzu, Sprinter

National Auto Fleet Group | 081716-NAF
Class 6, 7 & 8 chassis
Jesse Cooper | 855-289-6572
fleet@nationalautofleetgroup.com
Class 6, 7 & 8 chassis

Navistar | 081716-NVS
Class 6, 7 & 8 chassis
Martin White | 331-332-2370
martin.white@navistar.com
Class 6, 7 & 8 chassis, International trucks

New Way | 112014-NWY
Waste & recycling vehicles
Johnathon Mclaughlin | 712-652-3396
jrmclaughlin@newwaytrucks.com
American made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders, rental

NiteHawk Sweepers | 122017-NHK
Street sweepers
John Day | 800-448-9364
jday@nitechawksweepers.com
Street sweepers; CNG-LPG options

National Auto Fleet Group | 120716-NAF
Cars, trucks, vans, SUVs & other vehicles
Jesse Cooper | 855-289-6572
fleet@nationalautofleetgroup.com
Passenger cars, light duty trucks, Chevrolet, Ford, Nissan, Honda, Toyota
Old Dominion Brush | 041217-ODB
Vacuum debris collectors
MJ Dubois | 410-924-1004
mjdubois@ducollc.com
ODB, Xtreme, GVM-Vac vacuum debris collectors

O'Reilly Auto Parts | 062916-ORA
Auto parts & equipment
Roanen T.W. Barron | 417-829-5879
probids@oreillyauto.com
Automotive after-market parts, tools, supplies, equipment & accessories

Pac-Mac, a Division of Hol-Mac Corporation
Waste & recycling equipment | 041217-HMC
Joe Miller | 601-764-4121, Ext. 3331
miller.joe@hol-mac.com
American made refuse bodies: manual-automated side loaders, rear-front loaders, organic loaders, rental

Palfinger | 041217-PAF
Waste & recycling vehicles & equipment
Tom Zwickle | 518-265-3782
t.zwickle@palfinger.com
Crane and dump bodies

Peach State | 102115-PSF
School buses
Ken Lane | 678-533-3631
klane@peachstatetrucks.com
Thomas built buses - GA only

Peterbilt | 081716-PMC
Class 6, 7 & 8 vehicles & chassis
Joe Curran | 615-613-1394
joe.curran@paccar.com
Cab & chassis, vocational and medium duty trucks, serving Class 6, 7, 8

Petersen Ind. | 041217-PII
Bulky waste collection equipment
Sam Petersen | 863-676-1493, Ext. 225
spetersen@petersenind.com
American made Lightning Loaders, related options, chassis, Kinshofer grapples & Galbreath hoists

Polaris | 051717-PSI
Utility vehicles, burden carriers, ATVs & snowmobiles
Jim Burk | 866-468-7783, Ext. 1
jim.burk@polarisdefense.com
Sportsman, RANGE, SidexSide UTV, RZR, GEM electric vehicles, BRUTUS, Taylor-Dunn, snowmobiles, accs.
Fleet & related

Rapidview | 122017-RVL
Sewer, water & industrial inspection cameras
Steve Keranko | 574-224-5450
skeranko@rapidview.com
Sewer, water & industrial cameras, sewer inspection software, sewer pipe rehabilitation robotics

RAVO | 122017-AMI
Public utility & airport equipment
MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Compact vacuum street sweepers for downtown areas, boardwalks, parks, sidewalks and bike lanes

ReCollect | 041217-RCS
Public works communications technology
Drew Rifkin | 360-219-9798
drew.rifkin@recollect.net
Solid waste & recycling communications, waste management apps

Rotary Lift | 061015-RRL
Vehicle lifts & fleet maintenance equipment
Christine Bilz | 800-445-5438, Ext. 5655
bilz@rotarylift.com
Hydraulic vehicle lifts, in ground lift, mobile column, wheel service products, 2 & 4 post lifts

Rush Trucks | 102115-RTG
School buses
Michael Lovell | 678-420-7500
lovellm@rushenterprises.com
IC school buses - GA only

Schaefer Systems | 041217-SFR
Waste & recycling containers & related services
Travis McAlister | 704-944-4500
travis.mcalister@ssi-schaefer.com
Residential & commercial recycling & waste carts, medical doc security, wildlife & curbside recycling

Schwarze Industries | 122017-SWZ
Street sweepers
MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Parking lot sweepers, regenerative air sweepers, mechanical sweepers, runway sweepers, road patchers

Sewer Equipment | 122017-SCA
Sewer cleaning & hydro excavating equipment
Tom Hochmuth | 815-342-1700
tomhochmuth@sewerequipment.com
Truck & trailer mounted jetter, jetaway, rodding & bucket machine, camera inspection vehicles & equip
Fleet & related

Siemens EVSE | 051017-SIE
Electric vehicle supply equipment
Steven Six | 803-530-6089
steven.six@siemens.com
VersiCharge EV charging portfolio, wall-mounted solutions, billing-enabled, cloud-connected chargers

Stertil-Koni | 061015-SKI
Heavy duty vehicle lifts
Kellie Boehm | 410-643-9001, ext. 106
kellie@stertil-koni.com
Heavy Duty, mobile, in-ground piston/scissor lifts, platform lift, 2 & 4 post lifts, truck/bus lifts

Synovia Solutions | 022217-SSL
Fleet management, GPS tracking & telematics
Bill Westerman | 978-202-8604
bwesterman@synoviasolutions.com
Asset trackers, engine diagnostics, MDT, HOS, ELD, DVIR, Core GPS/AVL, Navigation MDT

Syn-tech Systems | 022217-SYS
Fuel management technologies
Edye Coxwell | 800-888-9136, ext. 1444
edye.coxwell@myfuelmaster.com
Fleet services, parts & equipment, fuel management technologies, electronic fuel management systems

Terex Utilities | 012418-TER
Public utility equipment & services
Michael Lenling | 940-704-9146
michael.lenling@terex.com
Aerial devices, digger derricks, auger drills, ANSI inspection services

