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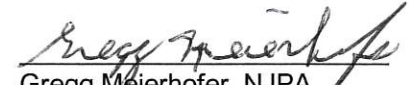
LOW SPEED VEHICLES, MEDIUM SPEED VEHICLES, AND UTILITY VEHICLES, WITH RELATED EQUIPMENT, ACCESSORIES, AND SUPPLIES




	Possible Points	Cruise Car, Inc.	Polaris Industries	Trius Inc.	Vantage Vehicle International Inc.	Westward Industries Ltd	Yamaha Golf-Car Company
Conformance to Terms/ Conditions to Include Documentation	50	41	45	39	39	40	36
Pricing	400	338	348	325	313	298	348
Financial, Industry and Marketplace Successes	75	59	64	58	58	55	58
Bidder's Ability to Sell/ Service Contract Nationally	100	76	90	67	69	72	86
Bidder's Marketing Plan	50	39	43	33	36	33	39
Value Added Attributes	75	61	68	55	62	56	63
Warranty Coverages and Information	50	41	41	37	39	40	43
Selection and Variety of Products and Services Offered	200	170	183	149	150	146	176
Total Points	1,000	825	882	763	766	740	849
Rank Order		3	1	5	4	6	2

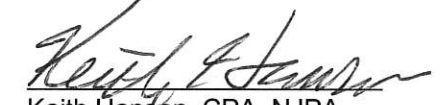

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