



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #112014
Entitled

MOBILE REFUSE COLLECTION VEHICLES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

The following advertisement was placed in the Minneapolis, MN *Star Tribune* on October 2, 2014 and October 9, 2014, in Oregon's *Daily Journal of Commerce* on October 3, 2014, in South Carolina's *The State* on October 2, 2014, in Utah's *The Salt Lake Tribune* on October 2, 2014, in *USA Today* on October 2, 2014, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #112014 MOBILE REFUSE COLLECTION VEHICLES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES. Details of this RFP are available beginning OCTOBER 2, 2014. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until NOVEMBER 19, 2014 at 4:30 p.m. Central Time at the above address and opened NOVEMBER 20, 2014 at 8:00 a.m. Central Time.

Addendum One (1) was emailed on November 13, 2014 to all those who had requested the RFP.

RFPs were requested from and distributed to:

County of Mecklenburg	Wastequip, LLC
Best Equipment Company	Bridgeport Truck Manufacturing, Inc.
City of Red Deer	Cobalt Truck Equipment
Downing Sales and Services	East Manufacturing Corp.
GeoLogic Computer Systems	GSP Marketing
The Heil Company	IVS Inc. Angeltrax
Crane Carrier Company	LoadMaster Corp.
Hol-Mac Corp./Pac-Mac	Otto Environmental Systems (NC), LLC
Labrie Enviroquip Group	R.N.O.W., Inc.
McNeilus Companies	Routeware, Inc.
Pak-Mor, Ltd.	Scranton Manufacturing Company, Inc./New Way
RK Chevrolet	Superior Trailer Sales Co.
Schaefer Systems International, Inc.	

Proposals were opened on November 20, 2014 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Proposals were received from the following:

- Crane Carrier Company
- Labrie Enviroquip Group
- McNeilus Companies
- Pak-Mor Ltd.
- Routeware, Inc.
- Scranton Manufacturing Company, Inc./New Way
- The Heil Company

Bids were reviewed by the Proposal Evaluation Committee:

- Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
- Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
- Tracy Plinske, NJPA Contract Procurement Analyst
- Keith Hanson, CPA, NJPA Accounting Manager
- Jonathan Yahn, JD, NJPA Contracts and Compliance Manager

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all bid responses met Level-One and Level-Two Responsiveness and were evaluated.

The Heil Company offered a large sales and service force, experience within the industry, and full turnkey mobile refuse collection vehicles with accessories including: front loaders, rear loaders, and side loaders. They also offered rental equipment and alternative fuel solutions, which will serve our members' needs.

McNeilus Companies offered refuse bodies, side, front, and rear loaders. They have experience within the industry and a large sales and service force.

Labrie Enviroquip Group offered a broad spectrum of refuse collection body configurations with an assortment of chassis pairings. Labrie also has a strong presence in Canada to meet our members' needs in those areas.

Scranton Manufacturing Company, Inc./New Way offered a large sales and service force with national coverage. They offered mobile refuse body options with an assortment of chassis.

For these reasons the NJPA Proposal Review Committee recommends award of NJPA Contract #112014 to

Labrie Enviroquip Group	112014-LEG
Scranton Manufacturing Company, Inc./New Way	112014-NWY
McNeilus Companies	112014-MCN
The Heil Company	112014-THC



 Ginger Line, CPPB, Senior Contract Procurement Analyst

12-3-14

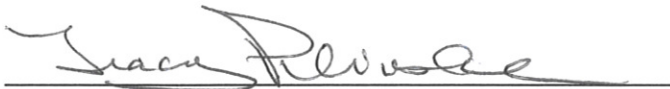
 Date



 Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst

12-3-14

 Date



Tracy Plinske, Contract Procurement Analyst

12-3-14

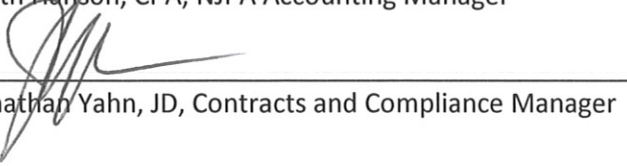
Date



Keith Hanson, CPA, NJPA Accounting Manager

12-3-14

Date



Jonathan Yahn, JD, Contracts and Compliance Manager

12/3/14

Date