The Heil Co. | 112014-THC
Waste & recycling collection vehicles
Larry Angel | 423-580-3493
langel@heil.com
Front & rear loading refuse trucks, multi-compartment recycling units, Curotto-Can

Thompson Pump | 012418-TPM
Public utility sewage, dewatering & bypass pumps
David Perry | 386-527-3265
dperry@thompsonpump.com
Trash pumps, sound attenuated pumps, diaphragm pumps, vacuum & wellpoint pumps

Trak Engineering Inc. | 022217-TRK
Fluid & fuel management technology
Katherine Blyth | 850-445-9604
kbleyth@trakeng.com
FluidSecure: next generation site monitoring systems to measure-secure fuels/fluids/gases/chemicals
<table>
<thead>
<tr>
<th><strong>Fleet &amp; related</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>**TYMCO</td>
</tr>
<tr>
<td>Street sweeper equipment</td>
</tr>
<tr>
<td>Kaye Morgan</td>
</tr>
<tr>
<td><a href="mailto:kaye.morgan@tymco.com">kaye.morgan@tymco.com</a></td>
</tr>
<tr>
<td>Street &amp; parking lot sweepers, industrial &amp; airport sweepers, dustless &amp; CNG sweepers</td>
</tr>
<tr>
<td>**United Rentals</td>
</tr>
<tr>
<td>Rental equipment &amp; used equipment sales &amp; service</td>
</tr>
<tr>
<td>Daniel Cunningham</td>
</tr>
<tr>
<td><a href="mailto:dcunning@ur.com">dcunning@ur.com</a></td>
</tr>
<tr>
<td>Rental, used equip sales, operator cert &amp; OSHA-required training, equip service &amp; maintenance</td>
</tr>
<tr>
<td>**Vac-Con</td>
</tr>
<tr>
<td>Public utility &amp; airport equipment</td>
</tr>
<tr>
<td>MJ Dubois</td>
</tr>
<tr>
<td><a href="mailto:mjdubois@ducollc.com">mjdubois@ducollc.com</a></td>
</tr>
<tr>
<td>Truck-mounted combination sewer &amp; catch basin cleaners, hydro-excavation, industrial vacuum machine</td>
</tr>
<tr>
<td>**Vector</td>
</tr>
<tr>
<td>Public utility &amp; airport equipment</td>
</tr>
<tr>
<td>MJ Dubois</td>
</tr>
<tr>
<td><a href="mailto:mjdubois@ducollc.com">mjdubois@ducollc.com</a></td>
</tr>
<tr>
<td>Trailer-mounted combo sewer &amp; catch basin cleaners, hydro-excavators, industrial vacuum machines</td>
</tr>
<tr>
<td>**Verizon Connect</td>
</tr>
<tr>
<td>GPS fleet tracking</td>
</tr>
<tr>
<td>Leanna Long</td>
</tr>
<tr>
<td><a href="mailto:leanna.long@verizon.com">leanna.long@verizon.com</a></td>
</tr>
<tr>
<td>GPS fleet tracking; fleet services, parts &amp; equipment; fleet management system</td>
</tr>
<tr>
<td>**VERSALIFT</td>
</tr>
<tr>
<td>Bucket trucks, digger derricks, cable placers &amp; aerial lifts</td>
</tr>
<tr>
<td>Stan Tomchesson</td>
</tr>
<tr>
<td><a href="mailto:stantomchesson@versalift.com">stantomchesson@versalift.com</a></td>
</tr>
<tr>
<td>Bucket trucks, digger derricks, cable placers, aerial lifts</td>
</tr>
<tr>
<td>**Volvo</td>
</tr>
<tr>
<td>Vehicles &amp; chassis</td>
</tr>
<tr>
<td>Andrew Hanson</td>
</tr>
<tr>
<td><a href="mailto:andrew.hanson@volvo.com">andrew.hanson@volvo.com</a></td>
</tr>
<tr>
<td>Class 8 truck &amp; tractor chassis, maintenance contracts, remote monitoring &amp; programming</td>
</tr>
</tbody>
</table>

Questions? Contact our membership team at 877-585-9706 or membership@sourcewell-mn.gov.
### Fleet & related

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone or FAX</th>
<th>Email</th>
<th>Contact Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Wastequip</strong></td>
<td>041217-WQI</td>
<td></td>
<td>Marya Jenkins</td>
</tr>
<tr>
<td><strong>Webasto (formerly AeroVironment)</strong></td>
<td>051017-AEV</td>
<td></td>
<td>Caroline Delgado</td>
</tr>
<tr>
<td><strong>WEX</strong></td>
<td>042016-WEX</td>
<td></td>
<td>Denise Baumgart</td>
</tr>
<tr>
<td><strong>WEX Telematics</strong></td>
<td>022217-WEX</td>
<td></td>
<td>Denise Baumgart</td>
</tr>
<tr>
<td><strong>Yamaha</strong></td>
<td>051717-YGC</td>
<td></td>
<td>Amy Austin</td>
</tr>
<tr>
<td><strong>Yancey Bus</strong></td>
<td>102115-YBS</td>
<td></td>
<td>Shooter Roberts</td>
</tr>
<tr>
<td><strong>Multi-Unit Group</strong></td>
<td>112917-MUG</td>
<td></td>
<td>Stacie Turner</td>
</tr>
</tbody>
</table>

### Food, food service & equipment

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone or FAX</th>
<th>Email</th>
<th>Contact Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Multi-Unit Group</strong></td>
<td>112917-MUG</td>
<td></td>
<td>Stacie Turner</td>
</tr>
</tbody>
</table>
Food, food service & equipment

Pasco Foodservice Equipment & Supplies
Food service supplies & equipment | 091918-PAS
Emily Hart | 800-788-8216
ehart@pascoinc.net
Foodservice equipment and supplies, foodservice safety, small kitchen & concession equipment

Stafford-Smith | 091918-STF
Food service equipment
Mark Burden | 800-968-2442, Ext. 2501
mburden@staffordsmith.com
Commercial food service equipment, furniture, refrigeration, complete layout and design consulting

