





**Form G**  
**GROUNDS MAINTENANCE EQUIPMENT, ATTACHMENTS, ACCESSORIES, AND RELATED SERVICES**

Possible Points	Ariens Company	Bandit Industries	Bedford Technologies	Deere & Company	Exmark Manufacturing Company Inc.	Exprolink Inc.	FINN Corporation	Great Plains Mfg. dba Land Pride	Harper Industries, Inc.	Holder Tractors Inc.	Hustler Turf Equipment, Inc.	Jacobsen, A Division of Textron Inc	Kassbohrer All-Terrain Vehicles	Kubota Canada Ltd	Kubota Tractor Corporation
Conformance to Terms/ Conditions to Include Documentation	50	43	41	25	39	41	39	41	44	43	41	41	42	27	44
Pricing	400	328	309	277	328	301	300	326	303	318	321	346	298	245	333
Financial, Industry and Marketplace Successes	75	67	59	51	66	60	63	65	64	61	63	67	61	62	67
Bidder's Ability to Sell/ Service Contract Nationally	100	87	83	62	89	88	72	79	88	79	69	81	76	62	88
Bidder's Marketing Plan	50	42	40	36	42	44	42	41	43	41	34	39	45	40	41
Value Added Attributes	75	64	61	52	63	68	61	59	62	64	66	65	63	61	61
Warranty Coverages and Information	50	42	43	42	42	41	43	43	39	34	44	44	39	42	43
Selection and Variety of Products and Services Offered	200	170	164	125	173	161	144	156	167	158	164	166	169	149	167
<b>Total Points</b>	<b>1,000</b>	<b>843</b>	<b>800</b>	<b>670</b>	<b>842</b>	<b>840</b>	<b>764</b>	<b>832</b>	<b>790</b>	<b>787</b>	<b>824</b>	<b>858</b>	<b>766</b>	<b>705</b>	<b>844</b>
<b>Rank Order</b>		<b>5</b>	<b>15</b>	<b>29</b>	<b>6</b>	<b>7</b>	<b>23</b>	<b>21</b>	<b>9</b>	<b>16</b>	<b>18.5</b>	<b>10</b>	<b>2</b>	<b>22</b>	<b>4</b>

Possible Points	Manitou Americas, Inc.	Morbark, LLC	Multhog Ltd	MultiOne America	Power Distributors, LLC	Power Source Canada	Rhino AG, Inc.	Scag Power Equipment	Schulte Industries	The Toro Company	Trackless Vehicles Ltd.	VariTech Industries Inc.	Venture Products, Inc.	Vermeer Corporation
Conformance to Terms/ Conditions to Include Documentation	50	31	44	43	36	41	30	42	39	38	42	43	37	44
Pricing	400	330	324	303	288	316	302	329	304	335	342	288	344	328
Financial, Industry and Marketplace Successes	75	57	64	58	59	63	58	64	58	61	66	59	60	68
Bidder's Ability to Sell/ Service Contract Nationally	100	81	85	76	70	86	57	85	83	82	87	77	72	88
Bidder's Marketing Plan	50	39	45	43	37	42	29	41	37	39	44	33	41	46
Value Added Attributes	75	34	67	62	61	59	50	62	60	58	67	55	56	69
Warranty Coverages and Information	50	38	43	39	41	42	41	39	48	40	43	39	41	41
Selection and Variety of Products and Services Offered	200	140	165	157	165	165	159	159	158	148	174	151	138	168
<b>Total Points</b>	<b>1,000</b>	<b>750</b>	<b>837</b>	<b>781</b>	<b>757</b>	<b>814</b>	<b>726</b>	<b>821</b>	<b>787</b>	<b>801</b>	<b>865</b>	<b>745</b>	<b>789</b>	<b>852</b>
<b>Rank Order</b>		<b>25</b>	<b>8</b>	<b>20</b>	<b>24</b>	<b>13</b>	<b>27</b>	<b>11</b>	<b>18.5</b>	<b>14</b>	<b>1</b>	<b>26</b>	<b>17</b>	<b>3</b>

  
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