Form C

EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS, AND SOLUTIONS REQUEST

Company Name: Siemens Industry Inc.

Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA or included in the final contract. NJPA will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
Section 7 and Section 8	Terms and Conditions	Siemens has supplied our Standard Terms and Conditions for National Supply Agreements with this proposal. This substitution will allow Siemens to provide NJPA members with the assurance of quality products that include EVSE and all necessary equipment for upgrading their electrical infrastructure. These terms should be acceptable to NJPA, as the contract won by our Building Technologies Division provides a similar agreement to your members currently.	See Clarification

Proposer's Signature: _____ **Date:** 05/09/17

NJPA's clarification on exceptions listed above:

Section 7 and Section 8: This provision may be added as an additional term and condition with individual members.

Review and Approved:
7/20/17
NJPA Legal Department

Contract Award
RFP #051017

FORM D

Formal Offering of Proposal
(To be completed only by the Proposer)

ELECTRIC VEHICLE SUPPLY EQUIPMENT AND RELATED SERVICES

In compliance with the Request for Proposal (RFP) for ELECTRIC VEHICLE SUPPLY EQUIPMENT AND RELATED SERVICES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP (except where disclaimed), any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Siemens Date: 5/31/17

Company Address: 3333 Old Milton Parkway

City: Alpharetta State: GA Zip: 30005

Contact Person: Burke Hansaker Title: Director of Product Management

Authorized Signature: _____ Burke C Hansaker
(Name printed or typed)

FORM E
CONTRACT ACCEPTANCE AND AWARD

(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 051017-SIE

Proposer's full legal name: Siemens Industry Inc.

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be July 25, 2017 and will expire on July 25, 2021 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:

NJPA DIRECTOR OF COOPERATIVE CONTRACTS AND PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coauette
(NAME PRINTED OR TYPED)

Awarded on July 24, 2017

NJPA Contract # 051017-SIE

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Siemens Industry, Inc.

Authorized Signatory's Title Business Director

VENDOR AUTHORIZED SIGNATURE

Burke Henricker
(NAME PRINTED OR TYPED)

Executed on August 7, 2017

NJPA Contract # 051017-SIE

Form F

PROPOSER ASSURANCE OF COMPLIANCE

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.

2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.

3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.

4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.

5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.

6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: Siemens

Address: 3333 Old Milton Parkway

City/State/Zip: Alpharetta, Georgia, 30005

Telephone Number: 770-326-2374

E-mail Address: Burke.Hunsaker@Siemens.com

Authorized Signature:

Authorized Name (printed): Burke Hunsaker

Title: Director of Product Management

Date: 5/31/17

Notarized

Subscribed and sworn to before me this 31ST day of May, 2017

Notary Public in and for the County of FULTON State of GEORGIA

My commission expires: 7/27/2019

Signature: Deborah L. Royer

Deborah L. Royer
My Commission Expires
Notary
Public
July 27, 2019
Fulton County, Georgia

Form P

PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name: __Siemens Industry Inc._____

Questionnaire completed by: __Celia Dayagi_____

Payment Terms and Financing Options

1) What are your payment terms (e.g., net 10, net 30)?
   a. Net 30.

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?.

   a. Both leasing and financing options are available via Siemens Financial Services (SFS) www.usa.siemens.com/financeSBT

   Siemens Financial Services, Inc. (SFS) provides financial solutions to the energy, infrastructure, education and natural resources sectors. Leveraging our in-depth project finance expertise, the Infrastructure Finance team within SFS supports the capital needs of developers and investors in infrastructure and Public-Private Partnership (PPP) projects in the United States and Canada. Whether it be financing the construction and operation of a new infrastructure project or the acquisition of an existing infrastructure asset under a long-term concession, SFS can provide a customizable suite of solutions to meet your financing needs. We are comfortable taking a long-term view on concession-granting authorities and relying on the essential need of infrastructure assets. Our financial strength enables us to structure, underwrite and hold significant amounts of senior debt as well as to provide non-senior forms of capital.

