

NAPA IBS Contract # 061015 Pricing

There are two pricing options available to NAPA IBS customers utilizing the Sourcewell contract #061015:

Pricing Option #1

All NAPA and non-NAPA (sourced) product costs are billed to the customer on a not to exceed pricing profile that builds monthly operational costs of our service into the price of the part. This model results in the agreed-upon net margin for NAPA. Pricing specifics on this pricing option #1 are outlined in our sample agreement within our RFP response.

Pricing Option #2

All NAPA and non-NAPA (sourced) product costs are billed to the customer on a cost-plus basis. All monthly operational costs incurred in our services are billed separately to the customer, resulting in the agreed-upon net margin for NAPA. Pricing specifics on this pricing option #2 are outlined in our sample agreement within our RFP response.