Strategic Equipment | 091918-TMK
Commercial Kitchen Equipment
Brian Monnat | 469-240-7272
bmonnat@strategicequipment.com
Food service equipment, equipment installation and product replenishment, supply and design

US Foods | 112917-USF
Food & food service equipment
Kathy Anthony | 207-939-3079
kathy.anthony@usfoods.com
Food and food service equipment, food service products

Grounds & ag

Ariens | 062117-ACO
UTVs & grounds, landscape & snow removal equip.
David Ramirez | 334-477-1952
dramirez@ariensco.com
Commercial grounds maintenance equipment, mowers, brush cutters, two wheeled tractors, UTVs

Bandit Industries | 062117-BAN
Industrial wood processing equipment
Brenda Lint | 800-952-0178, ext. 179
brendalint@banditchippers.com
Hand-fed and whole tree chippers, stump grinders, forestry mower & skid steer attachments

CASE IH Agriculture | 021815-CNH
Agricultural tractors & equipment
Clint Jenkins | 937-218-1701
clinton.jenkins@caseih.com
Full line of Case IH tractors, attachments, implements, equipment & parts/service

Deere and Company | 021815-DAC
Agricultural tractors & equipment
Mike Garrette | 908-442-3455
garretterobertm@johndeere.com
Agricultural tractors & equipment: planting, seeding, tillage, hay & forage equipment
Grounds & ag

Deere and Company | 062117-DAC
Lawn mowers & compact utility tractors
Mike Garrette | 908-442-3455
garretterobertm@johndeere.com
Lawn & garden tractors & attachments, mowers, utility vehicles, golf & turf equipment

Exmark | 062117-EXM
Mowers & related equipment
Stacy Roelfs | 402-223-6389
stacy.roelfs@exmark.com
Walk-behind, commercial push, stand-on, zero-turn & propane lawn mowers

Gravely | 062117-ACO
UTVs & grounds, landscape & snow removal equip.
David Ramirez | 334-477-1952
dramirez@ariensco.com
Commercial zero turn and stand-on mowers, walk behind mowers, UTVs, two-wheel tractor, brush cutters

Hustler | 062117-HTE
Mowers, UTVs & side-by-sides
Brian O’Donnell | 630-669-3070
bodonnell@excelii.com
Mowers, zero-turn mowers, stand-on mowers, walk-behind mowers, utility vehicle, sizes 34” to 104”

Jacobsen | 062117-JCS
UTVs, mowers & groundskeeping equipment
Victoria Ferreira | 706-772-5982
vferreira@textron.com
Walk behind mowers, small & large area mowers, zero turn mowers, rotary mowers, UTV & sprayers

Komptech | 050119-KMP
Recycling & repurposing equipment
Brandon Lapsys | 303-669-5637
b.lapsys@komptechamericas.com
Shredding, screening, turning & separating equipment

Kubota | 021815-KBA
Agricultural tractors & equipment
Mike Spillars | 817-532-5592
mike.spillars@kubota.com
Agricultural tractors & equipment, implements, hay tools, spreaders, commercial turf products

Kubota | 062117-KBA
Utility tractors, mowers & related equipment
Mike Spillars | 817-532-5592
mike.spillars@kubota.com
Utility tractors, mowers & related equipment: tractors, lawn & garden, commercial turf, UTVs
Land Pride | 062117-LPI
Landscape & grounds maintenance equipment
Troy Olson | 785-822-5651
troy.olson@landpride.com
Lawn care equipment, grounds de-icing & snow removal equipment, debris removal equipment

Morbark | 050119-MBI
Wood processing & landscaping equipment
Wayne Watts | 800-831-0042, Ext. 1420
wayne.watts@morbark.com
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader

Morbark | 062117-MBI
Wood processing equipment
Wayne Watts | 800-831-0042, Ext. 1420
wayne.watts@morbark.com
Tree/brush chippers, tub & horizontal grinders, shredders, Rayco stump cutter, Boxer compact loader

New Holland - Agriculture | 021815-CNH
Agricultural tractors & equipment
Amy Swett | 717-355-1686
amy.swett@newholland.com
Skid steers, compact track loaders, tractor loader backhoes, tractor loaders, wheel loaders, excavators

Power Distributors | 062117-PWR
Small engines, chainsaws, generators & related parts
Tim Snell | 614-767-7986
tim.snell@powerdistributors.com
Small engines, lawn mowers & blades, oil & filters, pressure washers, chainsaws, generators

Schulte Ind. | 062117-SCI
Roadway, airport & grounds maintenance equipment
Wayne Dale | 306-287-4480
wdale@schulte.ca
Rotary mowers, rock pickers & windrowing, landscaping rakes, snow blowers & removal equipment

Toro | 062117-TTC
Landscape & grounds equipment
Jon Stodola | 952-887-7937
jon.stodola@toro.com
Rotary & Reel mowers, groomers, UTV, stump grinders, debris management

Venture Products | 062117-VPI
Mowers & other landscape & grounds equipment
Ryan Miller | 866-836-8722
sales@ventrac.com
Ventrac mowers, mowing & snow removal equipment, attachments
Grounds & ag

Vermeer | 062117-VRM
Chippers, stump cutters, trenchers & compact utility loaders
Chad Tousey | 641-621-8531
sourcewell@vermeer.com
Brush chippers, stump cutters, compact utility loaders

Vermeer | 050119-VRM
Grinders, trommel screens, compost turners
Chad Tousey | 641-621-8531
sourcewell@vermeer.com
Trommel screens, grinders, compost turners, tree chippers, forestry mulchers

Health & science

ActiveHealth Management | 102518-AVE
Population health management
Gary Bucello | 855-217-9302
gbucello@activehealth.net
Health, wellness, lifestyle & chronic condition programs, engagement platforms, coaching & assessments.