   With an experienced and responsive team, competitive pricing, and the extensive borrowing power of our parent company, SFS offers a compelling variety of financing options to help our customers increase purchasing power and overcome potential budget restrictions.

   Solutions Include:

   - Tax-Exempt Financing / Leasing
   - Match lease term to useful life of equipment
   - Simplified documentation
   - Lower Transaction Costs
   - Flexible payment structure options
   - Fast approval process
   - Prepayment option
   - Transaction sizes range from $100,000 to millions
   - Escrow funding is available

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.

a. Step 1: Your members in the US will use the distributor finder link (http://www.industry.usa.siemens.com/topics/us/en/distributorlocator/pages/distributorlocator.aspx) to find their nearest distributor. For your Canadian members, they will use the following link: http://hosted.where2getit.com/siemensca/2015/. All that will be required is that they type in their zip code and select the "residential products" check box for the US or "to find a Commercial/Construction Products Distributor" check box for Canada.

   Step 2: Your members will then call the distributor and reference their need for Siemens EVSE and that they are a part of NJPA.

   Step 3: If necessary, the distributor will contact a contractor who will spec out the complete electrical upgrade solution in addition to the EVSE

   Step 4: Your members will order through the distributor, and the distributor will reference the sales deal that was created for them so that they will take advantage of this award.

   Step 5: The distributor and contractor will install the equipment in a way that complies with all the necessary local standards.

   Step 6: Siemens will collect the NJPA sales deal data and publish it to NJPA every quarter.

4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?

   a. Siemens and our distributors accept P-card payments from eligible, qualified customers.

Warranty

5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

   a. Siemens Industry Inc., Energy Management Division, Low Voltage Products

   ("Siemens") has developed a highly reliable EV Supply Equipment (EVSE), branded as VersiCharge ("VersiCharge EVSE"), that is designed to withstand normal operating conditions when used in compliance with the Siemens Installation and Operations Manual supplied with system as originally shipped by Siemens. The Siemens limited warranty ("Limited Warranty") covers defects in workmanship and materials of the VersiCharge EVSE ("Defective Product") for a period of three (3) years (the "Warranty Period") from the date of registration of such VersiCharge EVSE via the VersiCharge SG Cloud. The VersiCharge EVSE must be registered within 90 days of purchase to activate the warranty policy. The Limited Warranty does not apply to, and Siemens will not be responsible for, any defect in or damage to any Siemens VersiCharge EVSE: (1) that has been misused, neglected, tampered with, altered, or otherwise damaged, either internally or externally; (2) that has been improperly installed, operated, handled or used, including use under conditions for which the product was not designed, use in an unsuitable environment, or use in a manner contrary to the Siemens Installation and Operations Manual or applicable laws or regulations; (3) that has been subjected to fire, water, generalized corrosion, biological infestations, acts of God, or input voltage that creates operating conditions beyond the maximum or minimum limits listed in the Siemens VersiCharge EVSE specifications, including high input voltage from generators or lightning strikes; (4) that has been subjected to incidental or consequential damage caused by defects of other components of the electrical system; or (5) if the original identification markings (including trademark or serial number) of such VersiCharge EVSE have been defaced, altered, or removed. The Limited Warranty does not cover costs related to the removal, installation or troubleshooting of the customer's electrical systems. The Limited Warranty does not extend beyond the original cost of the Siemens VersiCharge EVSE. During the Warranty Period, Siemens will, at its option, repair or replace the Defective Product free of charge, provided that Siemens through inspection establishes the existence of a defect that is covered by the Limited Warranty. Siemens will, at its option, use new and/or reconditioned parts in repairing or replacing

