COMMENT AND REVIEW

To the

REQUEST FOR PROPOSAL (RFP) #091416

Entitled

EXPRESS COURIER, OVERNIGHT, GROUND DELIVERY LOGISTICS SERVICES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on August 5, 2016, in South Carolina's *The State* on August 4, 2016, in Utah's *The Salt Lake Tribune* on August 4, 2016, in *USA Today* on August 4, 2016, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

> *The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #090416 EXPRESS COURIER, OVERNIGHT, GROUND DELIVERY LOGISTICS SERVICES. Details of this RFP are available beginning August 4, 2016. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until September 14, 2016 at 4:30 p.m. Central Time at the above address and opened September 15, 2016 at 8:00 a.m. Central Time.*

RFPs were requested from and distributed to:

All Canadian Courier	NPCR
ATP Courier	NY Office of General Services
Bronson Courier	Parkland Courier Services Ltd.
Canada Cartage	Paul Bunyan Trucking
City Express Inc.	Prince William County
Commonwealth of MA	Rig Logistics Inc.
Courier Express, Inc.	RTD Logistics, LLc dba Skycom Courier
Department of General Services	Shay Enterprise
Expedite Direct	The Transportation Initiative
FedEx	Timax
Fleet Couriers	United Parcel Services, Inc. (UPS)
IMEX Cargo LLC	USA Couriers
Missisippi Airways	V4U Logistic Inc.
NJ Division of Purchase and Property	William Funk

Proposals were opened on September 15, 2016 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479.

United Parcel Services, Inc. (UPS)

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
Keith Hanson, CPA, NJPA Accounting Manager
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager
Kim Austin, NJPA Contract Procurement Analyst
Chris Robinson, JD, NJPA Lead Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that the proposal response met Level-One and Level-Two Responsiveness and was evaluated.

Although several prospective vendors requested the RFP, United Parcel Services, Inc. (UPS) was the sole respondent. UPS submitted an exemplary proposal, which supported its demonstrated commitment to NJPA members during the course of its current contract. UPS delivers express courier service globally, with integrated ground and air operations. UPS supports these operations with a multitude of drop off and pickup locations and fleet vehicles. In addition to offering express courier service, UPS proposes numerous ancillary solutions, including packaging and shipping assistance as well as integrated business logistics.

For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #091416 to

United Parcel Services, Inc. 091416-UPS

The preceding recommendations were approved on September 30, 2016.

Ginger Line, CPPB, Senior Contract Procurement Analyst

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Keith Hanson, CPA, NJPA Accounting Manager

Jonathan Yahn, JD, Contracts and Compliance Manager

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