Carolina Biological | 042419-CBS
Science materials, supplies & equipment
Elizabeth Stanfield | 336-538-6294
elizabeth.stanfield@carolina.com
Science and lab supplies, equipment, microscopes, science kits, preserved specimens for dissection

Eppendorf | 042419-EPP
Lab & science equipment
Sarah Paxton | 972-880-9861
paxton.s@eppendorf.com
Lab equipment & consumables, pipettes, centrifuges, tips, tubes, freezers, incubators, PCR, shakers

Moore Medical | 061417-MML
Medical supplies & pharmaceuticals
Denise Rogers | 860-826-3600, Ext. 5626
denise.rogers@mooremedical.com
Medical surgical supplies, medical equipment, and pharmaceuticals

Redwood Toxicology | 032118-RTL
Drug & alcohol testing
Mary Tardel | 707-570-4359
mtardel@redwoodtoxicology.com
Drug and alcohol lab testing, DOT/NON DOT testing, evidence toxicology services
Health and science

School Health | 061417-SHC
Medical & athletic supplies
Gail Kinateder | 866-323-5465
gkinateder@schoolhealth.com
Medical and athletic supplies, vision and hearing screening equipment, first aid

Virgin Pulse | 102518-VRG
Health & wellness engagement solutions
Rachel Grossman | 206-550-3133
rgrossman@redbrickhealth.com
Comprehensive wellness services - mobile app, digital technology, coaching and biometric screening

Office & technology

Audio Enhancement | 111616-AEI
Classroom audio, video & safe alerts
Stacey Lignell | 800-383-9362
stacey.lignell@audioenhancement.com
Classroom audio, microphones, speakers, receivers, classroom cameras, emergency alert system

CDW Government, LLC | 100614-CDW
Hardware, software & related technology
David White | 877-722-8625
davidwh@cdw.com
Hardware, software, and related technology, along with professional services

Computer Aid, Inc. | 020817-CAI
Managed service provider for information technology
Tim Nau | 414-379-2893
timothy_nau@compaid.com
Managed service provider for information technology, vendor management system for IT labor

Curtis 1000 | 111815-TSR
Printing & marketing services
Thad Kielb | 952-948-2148
tmkielb@curtis1000.com
Printing solutions, signage, mobile apps, interactive marketing solutions

Konica Minolta | 083116-KON
Office equipment
Marc Biga | 720-290-2431
mbiga@kmbs.konicaminolta.us
Copiers, printers, software, interactive displays, IT services, enterprise content management

Questions? Contact our membership team at 877-585-9706 or membership@sourcewell-mn.gov.
<table>
<thead>
<tr>
<th>Company</th>
<th>Code</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Konica Minolta /All Covered</td>
<td>022719-KON</td>
<td>Unified communications, managed voice services &amp; phones</td>
</tr>
<tr>
<td>Marc Biga</td>
<td>720-290-2431</td>
<td>Opers, printers, software, interactive displays, IT services, enterprise content management</td>
</tr>
<tr>
<td>Lightspeed Technologies</td>
<td>111616-LTI</td>
<td>Classroom audio solutions</td>
</tr>
<tr>
<td>Melissa Williams</td>
<td>800-732-8999</td>
<td>Classroom audio technology, instructional audio and video solutions</td>
</tr>
<tr>
<td>Mitel Business Systems</td>
<td>022719-MBS</td>
<td>Telecom phone system, mass notification &amp; cellular</td>
</tr>
<tr>
<td>Murray Van Dyke</td>
<td>602-629-8811</td>
<td>Unified communication solutions, network, cellular voice and data, hosted conferencing</td>
</tr>
<tr>
<td>Neopost USA</td>
<td>041917-NPI</td>
<td>Mailing machines &amp; related equipment</td>
</tr>
<tr>
<td>David Nagel</td>
<td>573-489-8860</td>
<td>Mailing machines and equipment, postal lockers, shipping and tracking software and hardware</td>
</tr>
<tr>
<td>Newcastle Communications</td>
<td>022719-NEW</td>
<td>Unified communications</td>
</tr>
<tr>
<td>Gioia Ambrette</td>
<td>212-780-9680</td>
<td>VoIP telephone systems, call centers, fax, cloud services, consulting, applications, equipment, service</td>
</tr>
<tr>
<td>PCMG, Inc.</td>
<td>022719-PCM</td>
<td>Unified communication solutions</td>
</tr>
<tr>
<td>Sharon Ennis</td>
<td>703-594-8175</td>
<td>Cisco &amp; Microsoft unified communication solutions, in-house solution architects, professional &amp; support services</td>
</tr>
<tr>
<td>Pitney Bowes</td>
<td>041917-PIT</td>
<td>Logistic services &amp; mail equipment</td>
</tr>
<tr>
<td>Bill Walter</td>
<td>480-206-2984</td>
<td>Postage and mailing systems, shipping management, scales, sorters, and openers</td>
</tr>
<tr>
<td>RISO</td>
<td>083116-RSO</td>
<td>Digital duplicators, cut-sheet inkjet printers &amp; accs.</td>
</tr>
<tr>
<td>Leanne Lavoie</td>
<td>978-739-3590</td>
<td>Digital duplicators, cut sheet inkjet printers and accessories, print scanners</td>
</tr>
</tbody>
</table>
Office & technology

**Sharp | 083116-SEC**
MFPs, professional displays & accessories
Matt Huggins | 201-529-9629
hugginsm@sharpsc.com
MFP’s printers, professional displays, interactive display systems, customizable software solutions

**Staples Advantage | 010615-SCC**
Office supplies
Don Hasch | 714-868-4274
don.hasch@staples.com
Office & breakroom supplies, managed printing services, promotional items, technology & furniture

**Supportive Hearing Systems | 111616-SHS**
Soundfield amplification systems
Frances O’Malley | 800-732-8804, Ext. 202
francesomalley@simeoninternational.com
Innovative wireless amplification solutions, remote microphone technology