the Defective Product. Siemens reserves the right to use parts or products of original or improved design in the repair or replacement of Defective Product. If the defect is due to a faulty Wi-Fi module, Siemens may replace only the Wi-Fi module or the entire unit at its sole and absolute discretion. If Siemens repairs or replaces a Defective Product, the Limited Warranty continues on the repaired or replacement product for the remainder of the original Warranty Period or ninety (90) days from the date of Siemens's return shipment of the repaired or replacement product, whichever is later. The Limited Warranty covers both parts and labor necessary to repair the Defective Product, but does not include labor costs related to un-installing the Defective Product or re-installing the repaired or replacement product. The Limited Warranty also covers the costs of shipping repaired or replacement product from Siemens, via a non-expedited freight carrier selected by Siemens, to locations within the United States (including Alaska and Hawaii) and Canada, but not to other locations outside the United States or Canada. The Limited Warranty does not cover shipping damage or damage resulting from mishandling by the freight carrier. Any such damage is the responsibility of the freight carrier. To obtain repair or replacement service under this Limited Warranty, the customer must comply with the following policy and procedure: All Defective Product must be returned with a Return Merchandise Authorization Number (RMA) which customer must request from Siemens. RMA request must include the following information: Proof-of-purchase of the Defective Product in the form of (1) the dated purchase receipt from the original purchase of the product at point of sale to the end user, or (2) the dated dealer invoice or purchase receipt showing original equipment manufacturer (OEM) status. Model number of the Defective Product Serial number of the Defective Product Detailed description of the defect Shipping address for return of the repaired or replacement product All Defective Product authorized for return must be returned in the original shipping container or other packaging that is equally protective of the product. The returned Defective Product must not have been disassembled or modified without the prior written authorization of Siemens. THE LIMITED WARRANTY IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY SIEMENS AND, WHERE PERMITTED BY LAW, IS MADE EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF TITLE, QUALITY, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT OR WARRANTIES AS TO THE ACCURACY, SUFFICIENCY OR SUITABILITY OF ANY TECHNICAL OR OTHER INFORMATION PROVIDED IN MANUALS OR OTHER DOCUMENTATION. IN NO EVENT WILL SIEMENS BE LIABLE FOR ANY SPECIAL, DIRECT, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES, LOSSES, COSTS OR EXPENSES HOWEVER ARISING, WHETHER IN CONTRACT OR TORT, INCLUDING WITHOUT LIMITATION ANY ECONOMIC LOSSES OF ANY KIND, ANY LOSS OR DAMAGE TO PROPERTY, OR ANY PERSONAL INJURY AND SIEMENS'S AND ITS SUPPLIERS' MAXIMUM LIABILITY UNDER THIS CONTRACT SHALL BE THE ACTUAL PURCHASE PRICE RECEIVED BY SIEMENS FOR THE PRODUCT AT ISSUE, OR ONE MILLION DOLLARS, WHICHEVER IS LESS. BUYER AGREES THAT THE EXCLUSIONS AND LIMITATIONS SET FORTH IN THIS SECTION ARE SEPARATE AND INDEPENDENT FROM ANY REMEDIES WHICH CUSTOMER MAY HAVE HEREUNDER AND SHALL BE GIVEN FULL FORCE AND EFFECT WHETHER OR NOT ANY OR ALL SUCH REMEDIES SHALL BE DEEMED TO HAVE FAILED OF THEIR ESSENTIAL PURPOSE. THESE LIMITATIONS OF LIABILITY ARE EFFECTIVE EVEN IF SIEMENS HAS BEEN ADVISED BY THE CUSTOMER OF THE POSSIBILITY OF SUCH DAMAGES. This Limited Warranty gives the customer specific legal rights, which are customer's exclusive remedies hereunder. The customer may have other rights that vary from state to state or province to province.

- Do your warranties cover all products, parts, and labor?
  - Please refer to above warranty information.
- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
  - Please refer to above warranty information.
- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?
  - Please refer to above warranty information.
- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?
  - Please refer to above warranty information.

- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?
    - Please refer to above warranty information.
- What are your proposed exchange and return programs and policies?
    - Replace at no charge to the customer. Reference warranty information above for more information.