**Xerox Corporation | 083116-XOX**
Copiers, digital imaging & document management
Rachael Jones Turner | 310-258-6266
rachael.jones@xerox.com
Print and copy devices, managed print services, Versalink, AltaLink, ConnectKey Apps

Public safety

**Braun Industries | 022118-BRN**
Ambulances & emergency vehicles
Jarret Hammons | 419-232-7034
jarreth@braunambulances.com
Emergency vehicles, custom emergency vehicles, ambulances

**E-ONE | 022818-EOI**
Emergency vehicles, fire trucks & equipment
Fred Cureton | 205-680-4468
fcureton@e-one.com
Pumpers, tankers, rescue, wildland, boom, ladder, platform, ARFF; upgrades, wreck repair, service, parts

**Grainger - Public Safety | 121416-WWG**
Public safety equipment, supplies & apparel
Chris Porter | 940-867-7602
chris.porter@grainger.com
Public safety products & effortless ordering for first responders/ sourcing of non-catalog items

**Hackney | 022818-VTH**
Bodies & trailers for fire, rescue & law enforcement
Neal Dixon | 252-946-6521, Ext. 2303
ndixon@vthackney.com
Special operations response vehicles, custom body solutions – fire, rescue, law enforcement
Public safety

Maxi-Metal | 022818-MAX
Fire fighting apparatus
Christopher Sapienza | 418-228-6637
christopher.sapienza@maximetal.ca
Customizable pumper, tanker, wildland & rescue apparatus built on customer’s choice of chassis

Pierce | 022818-PMI
Fire fighting apparatus
Kristina Spang | 920-832-3683
kspang@piercemfg.com
Custom & commercial pumper, aerial, rescue and tanker products, specialty vehicles

P.L. Custom Body and Equipment - Ambulance
Ambulances & related equipment | 022118-PLC
Chad Newsome | 732-223-1411, Ext. 149
cnewsome@plcustom.com
Type I, Type II, Type III ambulances, custom emergency vehicles, body remounts

PreCise MRM | 022217-PRE
Automatic vehicle location, GPS & fleet management
Bobby Lowe | 208-323-7141
blowe@precisemrm.com
GPS, AVL, fleet management, SaaS, telematics, mobile resource management, GIS integration

RESCUE 1 | 022818-PLC
Fire trucks & related equipment
Chad Newsome | 732-223-1411, Ext. 149
cnewsome@plcustom.com

Road Rescue Vehicles | 022118-REV
Ambulances & emergency vehicles
Mark Schwartzbauer | 877-813-9226, Ext.454
mark.schwartzbauer@roadrescue.com
Type I ambulances (standard & medium duty), Type II & Type III ambulances

Rosenbauer America | 022818-RSB
Emergency vehicles, fire trucks & equipment
Donley Frederickson | 605-543-5591
dfrederickson@rosenbaueramerica.com
Fire Chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue fire fighting

Spartan Motors | 022818-SPR
Fire fighting apparatus
Nicole Sateren | 402-218-2762
nicole.sateren@spartanmotors.com
Custom & commercial chassis, fire engines, aerial, water tenders, wildland & specialty apparatus
Public safety

**Sutphen | 022818-SUT**
Fire fighting apparatus

Zach Rudy | 614-923-2451
zach.rudy@sutphencorp.com
Fire trucks, aerial apparatus, platforms, ladders, pumpers, fire truck chassis, specialty/custom

**T2 Systems | 121416-TSI**
Parking management

Joe Weiler | 317-524-7452
joe.weiler@t2systems.com
Parking management, pay stations, PARCS, event/real-time parking, vehicle counting, citation service

**Tellus | 121416-FPT**
CAD-to-CAD information sharing

Jonathan Mitchell | 801-913-3223
jmitchell@tellus.us
Communication and information sharing solutions for law enforcement, fire, EMS and 911 centers

**Toyne, Inc. | 022818-TOY**
Fire fighting apparatus

Bill Bird | 712-673-2328
bbird@toyne.com
Aerial fire trucks, pumper trucks, tankers, rescue vehicles, elliptical tankers

Roads & airports

**Accu Steel, Inc. | 080114-ACS**
Temporary & permanent fabric covered buildings

Chris Talmadge | 402-206-5848
talmadge@winstonmichael.com
Temporary or permanent fabric covered buildings

**Alamo Group (TX) Inc. | 052417-AGI**
Grass & brush maintenance equipment

Nathan Moczygemba | 830-372-9637
nmoczygemba@alamo-group.com
Boom and flail mowers, saw/specialty heads, tractor/mower combinations, remote controlled mowers.

**Batts Inc. | 030619-BAT**
Liquid deicing equipment

Josh Batts | 317-626-0641
josh@battsinc.com
Runway deicing trucks, tankers & trailers; slide-ins; salt brine sprayer; debris removal equipment

**Bergkamp | 052417-BGK**
Road maintenance & paving equipment

Sara Olberding | 785-825-1375, Ext. 1021
sarao@bergkampinc.com
Pavement preservation & maintenance equipment, truck mounted pothole patching equipment

Questions? Contact our membership team at 877-585-9706 or membership@sourcewell-mn.gov.
**Roads & airports**

**BOMAG** | 032119-BAI  
Asphalt, paving & specialty construction equipment  
Pamela Makela | 803-337-0731  
pamela.makela@bomag.com  
Asphalt pavers, tandem & single drum rollers, asphalt milling machines, tampers, trench compactors

**Bonnell Industries** | 080818-BNL  
Snow removal equipment & accessories  
Jessica Bonnell | 815-284-3819  
jessicab@bonnell.com  
Snowplows, multipurpose bodies, wings, scrapers, spreaders, pre-wet systems

**Buyers Products** | 080818-BPC  
Snow & ice equipment  
Frank Dickinson | 440-867-5195  
f.dickinson@buyersproducts.com  
Snow removal equipment, plows, spreaders, pushers, pre-wet & anti ice systems, cutting edges, parts

**Cargill** | 052919-CGI  
Road safety  
Jim Anderson | 612-812-0051  
jim_a_anderson@cargill.com  
Bulk road salt, treated salt, anti-icing pavements & overlays, brine makers