6) Describe any service contract options for the items included in your proposal.
    a. Please refer to above warranty information.

Pricing, Delivery, Audits, and Administrative Fee

7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

    a. Reference answer from "3) Provide a detailed description of the products and services that you are offering in your proposal."

8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

    a. The pricing model can be found in the accompanying "NJPA Pricing" sheet. This sheet includes list prices for each EVSE SKU, the NJPA member pricing, and volume discounts based on order quantities. Pricing estimates for labor and a general panelboard upgrade estimate have been included as well.

9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

    a. Reference answer above for more information.

10) The pricing offered in this proposal is

    _____a. the same as the Proposer typically offers to an individual municipality, university, or school district.

    ___x____b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

    _____c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

    _____d. other than what the Proposer typically offers (please describe).

11) Describe any quantity or volume discounts or rebate programs that you offer.
    a. See attached NJPA Pricing document for more information on volume discounts.

12) Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

    a. N/A

13) Identify any total cost of acquisition costs that are **NOT** included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.

    a. The exact cost of installation will depend on the site of installation and the upgrades needed to the current electrical infrastructure. A general installation estimate has been added to the "NJPA Pricing" sheet.

Siemens has agreements with its distributors that orders above $1,000 are freight allowed, meaning that freight is included. Orders below this minimum will incur shipping charges. Expediting charges are not included in this agreement with our distributors, and will incur extra cost to your members.

14) If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.
    a. No additional shipping charges within the US.

15) Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

16) Describe any unique distribution and/or delivery methods or options offered in your proposal.
    a. We have the ability to produce and supply equipment across the US and Canada currently, and will have no issues supplying the required electrical distribution equipment that your members will require in addition to their EVSE's. Siemens manufactures thousands of electrical components each day in our locations across the US, Mexico, and the world. All VersiCharge SG EVSE's are assembled in California. Inventory is stored in adequate quantities based on demand in our distribution centers in Southaven, MS, and La Mirada, CA. These world class Siemens owned and operated distribution centers in the US ship 7,500 lines of products all across the globe every day.

17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.
    a. To ensure that your members will receive the correct pricing under the award agreement, we will supply our distribution partners and sales force with the sales deal that will be created specifically to cover your members. This will ensure that when your members reference this award, there will not be any price confusion, and your members will receive the best pricing for their equipment. This sales deal will allow us to easily track the amount of EVSE sales each quarter, and NJPA will then write an invoice to Siemens based on these sales and the agreed upon percentage owed to NJPA.

18) Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)
    a. The fee to be paid to NJPA is 2% on all EVSE product sales within this contract.

Industry-Specific Questions

19) Identify the subcategory or subcategories that best describe your solutions: hardware manufacturer or distributor, network service provider, or both. If the subcategory that best describes your solutions is not identified, provide the subcategory title(s) that best describes what you are offering in your response.
    a. Hardware manufacturer.

20) Describe the features of your proposed solution(s) that address serviceability (maintenance, repairs, support, etc.) and which you believe are "vendor differentiators."
    a. Assisting customers with installing, commissioning, trouble shooting, and obtaining warranty replacements are our US-based customer support organizations separated into a call center, a technical support team for escalations as well as the availability of our R&D team for critical or unique problems. This team works around the clock to ensure your customers are taken care of and able to charge their vehicles when required. Together this team also evaluates failures that have happened in the field for root cause analysis to improve the future products and continue to improve the customer support they provide.

    Any technical issue with the VersiCharge SG can be called into our expert staff available 24/7 at 1-800-241-4453. This team is equipped to handle all standard issues and training webinars with most current developments in the market are held every month. Furthermore, this team has a

direct access to the R&D team in Norcross, GA for further questions or development suggestions from the field.

• Daily hours and availability of phone support service.

Mon-Fri 7a-9p EST, Sat 9a-7p and Sun 10a-7p-*These are hours someone is physically in the office. Then we have an "on call" agent to support 24X7. We follow the Siemens' Holiday schedule.