**Cemen Tech** | 052417-CMT  
Concrete mixers & related equipment  
Collin Robinson | 515-218-6541  
crobinson@cementech.com  
Mobile & stationary cement mixers, cement silos, training services

**Crafco, Inc.** | 052417-CFC  
Asphalt patching & roadway maintenance equipment  
Bryan Darling | 602-276-0406  
bryan.darling@crafco.com  
Pavement & asphalt maintenance equipment, melters & applicators, patchers, sealcoat applicators

**Diamond Mowers** | 052417-DMM  
Roadway, airport & grounds maintenance equipment  
Jason Kippes | 605-977-3314  
jkippets@diamondmowers.com  
Tractor-mounted boom mowers, rotary & flail mowers, skid-steer brush-cutting & stump-grinding attach

**Ennis Paint** | 062817-EPI  
Public utility & airport equipment  
Kelly Matkin | 801-230-0963  
kmatkin@ennisflint.com  
Airfield marking paint, glass beads, thermoplastic markers and preformed thermoplastic
Roads & airports

**Epoke North America | 080818-EPK**
Bulk spreaders, towed spreaders & attachments
Dan Rouleau | 613-838-2300
drouleau@epokena.com
Salt, towed, bulk & liquid spreaders

**Everest Equipment | 080818-EEQ**
Snowplows
Tom Fenzl | 262-993-8100
tfenzl@everestequipment.com
Snowplows, wings, underbody scrapers, truck bodies, spreader bodies, scissor hoists

**Evolution Edges | 080818-EVE**
Snowplow accessories
Daren Lynch | 315-663-6529
dlynch@evolutionedges.com
Steel with carbide insert cutting edges, steel cutting edges, rubber-ceramic cutting edges

**EZ-Liner Industries/Vogel Traffic Services**
Pavement marking, paint & coatings | 052417-EZL
Dave Van Gorp | 712-541-5077, Ext. 11910
dave.vangorp@vogeltraffic.com
Paint striping equipment, pavement marking machines, traffic lines, airless and air-spray technology

**Fair Manufacturing | 080818-FAM**
Snow removal equipment
Lydel Thomas | 605-653-3247
sales@fairmfg.com
Manufacturer of Snocrete® snowblowers, SuperHaul® snow body inserts

**Falcon Road Maintenance Equipment**
Asphalt recycling, hot box & patching | 052417-FRM
Ric Simon | 248-207-1783
ric@falconrme.com
Dump box, hopper trailers, truck-mounted hot box

**FINN | 052417-FNN**
Straw, bark & mulch blowers & hydroseeders
Matt Hoffman | 513-642-2234
mhoffman@finncorp.com
Hydroseeder, straw blowers, bark blowers

**Fisher Engineering | 080818-DDY**
Snow & ice control equipment
Pam Buckley | 248-586-3512
sourcewellsales@douglasdynamics.com
Commercial snow plows, hopper and tailgate mounted ice control spreaders
Henderson | 052919-HPI
Snow & ice control protection & application equipment
Janet Tobin | 563-927-7267
jtotbin@hendersonproducts.com
Municipal brine makers & storage solutions, including structures and truck fill stations

Henderson | 080818-HPI
Snow & ice control equipment
Janet Tobin | 563-927-7267
jtotbin@hendersonproducts.com
Municipal snow & ice truck equipment & turnkey truck solutions

Henke Manufacturing | 080818-HEN
Snow removal equipment
MJ Dubois | 410-924-1004
mjdubois@ducollc.com
Snow plows & pushers; airport/ runway plows; truck, wing, loader & folding plows; spreaders & graders

Hi-Lite Airfield Services | 062817-HLA
Public utility & airport equipment
Robert Oram | 315-583-6111, Ext. 225
rob.oram@hi-lite.com
Airport and runway maintenance, markings, friction testing, rubber removal and assessment services

Horst Welding | 080818-HOR
Snow removal equipment
Ryan Frey | 519-291-4162
ryan@horstwelding.com
Snow plows, snow pushers, salt and sand spreaders, snow blades, snow buckets

Ironhawk | 080114-IHI
Snowplow equipment & accessories
Brad Toth | 216-502-3705
bradtoth@ironhawkindustrial.com
Snowplow blades; blade protectors; plow shoes, snowplow hardware; plow marker kits; spinners

J.A. Larue | 080818-JAL
Snowblowers
David Robichaud | 418-658-3003
david.robichaud@jalarue.com
Loader mounted & self propelled snowblowers, airport snowblowers

J&J Truck Bodies & Trailers | 080818-JJT
Snow & ice equipment
Jason Cornell | 814-444-3425
jrc@jjbodies.com
Light, medium, heavy duty dump bodies, plow trucks, turn key snow & ice equipment
Kueper | 080818-KUE
Snowplows
Gardi Willis | 843-345-6788
gwillis@kueperblades.com
Snowplow cutting edges, flexible blades, carbide blades, rubber/ceramic blades, airport blades

Little Falls Machine | 080818-LFM
Snowplows, wings & ice equipment
Mitch Schulte | 800-772-7569
mschulte@fallsplows.com
Truck, wing, loader, reversible, two-way, belly & V-plows; snow & grader wings; underbody scrapers

M-B Companies | 080114-MBC
Snowblowers, snowplows & sweepers
Steve Mueller | 920-898-1077
smueller@m-bco.com
Plows, snowblowers, sweepers, multi-tasking snow removal vehicles

Monroe Truck | 080114-MTE
Snow & ice control equipment
Jeff Schwab | 608-329-8162
jschwab@monroetruck.com
Sanding, salting & liquid application equip, scrapers & multi-purpose bodies, chassis modification

Multihog | 030619-MUL
Airport runway & emergency equipment
Robert McAdam | 515-805-1049
robert.mcadam@multihog.com
Snow plows, blowers & brushes; sweeper; mower; sander/spreader; garbage vacuum; weed control systems