• Daily hours and availability of email support service.

Mon-Fri 7a-9p EST, Sat 9a-7p and Sun 10a-7p-*These are hours someone is physically in the office. Then we have an "on call" agent to support 24X7. We follow the Siemens' Holiday schedule.

This is a vendor differentiator because your members will always have availability to world-class support, and never have to question whether they have the ability to access the answers to the questions they have.

21) Hardware providers, respond to a., b., c., and d. below:

a. Identify the product(s)/services being proposed by placing an "X" in the applicable box or boxes.

		Mount Type		Hardware		Port	
	Installation	Wall	Pedestal	Non-Network	Network	Single	Dual +
Level 1							
Level 2	x	x	x	x	x	x	
DC Fast Charge							

b. If applicable, describe your process for site assessment, site prep, and installation and describe your installation network.
    i. As previously stated throughout this RFP, Siemens distributor network is one of the largest in the country, and will provide your members with an easy link to qualified electrical distribution installers who can provide site assessments, spec'ing, site prep, and installation of EVSE and all other required products to upgrade your member's electrical infrastructure.

c. Is your equipment Open Charge Point Protocol (OCPP) compliant at the charger level?
    i. Yes. All VersiCharge SG units are OCPP compliant, and we encourage the use of OCPP so that your members have the ability to choose the network provider that best suits their requirements. Otherwise, your members could be trapped in a solution without the ability to look to other network providers if their chargers are not OCPP compliant.

d. Describe the ability of your hardware solutions to be integrated with network service providers and identify those network service providers with which your hardware solutions integrate.
    i. Our hardware solutions can integrate with any network service provider that backs open standards like OCPP and Open ADR. This allows your members to have many options when it comes to network options. Though we don't want to discuss other companies' providers here, we have great relationships with multiple network providers that we currently work alongside providing solutions to utilities across the country. We would be happy to suggest and talk through pros/cons of different network providers when your members purchase chargers through this award.

22) Network service providers, respond to a., b., c., d., and e. below:

a. Identify the products and/or services being proposed by placing an "X" in the applicable box or boxes.

	Communication Type			Station Access			
Network Service Providers	Cellular	Wi-Fi	Ethernet	RFID	App Based	Credit Card	On-Site Keypad
Level 2							
DC Fast Charge							

b. Describe your data security practices for payment processing and user information.
    i. Though we are not a network service provider, the following is information about the security measures we take to make sure that information for our chargers is safe for your members. For VersiCharge, all data is transferred over a secure socket interface. For VersiCharge SG accounts, passwords are stored in the Siemens cloud, protected by encryption. Passwords are case sensitive and a minimum of 6 characters. The information for VersiCharge SG only sent over secure https connections. The Siemens VersiCharge SG Cloud is hosted on the Microsoft Azure platform, where data is stored encrypted to the highest security standards. This environment is certified to many international and country specific security standards, including but not limited to ISO 27001, ISO/IEC 27018, HIPAA, FedRAMP, SOC 1 and SOC 2. For full information, please refer to https://azure.microsoft.com/en-us/support/trust-center/. During the development process, we are subject to the scrutiny of Siemens InfoSec and data security departments, and additionally have provided access to the Idaho National Lab (INL) for continued testing along the same lines as the US Government uses for the cyber security testing of their national Nuclear Power Facilities. We are subject to INL hack attacks randomly to make sure we comply with the highest cyber security standards. Your members can have confidence in the fact that their data and the data of anyone who uses their chargers is safe and secure.
c. Describe the ability of your proposed solution to accommodate multiple user groups (e.g., fleet, public, employees, etc.) as related to access control and pricing structures.
d. Describe the reporting capabilities of your proposed solution, including the types of data collected, methods of user access to reports, and report customization options. Provide a sample report from your proposed solution demonstrating its data collection capabilities.
e. If applicable, identify the other fleet and/or building management software programs with which your proposed solutions integrate, and describe your experiences with such integration.

Signature: Date: 5/9/17