New Deal Deicing | 062817-NDD
Public utility & airport equipment
Laura Miao | 303-459-2500
laura@newdealdeicing.com
Airfield deicer

Oshkosh Airport Products | 030619-OKC
Airport runway & emergency equipment
Brianna Propson | 920-215-5135
bpropson@airport.oshkoshcorp.com
Aircraft rescue and firefighting vehicles, custom snow removal chassis, brooms, blowers & plows

PB Loader | 052417-PBL
Asphalt patching & roadway maintenance equipment
Jim Laurenti | 559-277-7370
sales@pbloader.com
Pothole patchers, emulsion sprayers, Tommy Lift gates, support bodies, Swaploader product line
# Roads & airports

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Information</th>
<th>Products/Equipment</th>
</tr>
</thead>
<tbody>
<tr>
<td>RhinoAG</td>
<td>Joshua Trolinger 217-714-3507</td>
<td>Roadway &amp; landscape maintenance equipment: Rotary cutters &amp; flails, tractor mounted rear blades, landscaping equipment</td>
</tr>
<tr>
<td>RL Parsons</td>
<td>Aprile Parsons-Stryker 614-879-7601</td>
<td>Boom mowers &amp; roadway maintenance equipment: Mowers: boom-remote cntl slope-VFA-compact-flail, berm reclaim, RoadMasterKnuckleHead, Bomford, Evolution</td>
</tr>
<tr>
<td>RoadHog</td>
<td>Bill Bethards 877-640-9975, Ext. 101</td>
<td>Milling, stabilizing &amp; reclamation attachments: Cold planers, road saws, pickup brooms, angle brooms, hydraulic &amp; engine driven solutions</td>
</tr>
<tr>
<td>Rosenbauer MN</td>
<td>Donley Frederickson 605-543-5591</td>
<td>Airport runway &amp; emergency equipment: Fire Chassis, demo/stock units, aerials, pumpers, rescues, tankers, aircraft rescue fire fighting</td>
</tr>
<tr>
<td>RPM Tech</td>
<td>Mike Minicucci 450-687-3280, Ext. 225</td>
<td>Snow &amp; ice removal equipment &amp; accessories: Snowblowers, maintenance - roads, railways, subways, airport runways, custom-engineered hwy vehicles</td>
</tr>
<tr>
<td>SnowEx</td>
<td>Pam Buckley 248-586-3512</td>
<td>Snow &amp; ice control equipment: Snow plows, sand/salt spreaders, brine making equipment and liquid sprayers</td>
</tr>
<tr>
<td>Swenson Spreader</td>
<td>Whitney Wetzel 815-393-6855</td>
<td>Snow &amp; ice control equipment: Tailgate spreaders, LPV, PV &amp; MDV insert spreaders, V-box truck mounted spreaders</td>
</tr>
<tr>
<td>Team Eagle</td>
<td>Ben McKeown 866-241-3264</td>
<td>Airport equipment, software, devices &amp; sensors: Designs after-market service for airfield equipment for aviation safety and operational efficiency</td>
</tr>
</tbody>
</table>
Terrain King  |  052417-AGI  
Grass & brush maintenance equipment

Nathan Moczygemba  |  830-372-9637  
nmoczygemba@alamo-group.com
Exclusive to Kubota tractors, boom, flail, side-mount sickle, rotary mowers

Tiger Corporation  |  052417-TGR  
Mowing equipment for tractors & trucks

Dave Burkhart  |  605-731-0447  
dburkhart@tigermowers.com
Tractor/mower turnkey mowing units, tractor mowing attachments, truck mounted mowers

Vacall  |  122017-GRD  
Public utility & sewer equipment

Connie Popovich  |  330-339-8342  
cspopovich@gradall.com
Vacall product lines vacuum trucks, combo units, street sweepers, catch basin cleaners

VariTech Industries, Inc.  |  052919-VAR  
Liquid management solutions

Benjie Schoenrock  |  320-759-7388  
bschoenrock@varitech-industries.com
Automatic salt-brine production, blending, liquid storage, transfer & mobile application systems

Viking Cives Group  |  080818-VCM  
Snow & ice equipment

Chris Pobst  |  573-262-3545  
cpobst@vikingcivesmidwest.com
Plows, spreaders, pro-line & dump bodies, anti-icers, underbody scrapers, pup trailers, repair parts

VT LeeBoy, Inc.  |  052417-VTL  
Asphalt & paving equipment

Deanna Saunders  |  704-966-3371  
dsaunders@leeboy.com
Special operations response vehicles, custom body solutions – fire, rescue, law enforcement

Waterblasting  |  052417-WTB  
Airport runway maintenance & pavement marking

Michael Lettengarver  |  772-214-1714  
michael@waterblasting.com
Paint & rubber removal, Rumble Hog

Wausau  |  030619-WAS  
Airport runway equipment

Kurt Schallmo  |  262-796-6104  
kschallmo@wausauequipment.com
Front-mounted & towed brooms, loader- and chassis-mounted snowblowers, deicing equipment
Wausau | 080818-WAS
Snow, ice & roadway maintenance equipment
Kurt Schallmo | 262-796-6104
kschallmo@wausauequipment.com
Chassis, front-mounted & towed brooms, loader & chassis mounted snow blowers, de-icing equipment

Weiler | 052417-WLR
Road construction & paving equipment
Andy Adamcik | 641-828-2334
aadamcik@weilerproducts.com
Asphalt pavers, road wideners, elevators, MTV, screeds, static compactor, tack distributor, soil stabilizer

Western Products | 080818-DDY
Snow & ice control equipment
Pam Buckley | 248-586-3512
sourcewellsales@douglasdynamics.com
CONTRACTOR GRADE® snow plows and light municipal snow removal operations

Winter Equipment | 080114-WEC
Snowplows & related equipment
Nate Kallay | 800-294-6837
nkallay@winterequipment.com
Snowplow blade systems

We are government serving government.

sourcewell-mn.gov
Index

A
Accu Steel, Inc. 42
ActiveHealth Management 37
Agile Access Control, Inc. 22
Alamo Group (TX) Inc. 42
Altec Industries 12
American Ramp 7
API 17
Ariens 34
AssetWorks LLC 22
AstroTurf 7
AtlasCopco (Mining Rock) 12
Audio Enhancement 38
Autocar 23
Automotive Rentals (ARI) 23
Auto Plus-Pep Boys 23

B
Bandit Industries 34
Batts Inc. 42
Becker Arena Products 7
Bentley Mills 17
Bergkamp 42
Blue1 Energy Equipment 23
Blue Bird Bus 23
BlueScope 12
Bobcat 13
BOMAG 43
Bonnell Industries 43
Braun Industries 40
Bucher Municipal North America 23
Buyers Products 43

C
CalAmp 23
Cargill 43
Carolina Biological 37
Carrier Corporation 17
Cascade Engineering 23
Case Construction 13
CASE IH Agriculture 34
Caterpillar, Inc. 13
Caterpillar, Inc. Alternative Energy 17
CDW Government, LLC 38
Cemen Tech 43
ChargePoint 24
Chevin 24

CHM Sports Lighting 7
ClearSpan Fabric Structures 7
Colonial Life Insurance 5
Computer Aid, Inc. 38
Connor Sport Court 7
Convergint 17
CORT 17
Crafco, Inc. 43
Cruise Car 24
Cummins Inc. 17
Curtis 1000 38
CXT, Inc. 8

D
Daktronics 8
Dant Clayton 8
DATTCO 24
Davis Vision 5
DeBourgh 17
Deere and Company 34, 35
Diamond Mowers 43
Ditch Witch 13
D&M Leasing 24
Doosan Industrial Vehicle 24
Doosan Infracore North America 13
Doosan Portable Power 13
Dude Solutions 5

E
E.J. Ward 24
Elgin Sweeper Company 24
Elliott Equipment Company 25
Ennis Paint 43
Enterprise Fleet Management 25
E-ONE 40
Epoke North America 44
Eppendorf 37
Ernst & Young Infrastructure Advisors 5
Everest Equipment 44
Evolution Edges 44
Exmark 35
Exprolink/Madvac 25
EZ Dock 8
EZ-Liner Industries/Vogel Traffic Services 44

F
Fair Manufacturing 44
Falcon Road Maintenance Equipment 44
Fastenal 18
Felling Trailers 13
FieldTurf 8
FINN 44
FIS 5
Fisher Engineering 44

G
GapVax 25
Generac 13
Genie, a Terex Brand 14
Geotab 25
Gerflor 8
GIANT Worldwide 5
Gilbarco Veeder-Root 25
Global Environmental Products 25
Globe Trailers 14
Goodyear 25
Gordian 12
Gov Deals, Inc. 5
GovPlanet 5
GPS Insight 26
Gradall Industries 14
Grainco - MRO 18
Grainco - Public Safety 40
Gravely 35
Greenlots 26

H
Hackney 40
Hankook 26
HD Supply Construction 18
Helias Construction 8
Henderson 45
Henke Manufacturing 45
Hi-Lite Airfield Services 45
Hi-Vac Corporation 26
Hoglund Bus 26
Horst Welding 45
Hussey Seating Company 8
Hustler 35
Hyundai 14, 26

I
Integrated Business Solutions by NAPA 18, 26
Interface Americas, Inc. 18

Ironhawk 45

J
Jacobsen 35
J.A. Larue 45
JCB 14
J&B Truck Bodies & Trailers 45
John Deere 14
Johnson Controls, Inc. 18
Johnson Controls Security 19
Johnson Controls Security (Tyco) 18

K
Kardex Remstar 19
Kenworth 26
Kl Furniture 19
Kohler 19
Komatsu America 14
Komptech 35
Konica Minolta 38
Konica Minolta /All Covered 39
Kubota 14, 35
Kueper 46

L
Labrie Enviroquip 27
Land Pride 36
Landscape Structures, Inc. 9
Life Fitness 9
Lightspeed Technologies 39
LillyPad EV 27
Lincoln Financial 6
Link-Belt Cranes 15
Little Falls Machine 46
Little Tikes Commercial 9
Lytx 27

M
Manitou 27
Manitowoc 15
Mannington 19
Marathon 27
Masland Contract 19
Mats Inc. 9
Maxi-Metal 41
M-B Companies 46
McNeilus Truck 27
Merchants Fleet Management 27
Providing value to you

We understand the value of cooperative purchasing, as well as the importance of providing the best solutions for our members.

As a service cooperative,* Sourcewell holds competitively solicited cooperative contracts ready for use by governmental, educational, and nonprofit entities. Cooperative purchasing brings buyers and suppliers together for efficiency and savings.

*Sourcewell is a service cooperative created to provide programs and services to members in the government, education, and nonprofit sectors. Its statutory purpose is to assist members in meeting specific needs that are more efficiently delivered cooperatively than by an entity individually. Minn. Stat. § 123A.21, subd. 2.

We have a lot in common

We serve with purpose.
We are a government agency powered by state statute to serve our public-sector membership. Our employees are passionate about service and committed to helping our members succeed so they can fulfill their own public service missions. We invest in regional programs and national partnerships benefiting our members.

We are independent.
As a self-supporting government agency, we, with oversight from our board of publicly elected officials, are able to develop timely, market-driven solutions for members. Not beholden to shareholders, we move decisively to serve members.

We are trailblazers.
We are a market leader with a track record of innovation and growth across all services. Our strong buying power and solid reputation help us bring world-class brands, and well-regarded programs to our membership.

We pay attention to the fine print.
We have standardized our processes and technology around best practices and value the same high procurement standards you have for your team.

We value our relationship with you.
We want our relationship with you to last. We are committed to understanding your needs and providing the comprehensive selection of solutions that will make you successful today and long into the future.

Four-time recipient of the Achievement of Excellence in Procurement award.